

STRENGTHENING OUR POSITION



Canadian Angus Association
Annual Report 2016



Canadian Angus Association Mission Statement

To maintain breed registry, breed purity and provide services that enhance the growth and position of the Angus breed.

Canadian Angus Association Vision

The Canadian Angus Association exists to preserve and expand the Angus breed for Canadian Cattle producers and beef consumers, providing the best opportunities for profitability today and for future generations.

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President's Message | Tammi Ribey

Fellow Canadian Angus Members,

The Canadian Angus Association has just finished a great year! The Board of Directors asked you to believe in your Association when we proposed our new 5-year business plan in 2015: Enhanced Member Services: Building Our Future ... Yes We Can! You supported your Association wholeheartedly, allowing your Association to grow financially and initiate new programs like the Business Development Team. We are confident you will appreciate the more 'boots on the ground' approach we are taking. We are committed to connecting with our members and helping you succeed.

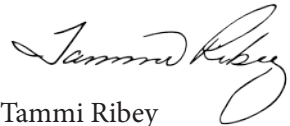
The goal of the Board of Directors is to have a Canadian Angus Association that is financially stable, prepared for the future and, most importantly, can supply support and tools to help our members achieve your goals. We want our fellow Angus breeders to be competitive in your local neighbourhoods, in your province and around the world. We want everyone to want Canadian Angus genetics.

I wish to thank you for the honour of being President of the Canadian Angus Association. I have enjoyed the opportunity to meet many Angus breeders from across the country during my time as your President. The quality and diversity of our Angus breed is 'second to none'. While travelling in the United States and to Mexico for the World Angus Secretariat, I gained an appreciation for the popularity of our Canadian Angus genetics abroad. Our cattle are in demand worldwide and our Canadian Angus Association is respected. Well done!

Being the largest breed association in such a large country is full of challenges! Our staff that is very capably led by our CEO Rob Smith work hard to get it right. They are always trying to find efficiencies in the work you send to them and to develop new programs to help our members get ahead. This past year, which was one of our busiest, your Association was able to have our turnaround time the fastest ever!

Being your President has been a great honour and privilege; I thank you for the experience. I leave the post full of pride for what our breeders and our Association have accomplished in the last 110 years. I am also full of optimism for the future of the Angus breed in Canada, and of Canadian Angus around the world. We need to continue to 'dream in technicolour'! As an Association, we need to keep our 'eyes on the stars' with our 'feet on the ground'!

Respectfully,



Tammi Ribey
80th Canadian Angus Association President





Message du président | Tammi Ribey

Chers amis Angus,

L'Association canadienne Angus vient de terminer une très bonne année ! Le Conseil d'administration vous a demandé de croire à votre Association en 2015, lorsque nous vous avons proposé un nouveau plan d'affaires pour une période de 5 ans, qui se synthèse : Rehaussement des services aux membres : bâtir notre avenir... Oui nous le pouvons! Vous avez soutenu votre Association sans réserve, lui permettant de croître financièrement et de lancer de nouveaux programmes par exemple l'équipe de développement d'affaires. Nous sommes convaincus que vous apprécierez l'approche « présence sur le terrain » que nous avons adoptée. Nous nous engageons à connecter avec nos membres et vous aider à réussir.

L'objectif du Conseil d'administration est d'avoir une Association canadienne Angus qui est financièrement stable, qui peut se préparer pour l'avenir et, surtout, une association qui fournit du soutien et des outils pour aider ses membres à atteindre leurs objectifs. Nous voulons que nos éleveurs Angus soient compétitifs dans leurs régions locales, dans leur province et partout au monde. Nous voulons que la génétique canadienne Angus soit en demande partout par tous.

Je tiens à vous remercier pour l'honneur de vous avoir servi comme Présidente de l'Association canadienne Angus. J'ai apprécié l'opportunité de rencontrer plusieurs éleveurs Angus de partout au pays au cours de mon terme à la présidence. La qualité et la diversité de notre race Angus est sans pareille. Lors d'un voyage aux États-Unis et au Mexique pour le Secrétariat Mondial Angus, j'ai acquis une reconnaissance pour la popularité de notre génétique Angus canadien à l'étranger. Nos bêtes sont en demande partout dans le monde et notre Association canadienne Angus est grandement respectée. Bravo!

Notre position étant la plus grande association de race dans notre grand pays représente des défis ! Notre personnel, très habilement mené par notre DPG Rob Smith, travaille fort pour bien faire les choses. Ils cherchent toujours à trouver l'efficacité pour effectuer le travail que vous faites parvenir au bureau et pour élaborer de nouveaux programmes aidant nos membres à aller de l'avant. L'an dernier, une année des plus achalandées, votre Association a exécuté vos travaux dans les délais les plus brefs.

Être votre présidente a été un grand honneur et un privilège ; Je vous remercie pour l'expérience. Je laisse le post avec plein de fierté pour ce que notre Association et nos éleveurs ont accompli depuis 110 ans. Je suis aussi remplie d'optimisme pour l'avenir de la race Angus au Canada et des bovins Angus canadiens qui se retrouvent dans le monde entier. Nous devons continuer de rêver en couleur! Au niveau de l'Association, nous devons garder nos yeux « sur les étoiles » avec nos « pieds sur le terrain » !

Salutations respectueuses,

Tammi Ribey

80ième présidente de l'Association canadienne Angus

Canadian Angus Association Board of Directors | Conseil d'administration

British Columbia

Lorraine Sanford | Term expires in 2018

Alberta

David Sibbald, President Elect | Term expires in 2018

Bob Hahn | First term expires in 2016

Doug Reid | First term expires in 2017

Brett Wildman | First term expires in 2017

Saskatchewan

Corinne Gibson, Past President | First term expires in 2016

Dave Johnson | First term expires in 2018

Tracey Willms | First term expires in 2018

Manitoba

Shawn Birmingham | First term expires in 2017

Ontario

Tammi Ribey, President | First term expires in 2017

Quebec

Ryan Currie | First term expires in 2017

Maritimes

Trevor Welch | First term expires in 2017

New 2015 Board Members

Dave Johnson, Saskatchewan

Tracey Willms, Saskatchewan



Left to right: CEO Rob Smith, Ryan Currie, Shawn Birmingham, Tracey Wilms, Dave Johnson, Corinne Gibson, Trevor Welch, Brett Wildman, Tammi Ribey, Bob Hahn, Doug Reid, David Sibbald. Missing: Lorraine Sanford

CEO's Report | Rob Smith

Looking Back at 2015



Welcome to the CAA's Annual Report for the year that was 2015. And what a year it was!

Contained on these pages is a 'look back' at a very important year in CAA history. Here are the Top 10 Highlights of 2015 in your Canadian Angus Association:

10) Industry representation, recognition and influence:

It is my goal that, wherever a group of people talk about issues that impact the Canadian cattle and beef sectors, Canadian Angus MUST be there. In this past year, your CAA, in various forms, has worked toward this objective by ensuring and achieving effective representation at and with, influence on, and recognition from almost every regional and national cattle and beef organization.

CAA plays a key leadership role in the first annual national Canadian Beef Industry Conference (CBIC) August 9th-11th, 2016. I hope EVERYONE attends; this is our Canadian version of the highly successful U.S. NCBA (National Cattlemen's Beef Association). And you are all leaders of our industry so you should be there to help 'make a difference'... an ANGUS difference!

9) Your Canadian Angus Foundation – really 'hitting its stride':

Our Foundation announced plans for another Canadian Angus history book and Doug and Linda Henderson, both great breed historians, have agreed to 'champion' this cause and take on the leadership role. We hope many of you will submit your operation's history in 2016, so please be 'on the lookout' for the opportunity to do so.

After years of effort, the Foundation launched its cookbook which has proven very popular and will likely sell out this year. Further, new Canadian Angus art was procured. Our two new 'official' Canadian Angus prints were completed by Wendy Risdale and entitled "Maternal Watch" for Black Angus and "Time Out" for Red Angus.

The "Building the Legacy 4" fundraiser auction held at National Convention again proved the benevolence of CAA members and interest in our Foundation. "BTL4"

was our most successful by total participation with more than 450 in attendance, dozens on the internet and more than \$160,000 raised. It is due to this amazing initiative that the Foundation is able to 'hit its stride', and so I humbly thank our donors and supporters, in 2015 and prior and future.

8) Canadian Angus – key 'metrics' continue to rise:

I expected a drop in member activity last year as a result of the updated fee schedule, yet the reverse was true. Canadian Angus continues to GROW, and this is a very exciting highlight of 2015!

7) Parentage verification (and other DNA work): an 'actualized' model:

After our compromised service to you through much of 2014, 2015 saw our expectations met, and even exceeded, in the timing of all DNA testing as provided by our new contracted laboratory. Delta should not exceed 10 days 'turnaround time'; they didn't compromise this performance measure once in 2015, providing viability of submitted samples.

6) Member communications: a full year of AC-TV:

Episodes of AC-TV, CAA's official communication with our membership, were broadcast quarterly. Mini-episodes (eg. "Meet The Producer") were broadcast sporadically. CAA members preferring non-electronic communication receive their copy by DVD a few weeks after our YouTube 'launch' of each episode. As we move through 2016, AC-TV is evolving to better serve your CAA communication needs and is now being broadcast monthly.

CAA ensured greater connection to and communication with our membership and constituent regional associations by naming a full-time, permanent staff member as "Eastern Canada Manager", located in Ontario. This development will morph further into our new "Business Development Team" in 2016, where regionally located CAA staff will provide an even stronger and more effective and efficient link with our membership, satisfying my longest-held professional goal for your CAA.

5) Enhanced and improved member services and 'tools'

AND

4) Giving our members what they ask for:

Our new member service 'tools' (e.g. "Sale Package") immediately exceeded expectations for usage. We hope to 'give you what you want', doing so in a timely fashion.

Accordingly, we responded directly to your identified needs and requests and added the "Export Package", "Request for Information (RFI) Summary", "Multiple Sire Option" and "Dam Production Summary" to our ever-expanding repertoire

of member tools. It is our intent to satisfy the service you ask for, provided we know a critical mass exists to warrant your proposal, proving that your request is, in fact, an actual enhancement of overall CAA Member Service.

We created a 'strategic partnership' with Today's Angus Advantage to deliver our two new member promotional tools, the CAA Member Directory and CAA Bull Buyer's Guide, with distribution of 15,000. CAA does not pay Today's Angus Advantage for production of these tools; our 'partnership' gives your CAA the opportunity to share in the profit of these ventures.

The CAA website was re-launched in June, a project we've been working on, in one form or another, since 2011. The new site features a consolidation of all the CAA's websites onto our own server, an accomplishment we are most thankful for.

We introduced new tag and calving-related products, including multiple management tag colours. I don't know how many times I've been asked for multiple colours of management tags and we are now able to satisfy that need.

We launched the new, lower-density and less expensive Zoetis i50K test as well as new genomically enhanced EPDs. And adoption of this testing technology continues to be 'exponential' in its annual increase.

In partnership with Certified Angus Beef LLP (CAB), we delivered both the new Canadian Angus feedlot conference, entitled "Managing Innovation for Profit", or "Feedlot: MIP", as well as our second iteration of Carcass 101.

Finally, we met our pledge of never exceeding 5 days for routine 'mailed-in' member activity work and 1 day for electronic submissions throughout 2015! Our 'new normal' is that your work is done, if not within a day, absolutely within the week. I am most proud of this accomplishment in 2015!

3) Another year of extraordinary prices:

I know this is not at all within your CAA's control or influence, but it is just impossible to not consider highlights of 2015 without commenting on the outstanding prices our CAA members continue to receive for your production. And what prices your primary customers—commercial cattlemen—received for theirs. We saw record prices for feeder cattle of all weights in September and early October with Angus cattle topping the market across Canada.

There was some price volatility in the final quarter, particularly in feeder and fat cattle categories. We will see 'balance' achieved in 2016 leaving opportunity for profit at EVERY 'link' in Canada's beef value chain. Our poor feedlots have been 'taking a beating' for 18 months now which is not sustainable. Feeder calf prices may not exceed \$3.00/pound again (with regularity, anyway), but we will see a 'new normal' where our predictable 'bottom line' remains extremely adjusted... UPWARD... from just 3–5 years ago... on ALL categories of beef cattle. And that is WELCOME, EXCITING news!

For the third year, we tracked results of public auction Angus bull sales in Canada through the winter and spring. Tracking from November with the first sales, more

than 12,560 bulls sold resulting in a national average of \$6,797. 214 sales gross \$78,562,030 plus (including purebred and commercial females sold at bull sales). This represents a 47.7% increase over the 2014 average.

2) Member satisfaction with your CAA exceeds 90%:

In a year in which we delivered the most notable updated fee schedule in contemporary CAA history, you also evaluated our ability to satisfy your needs as 4.2% better than we did in 2014, now reaching a CAA member satisfaction result of 91%. Further, those indicating that your CAA member service 'needs improvement' decreased from 9.4% to 4.7%, a 50% reduction.

We are inspired by these results. We will continue to do our very best to give you what you want when you need it.

1) The 2015–19 CAA business plan is working:

Based on your Board's 2014 decision, the updated fee schedule was implemented January 1st, 2015. Given the increase in traditionally measured member activity, our Board proves as genius as I hoped they would be when they made this decision in October 2014, only now with proof!

Proof... because financially, your CAA is sound. Year 1 of the business plan has resulted as anticipated, with CAA's cash position strengthened and savings and reserves enhanced. Implementation of the 2015–19 CAA Business Plan: Enhanced Member Services: Building Our Future... Yes We Can! is progressing positively. Reinvestment of new revenue into member value is commencing in 2016, Year 2 of the Business Plan. One of the questions you responded to in the Annual CAA Membership Survey last fall was "What are your financial priorities for the CAA over the next 5 years?" 7.4% of you favour building cash reserves, 44.6% of you want to enhance member services and 48% of you instruct your CAA to work toward debt reduction. Based on the success of Year 1 of the current Business Plan, I believe your CAA will accomplish all three of these priorities and satisfy your financial goals for the CAA over the next 5 years.

A lot of highlights for 2015! Thanks to our membership for making this great year possible.



Rob Smith, CEO



Compte-rendu du directeur général | Rob Smith

Bienvenue au rapport annuel de l'ACA pour l'année 2015. Et s'en était toute une!

Les pages qui suivent vous donneront une rétrospective de la dernière année – une qu'on se souviendra dans l'histoire de l'association. Voici les 10 plus grands faits saillants de 2015 dans le cadre de votre Association canadienne Angus:

10) Représentation aux événements de l'industrie, la reconnaissance et l'influence :

Mon but est que, partout où un groupe de personnes discutent des sujets qui touchent le bétail canadien et les secteurs de production de bœuf, Angus doit être présent. Cette année, votre ACA, sous diverses formes, a travaillé envers cet objectif en participant avec une représentation efficace et avec influence et reconnaissance à presque tous les rassemblements d'organisations régionales et nationales de bœuf.

De plus l'ACA joue un rôle clé dans la première Conférence nationale canadienne de l'industrie du bœuf (CBIC) du 9 au 11 août 2016. J'espère que vous y participerez tous ; Il s'agit de notre version canadienne du NCBA américain, un événement des plus reconnu. Puisque vous êtes tous des leaders de notre industrie, vous devriez y être pour contribuer à « faire une différence »... une différence ANGUS !

9) Votre Fondation canadienne Angus - « frappe vraiment sa vitesse de croisière » :

Notre Fondation a annoncé des plans pour un autre livre d'histoire canadienne Angus et Doug et Linda Henderson, deux grands historiens de la race, ont convenu de mener la barque de cette cause et de prendre le rôle de leadership. Nous espérons que plusieurs d'entre vous présenteront l'histoire de votre exploitation, alors s'il vous plaît être restés « à l'affût » pour l'occasion de le faire.

Après des années d'efforts, la Fondation a lancé son livre de recettes qui s'est avéré très populaire et sera probablement écoulé cette année. De plus, des nouvelles pièces d'art Angus Canadien ont été acquises. Nos deux nouveaux tableaux officiels d'Angus canadien ont été créés par Wendy Risdale et intitulés « La garde maternelle » pour l'Angus noir et « Time Out » pour l'Angus rouge.

La levée de fonds « Bâtir l'avenir 4 » organisée au Congrès National a prouvé une fois de plus la bienveillance des membres de l'ACA et l'intérêt pour notre Fondation. « BLA-4 » a été notre meilleure réussite à date avec plus de 450 personnes qui étaient sur les lieux, des dizaines sur internet et plus de \$160 000 soulevés. C'est grâce à cette initiative étonnante que la Fondation est en mesure d'atteindre sa vitesse de croisière, et je remercie humblement nos donateurs et partisans de 2015, ceux du passé et ceux de l'avenir.

8) Angus canadien - clés « métriques » continuent d'augmenter :

Je m'attendais qu'il y ait une chute des activités des membres l'an dernier à la suite de la mise à jour du barème de prix, mais l'inverse s'est avéré vrai. Le nombre d'Angus canadiens continue de croître, une situation très excitante qui s'est avérée en 2015 !

7) Vérification des parents et d'autres travaux d'ADN: un modèle « actualisé » :

Après avoir compromis notre service à nos membres pendant une bonne partie de 2014, les choses ont changé en 2015 en respectant vos attentes et même en les dépassant grâce à notre nouveau laboratoire officiel, et ce pour tous les tests d'ADN qui sont requis. Le laboratoire Delta s'engage à ne pas dépasser 10 jours de délai; une performance qu'ils ont réussi en 2015 pour chaque demande soumise qui comprenaient des échantillons viables.

6) Communication aux membres: une année complète de télévision canadienne Angus:

Les épisodes d'AC-TV est la façon officielle de communiquer avec les membres de l'association et ils ont été diffusés trimestriellement. Des mini-épisodes (par exemple « rencontrer le producteur ») ont été diffusés sporadiquement. Pour les membres de l'ACA qui préfèrent une communication non-électronique, on leur fait parvenir une copie du DVD quelques semaines après le lancement sur YouTube. AC-TV évolue pour mieux vous servir à titre de méthode de communication et pour se faire, la diffusion est maintenant mensuelle depuis le début de 2016.

Dans le but d'assurer une meilleure connexion et augmenter la communication avec nos membres, l'Association canadienne Angus a formé un poste à temps plein, permanent intitulé « Directeur pour la région de l'est », situé en Ontario. Cette évolution se transformera plus loin dans l'exécution de notre plan pour une équipe de développement des affaires au cours de 2016 où le personnel au niveau régional, vous fournira une meilleure efficacité et un meilleur lien avec nos membres, qui satisfera mon objectif professionnel depuis longtemps pour l'ACA.

5) Services améliorés et outils rehaussés pour les membres ET;

4) Offrir à nos membres ce qu'ils demandent:

Notre nouveau service aux membres (par exemple le forfait de vente) a immédiatement dépassé nos attentes pour son utilisation. Nous espérons « vous donner ce que vous voulez », et ce, en temps opportun.

En conséquence, nous avons répondu directement à vos besoins et à vos demandes avec certains ajouts, tels « le Paquet d'exportation », « le sommaire de demande de renseignements », « l'Option géniteurs multiples » et « le sommaire de production de femelle » à notre répertoire des services aux membres qui toujours en expansion et en révision. C'est notre intention de fournir les services que vous demandez, une fois que le besoin est soutenu par une masse critique justifiant votre demande en prouvant le besoin d'une telle amélioration au service global des membres.

Nous avons créé un « partenariat stratégique » avec la revue Today's Angus Advantage pour livrer nos deux nouveaux outils promotionnels aux membres, soit l'annuaire des membres de l'association et le Guide de l'acheteur de taureaux, distribués à plus de 15 000 personnes. L'association ne paie pas Today's Angus

■
Avantage pour la production de ces outils ; notre « partenariat » représente l'occasion de partager les profits de ces publications.

Le site internet a été relancé en juin, un projet sur lequel nous travaillons de près ou de loin depuis 2011. Le nouveau site consolide tous les sites web préexistants de l'ACA et ont été migrés sur notre propre serveur, une réalisation pour laquelle nous sommes très reconnaissants.

Nous avons introduit une nouvelle étiquette d'oreille et plusieurs produits liés au vêlage, y compris plusieurs couleurs étiquettes pour l'identification gestionnaire. Je ne sais pas combien de fois on m'a demandé des couleurs multiples pour les étiquettes et nous sommes maintenant en mesure de satisfaire ce besoin.

Nous avons lancé le nouveau test Zoetis i50K à basse densité maintenant moins dispendieux, en plus des nouveaux EPD génomiquement rehaussés. L'adoption de cette technologie d'auscultation continue d'accroître annuellement.

En partenariat avec Certified Angus Beef LLP (CAB), nous avons présenté deux activités, soit la Conférence Angus canadienne des parcs d'engraissement, intitulée « La gestion des innovations pour le rendement », ainsi que notre deuxième itération du cours de carcasse 101.

Enfin, nous avons gardé notre promesse tout au long de 2015 de ne jamais dépasser 5 jours pour un travail de routine qui nous est envoyé par la poste et un jour pour les soumissions électroniques! Notre « nouvelle normalité » est que votre travail est fait avant la fin de la journée, ou au plus tard à la fin de la semaine. Je suis fier de cette réalisation en 2015 !

3) Une autre année avec des prix extraordinaires:

Malgré que ce ne soit pas du tout sous le contrôle de l'association ou sous son influence, il est tout simplement impossible de discuter les faits saillants de 2015 sans passer un commentaire sur les prix exceptionnels que nos membres continuent de recevoir pour leur production. Il faut aussi mentionner les prix que vos clients primaires — les éleveurs commerciaux — ont reçus pour leurs animaux. Nous avons vu des prix record pour les bovins d'engraissement de toutes les catégories de poids en septembre et en début octobre avec l'influence Angus décrochant les plus hauts partout au Canada.

Il y a eu une volatilité des prix pendant le dernier trimestre, particulièrement au niveau de l'engraissement. Nous anticipons un équilibre en 2016 laissant la possibilité de rentabilité à chaque maillon de la chaîne de production de bœuf du Canada. Malheureusement les parcs d'engraissement ont été malmenés au cours des 18 mois derrière, une situation peu idéale. Le prix des veaux d'embouche n'excédera peut-être pas 3,00 \$/ livre (pas régulièrement, en tout cas), mais nous allons voir une « nouvelle normalité » où notre situation financière sera prévisible et extrêmement ajusté à la hausse comparativement aux 3-5 années dernières, et ce sur toutes les catégories de bovins de boucherie — une bonne nouvelle!

Pour la troisième année de suite, nous avons suivi les résultats des ventes aux enchères de taureaux Angus d'un bout à l'autre du pays au cours de l'hiver et du

printemps. Le suivi débute en novembre avec les premières ventes, et compte plus de 12,560 taureaux vendus aboutissant à une moyenne nationale de \$6,797 rependus sur 214 ventes pour une somme brute de plus de \$78,562,030 (y compris les femelles pur-sang et commerciales vendues en même temps que les taureaux). Cela représente une hausse de 47,7 % à comparer à la moyenne de 2014.

2) Satisfaction des membres de l'ACA et excéder vos attentes:

On se souviendra de 2015 de l'année où nous vous avons présenté le barème de prix le plus notable de l'histoire contemporaine de l'association. Durant cette même année, vous avez évalué notre capacité de satisfaire vos besoins avec une note de 4,2% de mieux que l'évaluation de 2014, atteignent un taux de satisfaction globale des membres à 91 %. En outre, ceux qui ont indiqué que le service aux membres de l'ACA doit être amélioré, ont diminué leur taux de mécontentement de 9,4 % à 4,7 %, une réduction de 50%.

Nous sommes inspirés par ces résultats. Nous allons continuer à faire de notre mieux pour vous donner ce que vous méritez et dans des délais acceptables.

1) Le plan d'affaire 2015-2019 fonctionne:

À la suite d'une décision prise par le conseil d'administration en 2014, le barème des prix a été mis à jour et en place le 1er janvier 2015. En mesurant le niveau des activités aux membres de façon traditionnelle, cette décision s'avère aussi géniale que je l'avais espéré l'automne dernier, seulement maintenant avec preuve !

La preuve... parce que financièrement, votre ACA est saine. La première année du plan d'affaires a entraîné comme prévu, une position financière renforcée et des épargnes et des réserves rehaussées. La mise en œuvre du Plan d'affaires 2015 – 2019 pour l'ACA « Amélioration des Services aux membres : bâtir notre avenir... Oui nous le pouvons! » progresse positivement. Le réinvestissement des nouveaux revenus, envers des valeurs ajoutées pour les membres, commencera en 2016, soit la deuxième année du Plan de travail. Une des questions que nous vous avons posé lors du sondage annuelle à l'automne dernier; « quelles devraient être les priorités financières pour l'Association canadienne Angus au cours des 5 prochaines années? » 7,4% de vous ont répondu l'encaissement de réserves, 44,6 % d'entre vous voudraient améliorer les services aux membres et 48 % d'entre vous ont indiqué que l'association devrait travailler à la réduction de sa dette. Basé sur le succès de la première année du Plan de travail actuel, je crois que votre association accomplira ces trois priorités et satisferont vos objectifs financiers pour l'ACA au cours des cinq prochaines années.

Il y a eu plusieurs faits saillants en 2015 ! Merci à nos membres pour la réalisation de cette année superbe.



KOD SMITH, PDG

Current Canadian Angus Association Staff

Rob Smith	CEO
Byron David	Member Services Representative
Joanelle Fuellbrandt	Office Administrator
Stacy Price	Registrar
Angela Cambuzzi	Assistant Registrar
Julia Engel	Assistant Registrar
Laurie Eskrick	Assistant Registrar
Kajal Devani	Director of Breed Development
Taylor Isley	Commercial Angus Identification and Performance Program Coordinator
Brian Good	Director of Field Services
Cheryl Hazenberg	Eastern Canada Manager
Karla Ness	Director of Member Engagement
Keltey Whelan	Branding Officer
Tina Zakowsky	Director of Communications
Alan Yuen	Director of Administration
Belinda Wagner	Canadian Junior Angus Association Coordinator & Canadian Angus Foundation Executive Director



Clockwise from top left: Keltey Whelan, Angela Cambuzzi, Tina Zakowsky, Joanelle Fuellbrandt, Laurie Eskrick, Cheryl Hazenberg, Stacy Price, Julia Engel, Belinda Wagner, Karla Ness, Taylor Isley, Rob Smith, Brian Good, Kajal Devani, Byron David, Alan Yuen



Current Regional Association Representatives

PROVINCE	PRESIDENT	SECRETARY/ MANAGER
British Columbia	Tom DeWaal	Jill Savage
Alberta	Greg Pugh	Denise Rice
Saskatchewan	Mike Howe	Belinda Wagner
Manitoba	Larissa Hamilton	Arlene Kirkpatrick
Ontario	Graham McLean	Julie Townsend
Quebec	Frédéric Gouin	Cynthia Jackson
Maritimes	Julie Mutch	Betty Lou Scott
Canadian Red Angus Promotion Society	Cole Goad	Susanne Fankhanel

Financial Statements of Canadian Aberdeen Angus Association

Year Ended December 31, 2015

Independent Auditors' Report

To the Members of Canadian Aberdeen Angus Association

We have audited the accompanying financial statements of Canadian Aberdeen Angus Association, which comprise the balance sheet as at December 31, 2015, the statements of operations, changes in net assets and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Canadian Aberdeen Angus Association as at December 31, 2015, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

KPMG LLP

Chartered Professional Accountants
March 31, 2016
Calgary, Canada



CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Financial Position

December 31, 2015

	Canadian Aberdeen Angus Association	Canadian Junior Angus Association	2015	2014
Assets				
Current:				
Cash	\$ 386,145	\$ 50,451	436,596	\$ 134,655
Accounts receivable	160,125	9,377	169,502	86,449
Prepaid expenses and deposits	6,694	2,607	9,301	9,742
	552,964	62,435	615,399	230,846
Investments (note 2):				
Internally restricted	121,673	—	121,673	75,000
Unrestricted	20,610	—	20,610	44,275
Property and equipment (note 3)	4,983,795	—	4,983,795	5,102,589
	\$ 5,679,042	\$ 62,435	\$ 5,741,477	\$ 5,452,710

Liabilities and Net Assets

Current liabilities:				
Accounts payable and accrued liabilities (note 4)	\$ 182,193	\$ 25,638	\$ 207,831	\$ 219,092
Member accounts	56,488	—	56,488	41,631
Deferred revenue	—	4,458	4,458	8,266
Current portion mortgage payable (note 6)	136,814	—	136,814	131,747
	375,495	30,096	405,591	400,736
Deferred revenue	112,800	—	112,800	—
Mortgage payable (note 6)	3,337,675	—	3,337,675	3,485,477
Net assets:				
Invested in property and equipment	1,509,306	—	1,509,306	1,485,365
Internally restricted (note 2)	121,673	—	121,673	75,000
Unrestricted	222,093	32,339	254,432	6,132
	1,853,072	32,339	1,885,411	1,566,497
Commitments (note 8)				
Contingency (note 9)				
	\$ 5,679,042	\$ 62,435	\$ 5,741,477	\$ 5,452,710

See accompanying notes to financial statements.

On behalf of the Board:

Tammi Ribey, President

Rob Smith, Chief Executive Officer

CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Operations

Year ended December 31, 2015, with comparative information for 2014

	2015	2014
Revenue:		
Registrations	\$ 2,016,093	\$ 1,437,418
CACP tag program	992,961	977,576
Transfers	407,591	355,672
Memberships	249,905	200,685
Performance weights	208,766	179,435
DNA	172,569	181,025
Grants	60,215	56,594
Other	90,605	40,139
	4,198,705	3,428,544
Expenses:		
Wages and employee benefits	984,479	942,929
CACP tag program	951,705	874,362
Office, rent and other expenses	349,812	341,036
Provincial activity grants	301,814	273,105
Interest on long term debt	133,904	139,023
Genetic evaluations	161,323	132,290
Advertising and promotion	159,035	73,304
DNA	128,195	112,819
Professional fees	115,406	65,066
Field service	92,516	71,158
Travel	92,039	85,143
Directors and committees	82,421	104,940
Bank charges	100,228	73,293
Registry	54,513	64,921
Subscriptions and memberships	19,560	19,677
Junior activity	15,730	24,567
Foundation transfers	8,414	-
Depreciation	132,591	135,800
	3,883,685	3,533,433
Excess (deficiency) of revenue over expenses before the undernoted	315,020	(104,889)
Other income:		
Canadian Junior Angus Association activity (note 12)	-	-
Unrealized gain on foreign exchange	3,964	-
Loss on disposal of investments	(154)	-
Investment income	84	319
	3,894	319
Deficiency of revenue over expenses	\$ 318,914	\$ (104,570)

See accompanying notes to financial statements.



CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Changes in Net Assets

Year ended December 31, 2015, with comparative information for 2014

2014	Invested in property and equipment	Internally-restricted	Unrestricted	Total
Balance, beginning of year	\$ 1,450,745	\$ 75,000	\$ 145,322	\$ 1,671,067
Deficiency of revenue over expenses (135,800)	-	-	31,230	(104,570)
Repayment of mortgage	116,776	-	(116,776)	-
Investment in property and equipment (note 2)	53,644	-	(53,644)	-
	\$ 1,485,365	\$ 75,000	\$ 6,132	\$ 1,566,497
2015	Invested in property and equipment	Internally-restricted	Unrestricted	Total
Balance, beginning of year	\$ 1,485,365	\$ 75,000	\$ 6,132	\$ 1,566,497
Excess (deficiency) of revenue over expenses	(132,591)	-	451,505	318,914
Repayment of mortgage	142,735	-	(142,735)	-
Investment in property and equipment (note 2)	13,797	-	(13,797)	-
Transfers (note 2)	-	46,673	(46,673)	-
	\$ 1,509,306	\$ 121,673	\$ 254,432	\$ 1,885,411

See accompanying notes to financial statements.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Cash Flows

Year ended December 31, 2015, with comparative information for 2014

	2015	2014
Cash provided by (used in):		
Operations:		
(Deficiency) excess of revenue over expenses	\$ 318,914	\$ (104,570)
Items not involving cash:		
Depreciation	132,591	135,800
Unrealized gain on foreign exchange	(3,964)	-
	447,541	31,230
Changes in non-cash operating working capital:		
Decrease (increase) in accounts receivable	(83,053)	139,798
Decrease in prepaid expenses and deposits	441	4,376
Increase (decrease) in accounts payable and accrued liabilities	(11,261)	104,267
Increase (decrease) in member accounts	14,857	(23,592)
Increase (decrease) in deferred revenue	108,992	(10,521)
	477,517	245,558
Financing:		
Repayment of mortgage	(142,735)	(116,776)
Investing:		
Proceeds on sale of investments	25,000	50,000
Additions to investments	(48,008)	(94,268)
Purchase of property and equipment	(13,797)	(53,644)
	(36,805)	(97,912)
Unrealized gain on foreign currency held at year end	3,964	-
Increase in cash	301,941	30,870
Cash beginning of year	134,655	103,785
Cash, end of year	\$ 436,596	\$ 134,655

See accompanying notes to financial statements.

Notes to Financial Statements

Year ended December 31, 2015, with comparative information for 2014

Descriptions of business:

The Canadian Aberdeen Angus Association (the "Association") is a not-for-profit organization incorporated under the Animal Pedigree Act. The purpose of the Association is to support the development of the Angus breed through programs and strategies that emphasize the superior characteristics of the Angus breed and maintain high genetic merit and the purity of the breed. The Association is a not-for-profit organization under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met.

1. Significant accounting policies:

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The Association's significant accounting policies are as follows:

(a) Basis of presentation:

These financial statements have been prepared on a non-consolidated basis. Financial details regarding the Canadian Angus Foundation Inc., a controlled entity, are disclosed in note 7 to these non-consolidated financial statements.

(b) Financial instruments

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value.

All other financial instruments are subsequently recorded at cost or amortization cost, unless management has elected to carry the instruments at fair value. The Association has not elected to carry any such financial instruments at fair value. Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Association determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Association expects to realize by exercising its right to any collateral.

If events and circumstances reverse in a future year, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(c) Investments:

Investments are stated at fair value measured on a portfolio basis. They are disclosed separately from current assets to reflect the Association's intention to hold them at least throughout the following year as a reserve for unforeseen circumstances.

(d) Property and equipment:

Property and equipment is stated at cost and depreciation is provided for over the estimated useful lives of the assets. The building is depreciated on a straight-line basis over 50 years and the remaining property and equipment is depreciated on a straight-line basis over five years.

(e) Member accounts:

Member accounts represent cash receipts received during the current year in payment of membership fees applicable to the following year and for services not yet provided.

(f) Deferred revenue:

Deferred revenue represents amounts received in advance for services that will not be delivered until the next fiscal year.

(g) Revenue recognition:

The Association recognizes revenue for registration at the time of the registration as this is the point in time where the service is performed. Membership revenue is recognized over the period to which the membership applies. Tag revenue is recognized at the time payment is received which closely corresponds to the time of delivery. Grant revenue is recognized at the time it is received. Other services revenue is recognized at the time the service is performed.

(h) Use of estimates and assumptions:

The preparation of financial statements in conformity with Canadian Accounting Standards for Not-for-Profit Organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Significant areas requiring the use of management estimates relate to the collectability of accounts receivable and the useful life of property and equipment for depreciation purposes and evaluation of their net recoverable amount. Consequently, actual results could differ from those estimates.

(i) Comparative figures:

Certain comparative figures have been reclassified to conform to the current year's financial statement presentation.

2. Internally restricted funds:

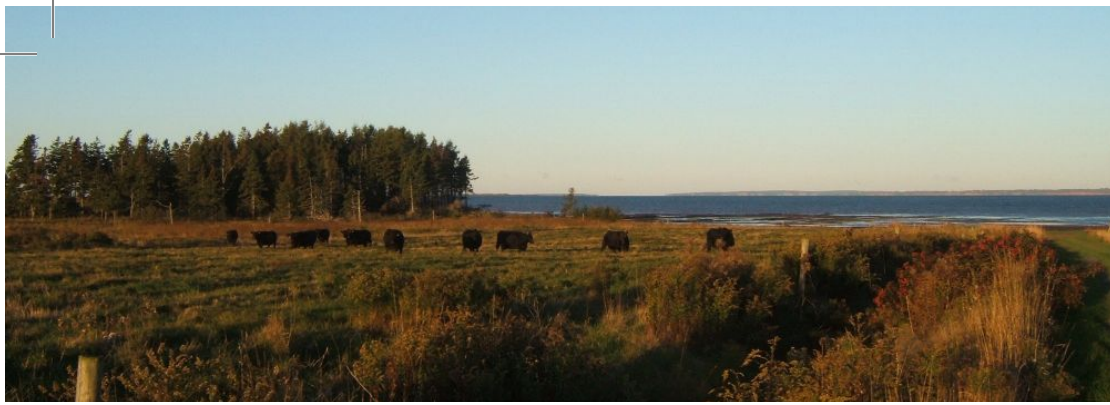
Investments consist of a GIC of \$75,000 (2014 – \$100,000), which is earning interest at a rate of 1.7% per year, is set to mature on May 23, 2017, and marketable securities of \$67,283 (2014 – \$19,275).

During 2013, the Board of Directors resolved to restrict an amount equal to 1% (previously 3%) of that year's registration revenues, consisting of registration, memberships and transfers, for the next three years beginning in 2014. In 2014 this was amended by the Board of Directors to restrict an amount equal to 1% of that year's registration, membership and transfer revenues until such a time that the fund is equal to 15% of gross annual revenue. Subsequent to 2014 year end, a resolution was passed to waive the 1% requirement until 2015. Accordingly, there were no transfers to internally restricted for 2014.

During 2015, the Board of Directors approved a contribution of \$46,673 to the internally restricted fund. The contribution relates to the 2015 contribution requirement of 1% of the current year's registration revenues as described above, as well as an additional contribution made with respect to the transfer that was waived in 2014. The internally restricted amounts are not available without the approval of the Board of Directors.

3. Property and equipment:

	Cost	Accumulated depreciation	2015 Net book value	2014 Net book value
Land	\$ 1,263,276	\$ –	\$ 1,263,276	\$ 1,263,276
Building	3,745,710	163,240	3,582,470	3,655,583
Signs	44,435	24,337	20,098	26,797
Furniture and equipment	322,403	245,024	77,379	112,121
Automotive equipment	43,235	25,941	17,294	25,941
Computer hardware	295,472	284,888	10,584	7,665
Computer software	200,301	187,607	12,694	11,206
	\$ 5,914,832	\$ 931,037	\$ 4,983,795	\$ 5,102,589



4. Accounts payable and accrued liabilities:

Included in accounts payable and accrued liabilities are government remittances payable of \$22,184 (2014 – \$19,573), which includes amounts payable for goods and services tax.

5. Bank Indebtedness:

At December 31, 2015, the Association had an uncommitted demand revolving credit facility in the amount of \$75,000 with a Canadian financial institution. The interest rate charged on the bank facility is the bank’s prime rate plus 1.5%. This facility is secured by the \$75,000 GIC. No amount was drawn as at December 31, 2015.

6. Mortgage payable:

	2015	2014
AFSC fixed rate mortgage, bearing interest at 3.84% repayable in monthly blended payments of \$22,185 commencing February 1, 2014, maturing October 1, 2017	\$ 3,474,489	\$ 3,617,224
Current portion of mortgage payable	136,814	131,747
	<u>\$ 3,337,675</u>	<u>\$ 3,485,477</u>

It is the Association’s intention to refinance the mortgage in the normal course of business. Principal repayments under the existing terms are due as follows:

2016	\$ 136,814
2017	<u>3,337,675</u>

The mortgage is secured by a registered first mortgage on the land and building, all present and after acquired personal property, including proceeds and an assignment of rent and lease revenues.

7. Canadian Angus Foundation Inc.:

The Canadian Angus Foundation Inc. (the “Foundation”) is incorporated, as a corporation without share capital, under the Canada Corporations Act. The

Foundation operates to receive donations for purposes of funding scholarships and the preservation of Association archives.

The Foundation is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met.

The Association exercises control over the Foundation by virtue of its status as the ‘single member’ of the Foundation. As such, the CAA Board of Directors annually approves the elected Foundation Board of Directors.

The accounts of the Foundation have not been consolidated in these financial statements. The financial information of the Foundation as at December 31, 2015 are summarized as follows:

	2015	2014
Total assets	\$ 649,057	\$ 505,036
Total liabilities	324,890	274,867
Total net assets	324,167	230,169
	<u>\$ 649,057</u>	<u>\$ 505,036</u>

In accordance with donor imposed restrictions, \$279,659 (2014 – \$243,135) of the Foundation’s assets are to be used to provide scholarships to junior candidates and other junior programming. A further \$30,442 (2014 – \$30,442) of the Foundation’s assets are subject to donor imposed restrictions that they be maintained for a period of not less than ten years, after which time the funds are to be used towards meeting the goals and projects of the Foundation as established under its constitution, including support for junior members, archiving of records and memorabilia for posterity and education and research. These externally restricted contributions have been deferred and are recognized in revenue when the contributed funds are spent on the program to which they are restricted. Investment income earned on these funds can be used at any time, at the discretion of the Foundation.

	2015	2014
Total revenues	\$ 192,395	\$ 145,126
Total expenses	98,397	77,216
Excess of revenue over expenses	<u>\$ 93,998</u>	<u>\$ 67,910</u>

	2015	2014
Increase (decrease) in cash	<u>\$ 33,872</u>	<u>\$ (120,295)</u>

8. Commitments:

The Association is committed under certain leases for equipment and a software licensing and maintenance agreement. The aggregate amounts of these commitments over the next four years are as follows:

2016	\$	38,015
2017		19,265
2018		16,880
2019		4,181
2020		4,181

9. Contingency:

The Association has been named in a Statement of Claim. Management has concluded that the outcome of the legal claim filed against the Association is not determinable at this time. Accordingly, no provision has been made in these financial statements.

10. Risk management:

The Association is exposed to a number of financial risks in the normal course of its business operations, including interest rate risk, credit risk, liquidity rates and commodity price risk.

(a) Interest rate risk:

The Association is exposed to interest rate risk on its fixed rate borrowings. The Association does not actively manage this risk.

(b) Credit risk:

The Association is exposed to credit risk from counterparties being unable to fulfil their obligations. The Association manages risk through various internal processes including credit policies and limits, credit checks and experience. There is no significant concentration of credit risk with any one party as at December 31, 2015.

(c) Commodity price risk:

Fluctuations in the market for cattle may impact on producers' decisions to register livestock which would reduce the Association's registration revenues and thereby limit operations. The Association mitigates this risk through the active promotion of the Angus breed.

(d) Liquidity risk:

Liquidity risk is the risk that the Association will encounter difficulties in meeting its financial liabilities when they come due. The Association manages liquidity risk by monitoring activity levels which affect cash flow while maintaining adequate cash balances to cover daily operating expenses and investing surplus cash balances in such a manner to provide longer terms liquidity.

11. Related party transactions:

Revenue includes \$7,802 (2014 – \$3,811) generated from a company owned by a member of the Association acting in an oversight role with \$nil (2014 – \$nil) remaining in accounts receivable at year end relating to this revenue.

During the year, revenue of \$nil (2014 – \$10,000) was received from the Foundation controlled by the Association for services provided on behalf of the Association. In 2015, the Board resolved that all transaction fees collected from members of the Canadian Junior Angus Association ("CJAA") for services performed by the Association would be donated to the Foundation. Accordingly, there is \$2,230 (2014 – \$nil) in accounts payable and accrued liabilities at year end relating to this donation.

During the year, CJAA revenues in excess of expenditures of \$14,787 (2014 – \$17,489) was allocated to the Foundation. This allocation was approved by the Association, and is included in CJAA's accounts payable and accrued liabilities as at December 31, 2015.

The above transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

12. Canadian Junior Angus Association ("CJAA"):

For the current year, results of operations for CJAA were as follows:

	2015	2014
Revenue:		
Juniors Revenue	\$ 92,083	\$ 77,564
Expenses:		
Juniors Expenses	88,886	74,385
Excess of revenue over expenses	3,197	3,179
Received from Canadian Aberdeen Angus Association	11,590	14,310
Allocation to the Foundation (note 11)	(14,787)	(17,489)
Net excess of revenue over expenditures	\$ –	\$ –



Regional Reports

British Columbia President Report

The BC Angus Association has been or will be working on various projects this year, backing a strong Junior program as well as two Gold Shows in Armstrong and Burns Lake. We are also pursuing a bull pen show this year.

Last year, all events were well attended and we received a lot of positive feedback. Going forward, I believe that the bulk of these programs and new ventures will provide us with more attendance and, hopefully, a stronger commercial producer attendance.

Tom deWaal, British Columbia Angus President

British Columbia 2015 Highlights

- Promoted Canadian Angus Rancher Endorsed Sales in BC and presented Angus influence jackets to:
 - Cole Creek Ranch – Dawson Creek
 - Linda Macham – Quesnel
 - Bernie Hummel – Armstrong
 - Reg Schweb – Lumby
 - Terry Holmquest – Vanderhoof
 - Randy Mitchell – Bridesville
 - Dean MacKay – Mayne Island
- Sponsored Williams Lake Bull Show & Sale
- Participated in BC Cattlemen's Convention & Trade Show, Merritt
- Sponsored two Gold Shows– Interior Provincial Exhibition, Armstrong and Bulkley Valley Exhibition, Smithers
- Attended 2015 Canadian Angus Convention in Calgary
- Supported the Pacific Invitational All Breeds Female Sale, Williams Lake
- Published quarterly BC Angus Newsletters
- Maintained the BC Angus website and Facebook page
- Sponsored the CJAA Showdown
- Tom deWaal was re-elected president and Tanya Belsham was re-elected vice-president
- Welcomed Lia Long to the BC Angus board of directors
- Jackson Hooke of Fort St. James was awarded the \$500 BC Angus Scholarship and will attend university in Victoria
- Frank Strimbold was awarded honorary president for 2015
- Meghan McGillivray was welcomed as the Canadian Junior Angus Association representative for BC
- Thank you to C-Jay Ranch of Houston for donating a heifer calf for the BC Angus fundraising auction
- A special thank you to Jack Brown for his years of service as the BC Angus Fieldman. Jack retired as fieldman in December.

This is the eighth year that BC Angus has presented jackets.

Alberta President Report

I am bringing you this message on behalf of the board of directors for the Alberta Angus Association. The year that was 2015 saw a few changes for our board including some new initiatives to further advance the promotion of our breed in Alberta and to further add value for our membership.

Our year started off with colder-than-normal temperatures making for an interactive calving season. We did see great turnout at the Canadian Bull Congress and the Crossroads Beef Congress despite the colder weather and had great uptake on our booth presentations at both events. We also participated in the Steak Challenge at both events and came out as the winner at the judges event in Camrose and the self-proclaimed people's choice winner at Oyen. Both events are a great way to interact with producers and to showcase Angus beef. We would like to thank Certified Angus Beef for their sponsorship and support. We are proud to work alongside a great organization to further promote Angus beef across the province.

As Spring came upon us we were greeted with overwhelming support from the commercial sector with many producers having record sales. The support from the commercial sector is something we strive to reward through our Commercial Cattlemen's Draw. This is a project where we offer \$1,000 toward the purchase of a registered bull or female from an Alberta Angus member. We encouraged all members to have the draw forms available at their sale or point of private treaty sale for customers to fill out and return to our office. We feel this is a way to further show our appreciation to the commercial sector for all the support they have given to our members. With sale season wrapping up and moving into spring, many parts of Alberta saw some form of drought. Thankfully seed was still put into the ground, some hay did grow and we saw some precipitation in many areas in late summer that allowed for many operations to get their winter feed stores grown and processed and in the yard. Summer also presented a great opportunity for our membership through the networking made available at Convention held at our own Angus Central near Calgary. Our board is thankful for the opportunity to host the hospitality suite and we felt all in attendance went away with a feeling of Angus unity and a sense of direction for our breed in the years to come.

Our AGM was once again held in conjunction with the Alberta Junior Angus Association show in Bashaw. This year we honoured the original committee that put together the show which has now become a template for many Junior shows across the country. The founding members of this committee truly developed a great experience for youth and adults alike that has allowed further promotion of the breed and for many lifelong friendships to be made.

Fall show and sale season came next for our board with extremely positive early fall sales either through cattle marketed electronically, at the stockyard or out of our own sales held at our operations for both our commercial and purebred breeders alike. We hosted two Gold Shows again this year at the Olds Fall



Classic and Farmfair International. Of special note for Alberta Angus breeders, both the Farmfair International and Lloydminster Stockade Supreme Champions were born and bred in Alberta. We had great attendance at both shows and would like to thank all the members that volunteered or exhibited cattle for aiding us in putting together these events. We once again supported the pen show at Farmfair International on the commercial female side awarding bull credits. We feel this is another great way to further show our appreciation to our commercial breeders and allow the opportunity for folks that haven't tried a red or black Angus bull a fast track into doing so. Medicine Hat Pen Show came next for our board where we had our display booth set up and we once again awarded bull credit sponsorship on the commercial side of the female pen show much like Farmfair. Medicine Hat showed record attendance with an upbeat outlook for the industry amongst all that were there.

The end of the year and Christmas season allowed us some time to reflect on our goals for this year to come and to work on new initiative ideas to further advance the Angus breed for our membership in Alberta.

Greg Pugh, Alberta Angus President

Alberta 2015 Highlights

- Commercial Cattlemen's Draw for \$1,000 toward the purchase of a purebred bull or female from an Alberta Angus member
- Gold Shows at Olds Fall Classic & Farmfair International
- Commercial Heifer Pen Show winners at Farmfair and Medicine Hat Pen Shows were awarded bull credits
- Sponsorship of Northern Alberta Angus Club Field Day, Northern Select Sale
- Sponsorship of Southern Alberta Angus Club Golf Tournament, Field Day, Chinook Sale
- Alberta Angus Association on location at Canadian Bull Congress, Crossroads Beef

- Congress (Oyen), Calgary Bull Sale, Farmfair International, and Medicine Hat Pen Show
- Creation of Alberta Angus Association Buy & Sell Facebook page
- Sponsorship for Junior initiatives:
 - 1,000 t-shirts distributed to 4-H members showing Angus influence animals
 - Alberta Junior Angus Association Shows (Summer Synergy & Bashaw)
 - Chinook Junior Show
 - Showdown (national Junior Angus show) hosted in Olds
- Hall of Fame Gala & Awards
 - 2015 Honourary President: Brian & Kim Geis, Barrhead

- Ed Boake Purebred Breeder of the Year: Glesbar Angus (Glen, Darlene and Kurt Glessman, Cody, Amy, Lincoln & Avery Miller), Barrhead
- Commercial Breeder of the Year: DCM Pohl Partnership (The Pohl Family), Wetaskiwin
- Cecilie Fleming 'Spirit of Angus' Award: Carol High, Pincher Creek
- Lybrook Miller Scholarship (\$200) was awarded to Brooke Bablitz (Rainbow Red Angus) of Cherhill, studying Bachelor of Elementary Education at Red Deer College



Regional Reports (cont.)

Saskatchewan President Report

2015 was a very eventful year with a great deal of participation from the membership.

Our 2015 Breeder of the Year was Merit Cattle Company, Trent and Janelle Liebreich and family of Radville and our 2015 Commercial Producer of the Year was Raymond Land & Cattle, Dave and Crystal Raymond and family of Mankota. We held our annual tour August 6–7 in the Melville area. Each year these tours get greater participation and they give everyone who attends a chance to view some good cattle, visit and have a great time. The group of breeders in that area did a wonderful job of hosting the tour.

The National Show was held in Lloydminster this fall. There were so many entries that for the first time in a number of years they had to use their second barn to house cattle. The Angus cattle had an incredible turnout with an extremely tough show. When we made the presentations for our 2015 Heritage Awards to the Carruthers family and Bowerman Bros. there was not a single place left to stand or sit around the ring. Thank you to the great group of breeders who organized and rounded up the sponsorship for the show. A job well done. Agribition was a huge success again this year with both the Power & Perfection and Masterpiece Sales having extremely high averages. The shows were very well attended and a big thank-you goes out to all the exhibitors, volunteers, sponsors and spectators who make this show the biggest and best in Canada.

Our mentorship program was launched and is going very well. Participants are Nancy Gibson, Wawota, working with Tracey Willms of Wilbar Farms; Jenna Loveridge, Melville, working with Jamie-Rae Pittman of Pittman Digital Media; Henry Stewart, Invermay, working with Collin Sauder of Windy Willows Farms; Rhea Wheeler, Saskatoon, working with Dawn Wilson of Miller Wilson Angus; and Erin Yewsiuk, Wynyard, working with Sheldon Kyle of Kenray Ranch. The mentees have had a wide variety of experiences with the program such as attending Farmfair in Edmonton learning about international marketing; assisting at the Angus Show at Agribition and helping to man our display at the show; participating in our Association strategic planning session; attending the Saskatchewan Beef Industry Conference and our annual general meeting, and working with their mentors in person and over the telephone. Plans for the balance of their program year include attending the GOAL Conference in Ottawa; attending Saskatchewan Angus workshops on advocacy and media training; going to the Canadian Angus Convention in Quebec; participating in Carcass 101 in Alberta; and attending the Canadian Beef Industry Conference in Alberta as well as our 2016 Summer Tour in the Moose Jaw area in August.

Another highlight was our strategic planning session in December which was facilitated by Erin Campbell Howell. We had a great group of Saskatchewan Angus members come in for the day and help us plan for the next two to five years. During our session we examined our past successes and trends that will shape our future. We looked at why Saskatchewan Angus will exist and who it will serve in the future. There were four main areas of focus or themes that developed from the planning session. The first priority was creating opportunities for membership education and engagement. The second priority that we want to continue to pursue is youth development. Our third priority is to be the consumer's brand of choice. Our fourth priority is to work on developing strategic partnerships that will help educate consumers and enhance the value of the Angus brand. We look forward to further developing these priorities.

Mike Howe, Saskatchewan Angus Past President

Manitoba President Report

The Manitoba Angus Association and its breeders have completed another successful year. Ag Days continues to be a great place to have our booth to connect with a large number of people in a short time. We hand out plenty of MAA herd maps and get new names signed up for the newsletter. It has been a great asset to have Cheryl present at this event to sell the green Canadian Angus Rancher Endorsed tags. The bull sales were very strong this past year as they were across the country. The request for Angus tokens for 4-H members with Angus-influenced calves held steady.

We held our annual summer Gold Show in conjunction with Oak Lake Fair and this year we returned to the halter show format, rather than the pen show. There was an excellent exhibit of cattle both in numbers and quality, although we continue to be disappointed in the spectator turnout. We would like to thank all the exhibitors who took the time to bring the cattle out.

Throughout the fall, the MAA sponsored coffee at the Canadian Angus Rancher Endorsed feeder sales. Ag Ex has moved to late October and we hosted a very successful Angus Gold Show again. The overall Angus numbers held steady and the quality of cattle was excellent. Thanks to the organizing committee. This was followed by our

Manitoba President Report (cont.)

Keystone Classic Red & Black Angus Sale in early December. This year saw a very good average once again, which is a direct result of the high quality of cattle selected. This past year we have seen some renewed interest from a few young people starting commercial herds and others increasing their herd size. There are still a few getting out while the prices hold steady. We hope that these cattle prices stay for a while, even though they aren't as good as 2014 and early 2015. We look forward to the year ahead with renewed hope and anticipation of a bright future in the industry. As an Association we will continue to work hard for our membership in the promotion of these great cattle. We appreciate all of the volunteer hours put in by each of the board members and the support of the Angus breeders across Manitoba.

Larissa Hamilton, Manitoba Angus President

Manitoba 2015 Highlights

- Presentation of Premier Breeder to Ram Rod Cattle Co., Melita, and Commercial Producer Award to Leaning Spruce Stock Farm, Wawanesa
- MAA booth at Ag Days and a representative at the Manitoba Beef Producers AGM
- Website was overhauled and MAA is also gaining interest on Facebook and Twitter
- MAA handed out more than 200 tokens to 4-H members in Manitoba with Angus-influence projects
- Successful summer Gold Show at Oak Lake Fair with good number of cattle entries—a halter show
- MAA sponsored coffee at the fall feeder sales and put up new signs promoting Angus and Angus tags at Gladstone and Heartland Virden Auction Marts
- Overall number of Angus cattle shown at the Gold Show in Brandon held steady, but Red Angus numbers were down so the Black and Red shows were combined as one. There was excellent quality overall.
- Keystone Classic Female Sale had another record-breaking sale average

Ontario President Report

The demand for purebred Angus bulls and females was still strong throughout the year. Some signs of the commercial prices waned a little towards the end of the year but overall it was a good year. The Ontario purebred sales were strong with great quality to choose from. The Ontario Futurity had one of its best sales yet, we just needed a few more head to make the sale a success.

I had the privilege of travelling to Angus Central near Calgary for Convention and the annual general meeting in June and was treated to some great farm tours and down-home western hospitality. It was extra special having our own Tammi Ribey take on the presidency of the Canadian Angus Association. Another highlight of the weekend was listening to the Junior Ambassador speeches about their heroes. Michaela Chalmers did an excellent job and needs to be recognized for her effort. Congratulations!

Later in the summer, the Ontario Field Day was hosted by Walkerbrae Farms of Guelph. There were a few Juniors in attendance who participated in a showmanship competition. The membership took part in judging a class of yearling heifers and a class of heifer calves of which Eric Rincker and Mitch Hennekam discussed the official reasons with the group. Erin Fairboard did an excellent job on the meal.

We produced a new directory this year. I thought it was well supported with ads again. It is always difficult to make sure we haven't missed anyone and that there are no mistakes. If there are any comments for the next version in a couple years, please pass them on to the board.

I would like to welcome Cheryl Hazenberg to the Ontario Team as the new Eastern Canada fieldman. I think this is a great opportunity to embrace the commercial side of our business and be able to service the needs of our membership.

Last but not least I would like to thank those people who helped out in our Gold Shows this year. They were well attended and the quality of cattle that is being exhibited is first class. Thanks to all the directors for your time this past year in making my first year a little easier.

Graham McLean, Ontario Angus President

Regional Reports (cont.)

Ontario 2015 Highlights

- 2015 Award Presentations
 - Commercial Breeder of the Year: Peter and Connie Stubbs
 - Purebred Breeder of the Year: Tambri Angus
 - Honourary President: David Cleghorn
 - Show Bull of the Year Award: Red Patchell Who's Your Daddy owned and exhibited by Bruce and Brenda Patchell
 - Show Female of the Year Award: Oak Lane Darling 2B owned and exhibited by Bill and Sylvia Jackson

- 2015 A. Cameron McTaggart Scholarship Fund
The fund for 2015:
 - G.I.C. (maturing March 14, 2016 @1.1% interest): **\$1,475.64**
 - G.I.C. (maturing February 18, 2017 @1.25% interest): **\$1,025.96**
 - GIC (maturing January 15, 2019 @3.01% interest): **\$2,104.20**
 - Total GIC Funds: **\$13,837.80**
 - Cash on Deposit: **\$75.04**

We are pleased to announce that we have one recipient that qualified for a scholarship of \$500 this year.

Congratulations to Lyndsey Ormison who is in her first year at Sir Sanford Flemming College in Peterborough. Lyndsey has been exhibiting Angus cattle in 4-H with the Durham East 4-H and has competed at the Royal Agricultural Winter Fair.

Quebec President Report

The year 2015 passed very fast with several activities during the summer at which the Angus breed was well represented. The Junior show in July was a lot of family fun and we hope it will encourage our youth to continue.

We had two Gold Shows, one in Shawville and the other in Victoriaville with several Angus breeders from the Maritimes, Ontario and Quebec. The Grand Champion Inter Breed Bull of 2015 was an Angus bull. There has been a very strong demand for Angus bulls and we received a very good price at the spring sales breaking the record for Quebec.

We are pleased to be the host of the National Convention in 2016. Our committee has been busy looking for a good hotel and interesting activities for everyone! I'd like to thank the Quebec Angus Association Board of Directors, the Organizing Committee of the 2016 National Convention and all the volunteers near and far. Also thanks to Mark Sample for his involvement with the Quebec Junior Angus Association.

Hoping to see you in June in the very beautiful city of Old Quebec for the 2016 convention!

Frédéric Gouin, Quebec Angus President

L'année 2015 a été très vite et bien remplie d'activités. Il y a eu plusieurs expositions régionales durant l'été et les angus étaient très bien représentés. Il y a eu un show junior en début juillet nous avons eu beaucoup de plaisir en famille et nous espérons donner le goût à la relève.

Nous avons eu deux gold shows dont un à Shawville et l'autre à Expo Boeuf à Victoriaville. Ce fut un grand succès pour la participation des éleveurs angus. Plusieurs éleveurs provenant des Maritimes, de l'Ontario et du Québec ont fièrement présenté leur angus lors de ces shows et le grand champion mâle inter race 2015 Expo Boeuf fut un taureau angus. Il y a eu une très belle atmosphère amicale et très sociable avec beaucoup de plaisir.

Il y a eu une très forte demande pour les taureaux angus et un très bon prix durant les ventes du printemps et certains ont brisé des records pour le Québec. Nous sommes heureux d'être l'hôte de la convention nationale 2016, notre comité c'est affairé de trouver un bon hôtel et des activités intéressantes pour tous!

J'aimerais remercier le conseil de l'Association québécoise des éleveurs angus ainsi que le comité organisateur de la convention 2016 et tous les bénévoles qui nous aident de près ou de loin. Aussi à Mark Sample pour son implication au niveau des juniors angus.

En espérant vous voir en grand nombre en début juin dans la très belle ville de Québec pour la convention 2016.

Quebec 2015 Highlights

Overall Highlights of 2015

- Angus breeders and their animals made their mark at various Quebec shows in 2015 winning various inter breed championships and reserves
- Preparation for 2016 National Convention

Achievements

- The production of the Quebec Angus Info News
- The association maintained an Angus presence at beef days, shows, sales and through our website
- 7 Angus shows throughout the year, including our Gold Show at Expo Boeuf, and a second Gold Show at Shawville, all of which showcased many great quality animals
- Growing interest in the green Angus-ATQ tag, available to producers at the same cost as the regular ID tags

Thank you

- Thank you to the Angus breeders, the Juniors, the board of directors and our sponsors for their continued hard work and support

Maritime President Report

The Maritime Angus Association had another very successful year.

The year started out with a strong bull sale in March at Nappan. Angus bulls averaged \$4,738.

The summer months were busy, starting with the Field Day in June hosted in Crapaud, PEI. Thank you to the MacKinnon, MacQuarrie and Wood families for hosting. The CAA President Tammi Ribey, Robert C. McHaffie Junior Ambassador Matt Bates, and CEO Rob Smith were able to tour some farms as well while they were visiting the Island.

The Gold Shows in the Maritimes (Charlottetown, Sussex, and Truro) along with other Angus shows including St. Mary's, Windsor, and other county shows, had strong numbers once again. The PEI Futurity held at Old Home Week had similar numbers from previous years, and the NB futurity at the Sussex Beef Expo keeps growing each year.

Congratulations to Patrick Holland, who was selected as the Robert C. McHaffie Junior Ambassador for 2015. He has done a great job so far representing the Maritimes and the Canadian Angus Association at various industry events.

We finished off the 2015 year in the Fall with a successful Angus in Action Sale. Thank you to both consignors and purchasers for their continued support of the sale. The prices reflect the demand for high quality purebred and commercial Angus cattle in the East.

As we look ahead to 2016, the East is hosting two major events: Truro, NS will be the host of Showdown 2016 in July, and the CAA National Convention is headed East in June of 2016, to Quebec City. Mark both in your calendar!

Looking forward to another great year in the Angus business!

Julie Mutch, Maritime Angus President

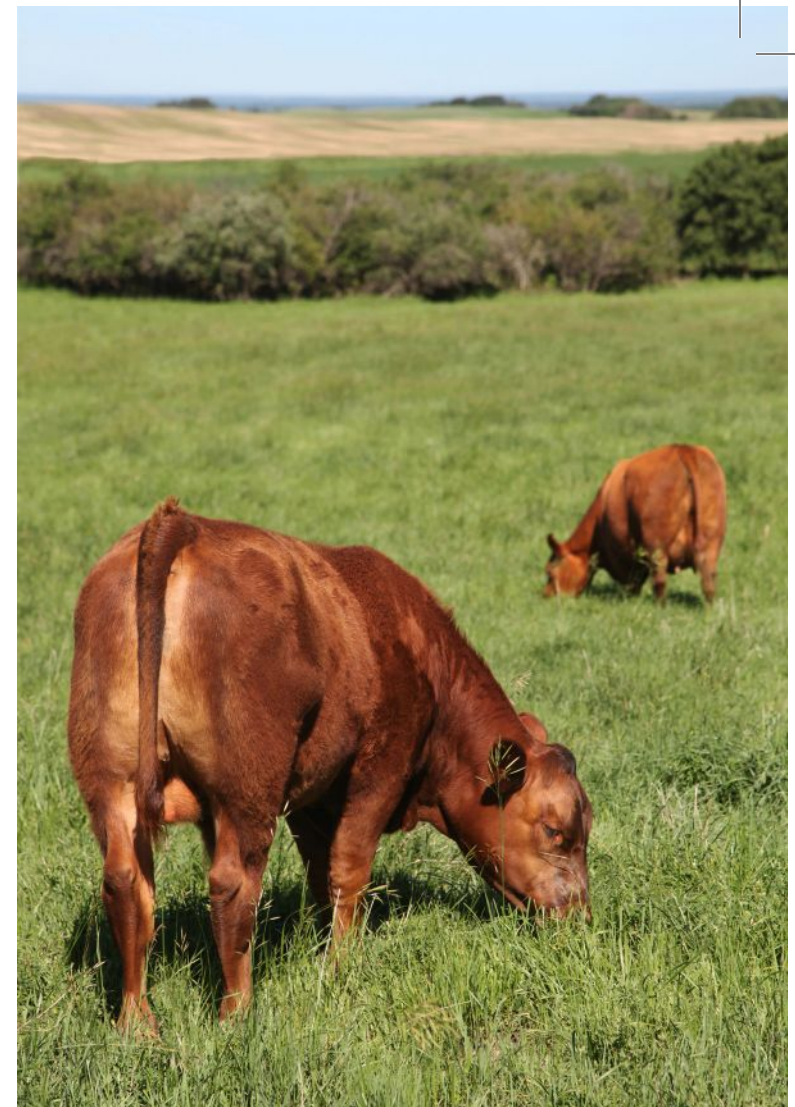
Maritime 2015 Highlights

2015 was a very successful year on the Maritime Angus scene

- There were strong entries in all three Gold Shows
- The annual Maritime all-breed bull sale in April saw record prices
- Our annual 'Angus in Action' sale in October also recorded record prices for heifer calves
- The Maritime Angus Junior Show and Field Day had 23 Juniors participate with both purebred and crossbred yearlings and Angus heifer calves that tested President Tammi Ribey's judging skills as

her first official duty as our Canadian President

- Jim Colodey, former Maritime Director to the Canadian Board, was chosen as Honourary President
- The Commercial Breeder for the year was James and Grace MacLaurin of Belmont Lot 16, PEI
- Patrick Holland was the recipient of the Maritime Angus Association \$500 scholarship
- Juniors from our region attended both GOAL and Showdown 2015
- Many of our Maritime Juniors also represented their home provinces as members of their respective 4-H



Royal Beef Team

- All members of the Maritime Angus Association Board of Directors will stay on for another year
- The annual meeting for our Association was held in Amherst, NS on January 17, 2016. We were pleased to have CAA staff member Cheryl Hazenberg attend our meeting.
- 2016 looks like a busy year for Angus members in our region: Junior Show/Field Day on June 4-5 in Pictou, Nova Scotia, Showdown 2016 in Truro, NS and CAA Convention in Quebec City on June 9-11 will see several Maritimers attending

Regional Reports (cont.)

Canadian Red Angus Promotion Society President Report

2015 was another successful year for the Canadian Red Angus Promotion Society. Our 2015 bull sale campaign advertising was very well accepted by our members.

We made some changes with our Red Roundup program for this year. We added a junior heifer show portion that saw 15 juniors purchase the right to pick and show one of the sale heifers with all the money going towards a sale credit for the top five juniors. We hope to increase this feature for Red Roundup going forward.

Our trailer lease program with Eby and T-Down Trailers was renewed along with a change on how we give the lease. All buyers of a Red Angus animal transferred between October 24, 2015 and June 30, 2016 from a Society member are eligible to win the one-year lease of the trailer.

In 2015 we again partnered with the Saskatchewan Angus Association. We look forward to the Canadian Red Angus Promotion Society summer tour in 2016 to be held in Alberta at Goad Family Farm.

The Canadian Red Angus Promotion Society has had a change in our Administrative Manager and would like to thank Rhea Wheeler for all she did for our members over the past four years. We welcome Susan Fankhanel to this position with the Promotion Society.

We look forward to Red Roundup 2016 and welcome all our members.

Cole Goad, CRAPS President

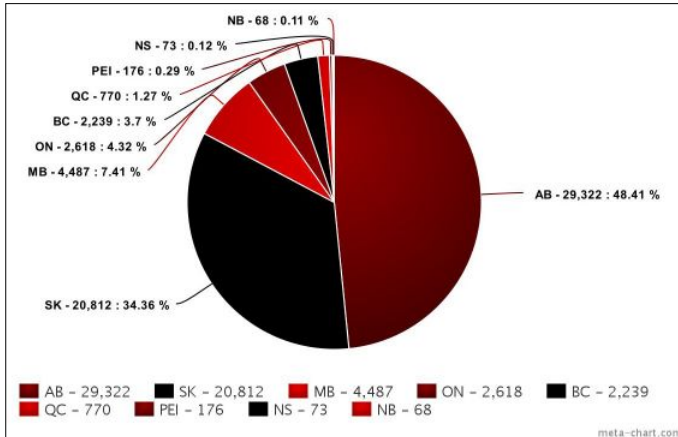
Canadian Red Angus Promotion Society 2015 Highlights

- 2015 Purebred Breeder of the Year – Blairs.Ag, Lanigan, Saskatchewan
- 2015 Commercial Breeder of the Year – Dave & Maria Mohr and family, Consort, Alberta
- Red Roundup 2015 was a success with 58 live lots and 34 genetic lots grossing \$497,900
- We have continued publishing a quarterly newsletter that goes out via email to help keep our members informed along with the opportunity for our members to advertise in it
- 2015 Summer tour was held in conjunction with the Saskatchewan Angus Association
- We supported the major Red Angus shows again this past year
- Canadian Red Angus Promotion Society awarded two \$1,000 bursaries to be used to purchase a Red Angus influenced animal. This year Brandy Fettes of Gladmar, SK and Halley Adams of Forestburg, AB were our recipients.

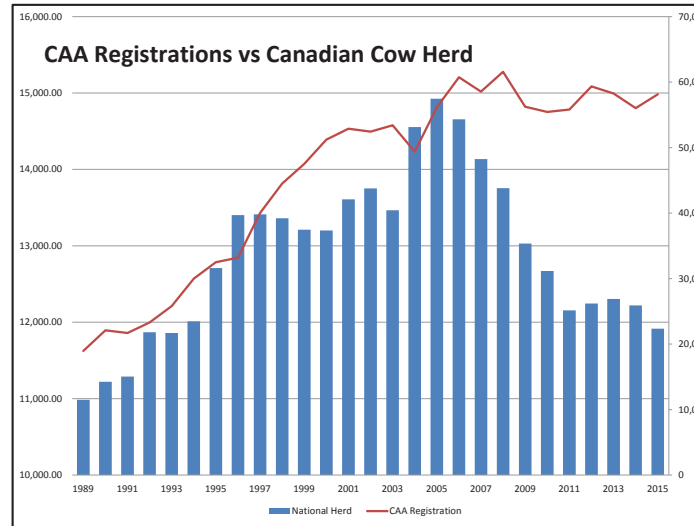


Canadian Angus Association Statistics

Registrations by Region - 60,565 Total



* Registrations in 2015 were the second-highest that they have been in the past 10 years.



Black versus Red Comparison



66.9%



33.1%

59
Average herd size up from 55 in 2014 and 49 in 2011

176
cattle shown at Showdown held in Olds, AB the most in Showdown history

We are Canada's largest beef breed association. More than 50% of all registered cattle in Canada are Angus. CanFax analysis shows that greater than 67% of Canada's commercial cattle inventory is Angus or Angus-influence.

TRANSFERS - 21,664

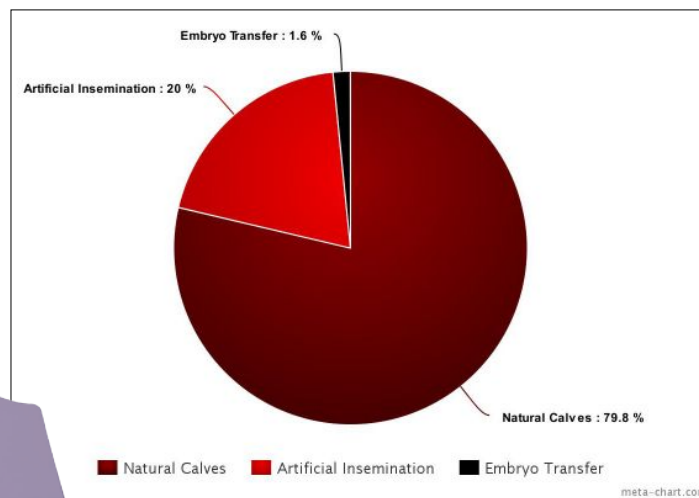
WEIGHTS - 75,796

Weight submissions in 2015 were the third-highest that they have been since we started recording performance information. More members actively participating in the program and increased weight submissions allow us to deliver more accurate genetic selection tools.

TAGS - 275,230

In 2015, we introduced new management tag options including a wide array of colours. 2015 was the second-best year for Angus tag sales.

MEMBERSHIPS - 2,225



70.4% of registrations submitted electronically

61
New CAA members in 2015

60
Delegates at GOAL
The largest conference held for the first time in eastern Canada in Guelph, ON

Recognition of the Commercial Sector

In appreciation of the commercial sector, the CAA has recognized an Auction Market of the Year for their promotion of Angus and Angus-cross cattle. The following auction marts have received this prestigious award and been presented with Angus artwork to feature at their market:

- Mankota Stockmen's Weigh In Co. - SK, 2006
- B.C. Livestock Producers Co-Op - BC, 2007
- Saskatoon Livestock Sales Ltd. - SK, 2008
- Provost Livestock Exchange - AB, 2009
- Assiniboia Auction Mart - SK, 2010
- VJV Auction Co. Ltd. - AB and BC, 2011
- Valley Auction Ltd. - BC, 2012
- Perlich Brothers Auction Market - AB, 2013
- Heartland Livestock Services - MB, 2014

CAA began to recognize an Eastern and Western Feedlot of the Year in 2011. The following feedlots have received this award in recognition of their endorsement of Angus cattle to their customers and promotion of the Canadian Angus Rancher Endorsed Tag program.

- Ferme d'Anjou et Fils, QC - 2010 Eastern Feedlot of the Year
- High Ridge Feeders and Shannondale Farm, MB - 2010 Western Feedlot of the Year
- Les Fermes Desrosiers, QC - 2011 Eastern Feedlot of the Year
- Red Coat Cattle Feeders Inc. - 2011 Western Feedlot of the Year
- Conlin Feeders - 2012 Eastern Feedlot of the Year
- Hagel Feeders - 2012 Western Feedlot of the Year
- JSE Farms - 2013 Eastern Feedlot of the Year
- Kasko Cattle Company - 2013 Western Feedlot of the Year
- Highway 21 Feeders Ltd. - AB, 2014

In 2014, the award program was expanded to recognize the CAA Partner of the Year to acknowledge important partnerships and other sectors of the supply chain that promote Angus beef to the public and appreciate authentic Angus beef. The Canadian Angus Association is pleased to present the inaugural CAA Partner of the Year Award to Hero Certified Burgers.



2014 Partner of the Year
Hero Certified Burgers



2014 Western Feedlot of the Year
Highway 21 Feeders Ltd., Acme, AB



2014 Auction Market of the Year
Heartland Livestock Services, Virden, MB



Livestock Markets Association of Canada Convention
Tyler Slawinski receives Canadian Angus buckle for 5th place overall from Lois McRae and Brian Good

2015 Gold Show Winners



Black Angus Show Bull of the Year



PM THUNDERSTRUCK 22'13

Owned by Ryan Currie of Bristol, QC, Tanya Belsham of Houston, BC and Peter & Andy Vos of Plainfield, ON

Red Angus Show Bull of the Year



RED REDRICH AFTERSHOCK 238A

Owned by Russell Coward of Swift Current, SK and Redrich Farms of Forestburg, AB

Black Angus Show Female of the Year



BAR-E-L ERICA 74A with heifer calf BLAIRSWEST MISS ERICA 400C

Owned by Maguire Blair of Drake, SK

Red Angus Show Female of the Year



RED K ADAMS ZARIA 091Z with bull calf RED TER-RON SHOCKER 10C

Owned by Halley Adams of Forestburg, AB

Black Bull Calf Champion	GREENWOOD COLOSSAL JJP 28C Jayden & Jaxon Payne
Black Junior Champion Bull	REMITALL F BOYCOTT 71B Remitall Farms Inc.
Black Senior Champion Bull	PM THUNDERSTRUCK 22'13 Ryan Currie, Tanya Belsham, Peter & Andy Vos
Black Heifer Calf Champion	REMITALL F KARAMA 2C Remitall Farms Inc.
Black Junior Champion Female	REMITALL F MISS QUEEN 123B Remitall Farms Inc.
Black Senior Champion Female	BAR-E-L ERICA 74A & BLAIRSWEST MISS ERICA 400C Maguire Blair

Red Bull Calf Champion	RED SHILOH CANNON FIRE 8C Shiloh Cattle Co.
Red Junior Champion Bull	RED TER-RON HOT SHOT 10B Russell Coward, Rob Adams, Terry Adams
Red Senior Champion Bull	RED REDRICH AFTERSHOCK 238A Russell Coward, Redrich Farms
Red Heifer Calf Champion	RED TER-RON DIAMOND MIST 8C Rob Adams
Red Junior Champion Female	RED BLAIR'S BONITA 3B Baxter Blair
Red Senior Champion Female	RED K ADAMS ZARIA 091Z & RED TER-RON SHOCKER 10C Halley Adams

Long-Term Recognition

In 1998, the Canadian Angus Association instituted a long-term recognition award to honour those individuals and families that have demonstrated a long-term commitment to the Angus breed in Canada by maintaining a continuous membership in the Association for at least 50 years. In 2011, the award program expanded to recognize families with 75 and 100 continuous years of membership.

Not pictured

- Hartford Family (1966), Ontario
- Tom M. Blacklock (1966), Saskatchewan
- Don Bell - Belmoral Angus (1965), Saskatchewan
- Kuno Freitag - Town N Country Angus (1965), Saskatchewan

50 Year CAA Heritage Awards



Frank & Dianne Strimbold- Poplar Meadows Angus (1965), British Columbia



The Gibson Family- Everblack Angus (1965), Alberta



Steve Tofteland Family - Double A Stock Farms (1967), Alberta



Sprucevale Angus (1966), Alberta



Allencroft Angus - Doug & Joyce Allen & family (1966), Alberta



Gord Bradshaw - Three D Angus (1966), Alberta

75 Year CAA Pioneer Awards



Aldo Pederzoli (1965), Alberta



The Bradshaw Family - D.C. Bradshaw (1928)/Aberlynn Angus (1947), Alberta



Willabar Ranch (1941), Alberta

100 Year CAA Pioneer Awards



The C.H. Richardson Family - Willow Park Farm (1915), Alberta

Canadian Junior Angus Association | Chad Lorenz



2015 was another strong year across the entire industry which had nothing short of a positive impact on the Canadian Junior Angus Association. The CJAA serves to provide leadership and direction for all Junior Angus members across Canada. Throughout the calendar year we host two major events that are administered entirely by our board of directors and Association: the GOAL (Guiding Outstanding Angus Leaders) Conference in February and Showdown, our national Junior Angus show, in July. We also operate a scholarship program which awards three recipients \$4,500 in post-secondary funding each year. The CJAA offers travel bursaries for members across Canada who would like to attend either GOAL or Showdown. In addition to our main projects, we have also worked closely with the Canadian Angus Foundation to help develop and implement some of their Junior Angus funding and awards that have been added over the past two to three years.

This past year's events experienced large turnouts with high optimism from our Junior members. We hosted Showdown in Olds, Alberta last summer where we experienced the highest number of Showdown cattle entries. It was also one of the largest Showdowns in terms of participants. Showdown will go to Truro, Nova Scotia in 2016. After hosting the first Ontario GOAL Conference in 2015 and having a successful event, we decided that we needed to have it in Ontario a second time. We only moved across the province from Guelph to Ottawa and were able to have another GOAL that truly had nationwide representation. We experienced Parliament, some etiquette training and great speakers. Last November we sold a donation heifer at Agribition by Dutch auction; it was a large success that will continue to help fuel our scholarship program. The heifer was generously donated by Ben and Carol Tams of Thistle Ridge Ranch.

It is no secret that the Canadian Angus Foundation has implemented a lot of funding and organization into Junior Angus programs over the past few years including scholarships, self-directed travel bursaries, travel assistance to GOAL and Showdown, the Robert C. McHaffie Junior Ambassador Program and the list goes on. However, some of the best received programs at our CJAA events include the "Genetic Vouchers" that we have started awarding at GOAL and Showdown and the "Legacy Scholarships" that were competed for and awarded for the third year in a row at GOAL. It takes many fundraisers, donations, sponsorships and the help of tons of breeders and industry supporters for the CJAA to carry out the events we do each year. If you have supported the "Building the Legacy Sale", CJAA Calendar fundraiser, CJAA donation heifer projects, or provided sponsorship toward Showdown, I would like to give you my most sincere THANK YOU on behalf of the entire CJAA board of directors and members.



2015-2016 CJAA Board of Directors



2015 CJAA Showdown participants

2015 Foundation Legacy Scholarships

\$5,000—Matt Bates, Cameron, ON
\$3,000—Michaela Chalmers, Shanty Bay, ON
\$2,000—Jennifer Jerme, Ashern, MB
\$500—Tyler Dietrich, Forestburg, AB
\$500—Allison Speller, Monte Lake, BC

2015 Canadian Junior Angus Association Scholarships

\$2,000— Jennifer Jerme, Ashern, MB
\$1,500— Matt Bates, Cameron, ON
\$1,000— Brooke Bablitz, Cherhill, AB

2015 Dick Turner Scholarship

\$1,000—Allison Speller, Monte Lake, BC

Canadian Angus Foundation Report | Sylvia Jackson



Achievements are based on support and commitment. Without the generous support of all Angus breeders across Canada, we could not meet the goals of your Canadian Angus Foundation (CAF). The 2015–2016 CAF Board of Directors are:

Chair: Sylvia Jackson

Vice-Chair: Cecilie Fleming

Treasurer: Rob Smith (CAA CEO)

Executive Director: Belinda Wagner

Directors: David Bolduc, Jim Colodey, Cassie Dorran, Erika Easton, Kirk Wildman, Jon Fox, Jane Halford, Jacci Latimer, Shawn Birmingham (CAA Board representative), Tammi Ribey (CAA President), and Tracey Willms (CAA Board representative).

The 2015 Building the Legacy Sale (the 4th) in Calgary, our major fundraiser, exceeded our expectations and surpassed previous years. AMAZING! The sale itself was very entertaining. It was definitely a testament to the donors, purchasers, sale management and CAA and CAF working together and believing in the Angus industry. Thank you to everyone for your support.

Attending the GOAL (Guiding Outstanding Angus Leaders) conference in Guelph in February 2015 allowed me to interact with the Junior Angus members and see the CJAA in action. It is vitally important for the Canadian Angus Foundation and the Canadian Angus Association to be visible and have that personal connection with Juniors.

The first Junior Angus Stockman of the Year award was presented to Tyler Dietrich of Forestburg, Alberta. Congratulations to all the recipients of the scholarships, bursaries and awards offered in 2015 by the CAF. The CAF continues to assess the scholarships and awards we offer each year. We voted to increase the GOAL travel bursaries from four to six to include two commercial juniors, one from the west and one from the east. It is rewarding to see the Juniors advance their careers and the CAF are proud to be a part of their achievements.

Two new paintings commissioned by the Foundation and created by Wendy Risdale of Tofield, Alberta now hang in Angus Central. The CAF launched “Maternal Watch”, a black print and “Time Out”, a red print, at Convention in Calgary. Unframed canvas prints are available for \$150. The launch of our National Angus Cookbook in Calgary was well received and is now 70% sold. These items are available by contacting the CAF or CAA offices.

Looking down the road, the CAF voted upon full utilization of the “Dick Turner Scholarship” fund to continue the award in perpetuity. As well, the CAF voted to set up a continuing award for the “Cody Sibbald Memorial Junior Aggregate Champion” at the Young Ranchers All Breeds Livestock Show in Swift Current, Saskatchewan.

We encourage families to consider donating their Angus memorabilia to the Foundation to assist in recording Angus history. Thank you to those who have donated Angus memorabilia in 2015. We invite you to assist in our ongoing fundraising program “Building a Strong Foundation” featured at Angus Central. You can add a breeder to the “Wall of Honour” with their picture in the member hallway, recognize an outstanding animal with a “Breeders’ Choice” picture or engrave your name on a leaf of the “Angus Roots” tree.

Moving forward, the CAF is creating a new Canadian history book in 2016, the first since 1985. I invite you to go online to watch the CAA’s 7th AC-TV episode “An Update on Angus History”. This episode features a personal invitation from Doug and Linda Henderson of Lacombe, Alberta, to share your history. The opportunity for your Angus farm to be included in this history book is NOW—whether your herd is large or small, red or black, you are a part of this great breed. The Canadian Angus Association is Canada’s largest beef breed association with more than 50% of all registered cattle in Canada. Let’s document it!

There is positive energy exhibited by the CAA, CJAA and CAF boards continually working alongside one another and linked by the commitment to advance the Angus breed and continue our performance as the foremost breed.

On behalf of the CAF board, thank you to breeders, the livestock sales management, and the CAA for the tremendous support you provide to us to accomplish our goals. A personal thank you to Belinda Wagner (Executive Director), Rob Smith (CEO) and all the CAF Directors for their spirited commitment to the CAF.

The Canadian Angus Foundation functions to preserve and expand the Angus breed for future generations through education, youth development, scientific and market research and historical preservation and restoration.

Financial Statements of Canadian Angus Foundation

Year Ended December 31, 2015

	2014	2015
REVENUE		
Building the Legacy	120,580.00	152,775.00
Building A Strong Foundation	13,300.00	3,561.00
Promotional Items Sales	315.00	16,578.62
General Donations	5,418.25	9,232.23
Memorial Donations	2,350.00	275.00
Investment Income	3,163.08	8,148.41
GST Rebates	0.00	1,825.10
TOTAL REVENUE	145,126.33	192,395.36

EXPENSE		
ADMINISTRATION		
Audit & Legal	0.00	20.00
Bank Charges	148.98	172.96
Investment Account Fees	554.34	186.92
Advertising & Promotion	341.25	0.00
GST Paid on Purchases	1,179.31	515.84
Office Expenses	415.92	226.85
Website	600.00	700.00
Printing	580.48	315.00
Directors Meetings/Travel	4,902.30	4,392.43
Donor Recognition	0.00	729.97
Promotional Items	2,028.75	8,132.56
Fundraiser Expenses	672.32	1,966.58
Building the Legacy Catalogue	3,141.00	4,642.05
Total: Administration	14,564.65	22,001.16

Youth Development		
Junior Ambassador Programming	3,079.09	3,509.43
Junior Ambassador Travel	4,877.07	13,711.91
Jr Ambassador Finalists Scholarship	5,000.00	5,000.00
Foundation Legacy Scholarships	10,000.00	11,625.00
GOAL Speaker Grant	0.00	5,000.00
GOAL Travel Bursaries	1,439.50	3,000.00
Showdown Travel Bursaries	1,479.66	1,501.44
Self-directed National Travel	0.00	1,000.00
Self Directed International Travel	1,800.00	1,000.74
Showdown Prize Support	8,250.00	8,250.00
Heifer Voucher Draws	10,000.00	10,000.00
Outstanding Young Angus Breeder	3,800.00	3,500.00
Junior Angus Stockman of the Year	0.00	5,488.57
YD Meetings, Judges, etc.	415.35	1,088.07
Total: Youth Development	50,140.67	73,675.16

Archives & Angus Central		
Display of Archives	303.10	1,329.09
Digitization of herd books, records, etc.	0.00	0.00
Summer Student for Archives	0.00	0.00
Building A Strong Foundation	2,207.53	1,392.25
Total Archives & Angus Central	2,510.63	2,721.34

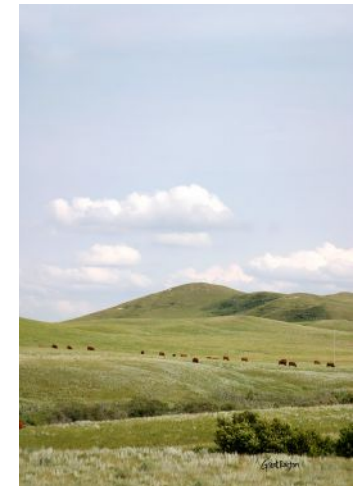
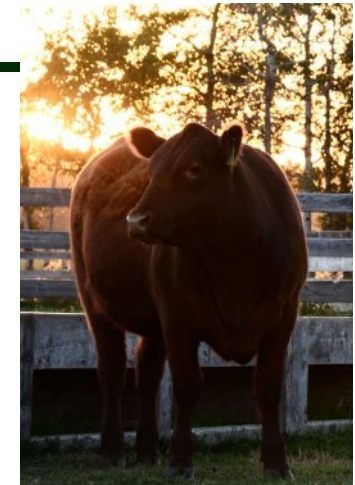
Scientific & Market Research		
Research Projects	10,000.00	0.00
Total: Research	10,000.00	0.00

TOTAL EXPENSE	77,215.95	98,397.66
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NET INCOME	67,910.38	93,997.70
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Canadian Angus Foundation Comparative Balance Sheet

	As at 12/31/2015	As at 12/31/2014
ASSET		
CURRENT ASSETS		
Bank - General	38,392.84	4,520.75
Cash: Total	38,392.84	4,520.75
Investment: General GIC/Term	100,000.00	140,000.00
Investment: Scotia McLeod	480,751.00	340,334.00
Investment: Total	580,751.00	480,334.00
Accounts Receivable	21,364.13	17,739.48
Accrued Interest	0.00	471.24
Receivable: Total	21,364.13	18,210.72
Inventory	8,548.80	1,970.10
Pre-paid and Inventory: Total	8,548.80	1,970.10
Total Current Assets	649,056.77	505,035.57
TOTAL ASSET	649,056.77	505,035.57
LIABILITY		
CURRENT LIABILITIES		
Accounts Payable	14,789.30	1,289.30
Accounts Payable: Total	14,789.30	1,289.30
Reserves		
Cody Sibbald Memorial Fund	6,800.00	0.00
Dorothy Banks Scholarship	7,811.00	8,311.00
Enduring Property Investment	30,441.90	30,441.90
Dick Turner Scholarship	4,150.00	4,400.00
WAF Youth Program	8,808.00	8,808.00
General Reserves: Total	58,010.90	51,960.90
Junior Reserves		
Junior Scholarship	104,060.98	92,426.05
Junior Investment Fund	148,029.00	129,190.43
Junior Reserves: Total	252,089.98	221,616.48
TOTAL LIABILITY	324,890.18	274,866.68
EQUITY		
EQUITY		
Retained Earnings	230,168.89	162,258.51
Current Earnings	93,997.70	67,910.38
EQUITY: TOTAL	324,166.59	230,168.89
TOTAL EQUITY	324,166.59	230,168.89
LIABILITIES AND EQUITY	649,056.77	505,035.57



Canadian Angus Foundation Donor Recognition

The Canadian Angus Foundation wishes to express its gratitude to the following generous donors during the 2015 calendar year:

Over \$20,000

Canadian Angus Association
Cudlobe Angus

\$10,000 - \$20,000

Blairs.Ag Cattle Co.
William McLaren & HWA Angus
Hamilton Farms
Arda Farms/Freeway Angus
Wilbar Cattle Co.
Poplar Meadows Angus

\$5,000 - \$10,000

Rodgers Red Angus
Bob Hahn
Remitall Farms
Six Mile Ranch Ltd.
Miller Wilson Angus
James Arnott, Coul Angus
Leeuwenburgh Angus
KBJ Round Farms
Diamond T Cattle Co.
Triple S Red Angus
Lauron Red Angus
Mexican Angus Association
TSN Livestock
Cow Trax, Colt Kornfeld

\$1,000 - \$5,000

Justamere Farms
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Bow Valley Genetics
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Jade Mackenzie
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Bohrson Marketing
Glesbar Angus
Tullamore Angus
Rainbow Red Angus
Reid Angus
CSI Angus, Roger Reynolds
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Peter J. Campbell
Brooking Angus
Canadian Western Agribition
Quebec Angus
Spruce Meadows
Geis Angus
Everblack Angus
Symens Land & Cattle
Ter-Ron Farms
CD Land & Cattle

\$500 - \$1,000

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Johnson Livestock
Michael Latimer
Semex Beef
Shuey Stock Farms, Ryan Shuey
Tammi Ribey
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Trevor Welch
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Benchmark Angus
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Angus Ridge
Brent Brewin
Circle J Ranches Ltd.
CUP Lab
Douglas Haughton
Ellis & Patricia Edge
Lamb Family
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Rainbow Red Angus
Red Moon Angus
Southern Alberta Angus Club
Stucky Ranch

up to \$499

Doug & Kathy Fee
Grant Rolston Photography
LLB Angus, Trish Henderson
Koran Stock Farm
Claude Dupont
Dwajo Angus
Greg Cripps
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Dan Jeffery
Jim Colodey
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Bruce & Ione Anderson
Dawn & Don Atkinson
Diamond Willow Ranch
Gold-Bar Livestock
Quorn Ranch
Redrich Farms
Shirley Turner
Spady Farms
Spring Creek
BC Angus Association
Brian Spady
Howard & Elizabeth Peto
Jack & Lorrie Brown
Nu-Horizon Angus



Robert C. McHaffie Junior Ambassador Report | Patrick Holland



It has been a whirlwind of a year travelling to see Angus cattle and meet producers from around the globe, and it has certainly been my honour to represent the Angus breed in Canada as the 2015 Robert C. McHaffie Junior Ambassador. If my experiences of the past year have taught me one thing, it would be the fact that the Angus breed in Canada is extremely well positioned to succeed in the beef industry over the coming years. Even though markets have fallen from record highs last year, demand for Angus beef has never been higher and this demand should benefit everyone along the value chain from feedlots to the commercial rancher to the Angus seedstock producer. It is truly a great time to be involved in the Angus breed in Canada.

My term as Ambassador kicked off at the conclusion of a very successful Convention hosted by the staff at Angus Central. In what was my first Convention, I was amazed by the wealth of information and opportunity for members in attendance. I was absolutely astounded by the generosity of breeders at the 4th Building the Legacy Sale, the proceeds of which will help the Foundation further its work in the areas of youth, research and preserving Angus history. From Convention, I continued on to what was the largest Showdown ever in terms of cattle exhibited in Olds, AB. For those of you who have attended Showdown before, you know that the skills our Junior members put on display are exceptional, and for those of you who have not attended a Showdown yet, I highly recommend that you do so the next time it's in your neck of the woods.

The highlight of my year as Ambassador would have to be my international trip with past Ambassadors Matt Bates and Chad Lorenz, when we attended the Exposicion Rural in the Palermo district of Buenos Aires, Argentina. In what was a very mild winter even by Argentine standards, we had beautiful weather for touring around the historic city of Buenos Aires, as well as the countryside of Buenos Aires province with our tour guide Mariano Etcheverry. He took us to a local AI stud as well as the renowned heard of Casamu Angus where we were treated to some fantastic cattle and hospitality from Carlos Sackmann and his family. The remainder of the week

was spent socializing with Argentine junior Angus breeders and watching the 400-head Angus show which takes place over the course of three days. The enthusiasm for agriculture was very apparent in Palermo as more than 5,000 spectators took in the finale of the Angus bull show to cap off a week of competitions at the exhibition.

While I could not attend the World Angus Secretariat in Mexico due to my ongoing studies, I did have the chance to attend Expo Boeuf, the Royal Agricultural Winter Fair and Agribition as a part of the fall show season. Angus cattle were truly dominant in numbers and quality throughout the fall as at least one of the Supremes at each of these shows belonged to the Angus breed. One of my last official trips was to the CJAA GOAL Conference held in Ottawa, ON. There was a fantastic turnout of Junior members from coast to coast who got to tour the nation's capital and learn about leadership in the beef industry.

It has been an absolute pleasure serving as the 2015 Robert C. McHaffie Junior Ambassador. I have met some amazing people and made memories that will last a lifetime. I believe that our breed is as strong as ever, and that strength comes from breeders from East to West having input in the direction our Association is going, and helping develop the Junior members who will one day work alongside them.

I look forward to catching up with you at Convention, and at many Angus events in the future.



2015 Outstanding Young Angus Breeder
Michael Wheeler of Saskatoon, SK



2015 Junior Angus Stockman of the Year
Tyler Dietrich of Forestburg, AB

2015 Provincial Honourary Presidents

British Columbia | Diane Fletcher

The BC Angus Association is pleased to announce that Diane Fletcher of Mountain Ash Angus in Quesnel has been named the honorary president for 2016. Diane and her partner, Chuck Dwinnell, have been cattle producers for more than 30 years. In 1991, Diane purchased her first purebred red Angus cattle and six years later she added blacks. Diane is a regular feature at the shows and can be seen showing her cattle from Smithers to Armstrong. There are very few purebred herds that don't have at least one Mountain Ash offspring in their herd.

Like many producers, Diane gives back generously to the industry. She has been a long-time director for the BC Angus Association as well as the Angus representative on the Williams Lake Bull Sale committee. For many years, Diane was a 4-H leader in Quesnel as well as a member of the Quesnel Fall Fair committee.

Diane still gets excited about calving season and especially enjoys the process of breeding by AI. She enjoys watching calves born and seeing how well the AI choices turn out. When asked what she felt was the most pressing need for the cattle industry, Diane replied that she felt it was important that we not lose sight of the fact that we are here to raise meat. The shows are fun, but we need to stay focused on producing cattle that are more feed efficient and ensure that the public keeps beef as one of its top food choices. This is a good reminder for all of us.

We wish Diane a very successful calving season and a big thank you for everything she has done for the industry.



Alberta | Gavin & Mabel Hamilton

The Alberta Angus Association is pleased to recognize Gavin and Mabel Hamilton as the 2016 Honourary Presidents. For 38 years, Gavin and Mabel have been involved in the Angus breed. They operate Belvin Angus, a progressive family-owned and operated ranch at Innisfail, Alberta with their children Colton and Quinn.

The Hamiltons are known as industry leaders, having served on many boards and are recognized for their commitment to the beef industry. Gavin has been a volunteer on the Beef Committee at the Calgary Stampede, Alberta Cattle Breeders Association board member and Alberta Angus Association director. Mabel has served as president of the Canadian Beef Breeds Council, the Canadian Angus Association, chair of the Beef Information Centre, the Canadian Cattle Identification Agency, and the Alberta Cattle Breeders Association. She is a member of the Industry-Government Advisory Committee for Traceability. Proving to be leaders in the industry, they have received the Ed Boake Memorial AAA Purebred Breeder of the Year Award, Canadian Livestock Man of the Year in Denver, Alberta Angus Association Hall of Fame Contemporary Breeders, numerous wins throughout the show trail across Canada and USA, and Mabel has been inducted into the Alberta Agriculture Hall of Fame.

Gavin and Mabel are huge supporters of the breed and are actively involved with assisting whenever they are needed whether it is through volunteering, donating, or providing support to young Angus breeders.

The Hamiltons are proud of their genetics and have been pleased to help numerous people start in the Angus business. Building a reputation herd has been a goal of Belvin and to see their genetics positively influence other herds is gratifying. Belvin has sent embryos/live cattle to 15 countries.

We are honoured to recognize Gavin and Mabel as our Honourary Presidents as they continue to impact the industry provincially, nationally and around the globe.

Saskatchewan | Dennis Johnston

Our ranch started from very humble beginnings. Both of our parents' fathers died when they were barely teenagers and they were farmed out to work for relatives. Dad fought in World War II, and when he returned the government was offering loans for veterans to buy land. That is how this ranch was started.

I began school in a one-room building and almost every kid walked to school. It just made us tougher and more determined. After graduating high school I enrolled at the University of Saskatchewan, wanting to be a veterinarian. I soon learned I did not relish working with sick animals; I wanted to work with good ones.

After that year at the University of Saskatchewan, I accepted a position getting a polled Hereford herd prepared for a dispersal. We had a great sale and it was a record-setting dispersal in Canada to that date. One of the main buyers at the sale was Glenkirk Farms in Missouri. They offered me a position to join their new team. The first two employees were Lloyd Arnett from Pennsylvania and me. The herd quickly grew to 1,100 cows. My responsibility was the show cattle, the A.I. program and herd health. During my six years at Glenkirk we had several national champions and won the Denver National Western Stock Show four times on the Hill and twice in the Yards.

Having caught the attention of a company in Ohio, I was offered the chance to be general manager of one of the largest mixed farms in the state. It was owned by the founder of the largest independent oil company in the U.S. We had 600 cows and grew more than 90,000 bushels of corn and soy beans. His real interest was real estate so I spent a lot of time dealing with land purchases and we also had several research projects with Oklahoma State University, Upjohn and Select Sires. However, the owner died and his heirs were not very interested. Dave Nichols of Nichols Farms in Iowa said he knew of a position I would like. Soon I found myself manager of NB Land & Cattle Company at Grass Range, Montana. It was a unique experience managing 41,000 acres and 1,500 cows. A very proud accomplishment was designing the mating that produced N Bar Emulation EXT, probably the most recognized bull in the breed.

But I was tired of working for someone else and decided to return to Canada and now have a partnership with my brother David. He had a polled Hereford herd that we slowly liquidated and converted to Angus. Due to a chance meeting with Bill Dillabaugh at Agribition, we formed the Ranchers Choice Group that has been the template for several other groups. After a few years, Ranchers Choice got too big to deal with; there were almost 2,000 cows. David and I decided to go on our own and sold our interest to the other two partners. We breed over 500 cows each year and have a sale the second Friday in April. Half of our bulls are sold private treaty and we have a waiting list for females. We sell about 160 bulls per year.

I consider myself the luckiest man, having had an interesting and rewarding career. Not many people have made a good living doing exactly what they want to do. I am very appreciative and humbled that the Saskatchewan Angus Association considered me for this honour.



Manitoba | Ken Williams



Ken's interest in Angus cattle began more than 40 years ago when he was given the opportunity to work and travel to cattle shows with Maurice VanDaele and Russell Hutchison. In the early days, Ken travelled to the Toronto Royal Agricultural Winter Fair and Agribition with the Dusty Daele show string and also exhibited his own steers at the Royal Manitoba Winter Fair. Through the purchase of a group of bred cows from Wayne Heape, Ken started his own purebred Red Angus herd in the early 1990s, operating under the name Karlen Red Angus.

Throughout the years Ken has been an active member of the Manitoba Angus Association. He has served several terms as a Director for the MAA Board and marketed cattle through the Keystone Klassic, Red Power Bull Test Station, Southwest Bull Development Centre and the Royal Manitoba Winter Fair. Ken and his family have also participated in several Canadian Angus Association annual general meetings and Gold Shows. The Williams family was very honoured to have received The VanDaele Award for their contribution to the association.

Through the 4-H program Ken has spent time working with and promoting the Angus breed. For a number of years, Ken was a leader or assistant leader for the Oak Lake 4-H Beef Club where his daughters were active participants. To this day, he can still be found helping the neighbour kids preparing for 4-H Achievement Day, acting as ring man for their show or just spelling off frustrated parents on show days!

In addition to 4-H, Ken has been a passionate supporter of the Manitoba Junior Angus Association. Since its inception in 1999, Ken spent years serving as the adult advisor to the MJAA, both while his own daughters were involved and beyond their "graduation" from Junior events. As a family, Ken, Karen, Kaylen and Karla helped organize and participate in MJAA summer shows and Canadian Junior Angus Showdown in their inaugural years. Ken has remained dedicated to the MJAA long since the girls' Junior careers have ended. He and

2015 Provincial Honourary Presidents (Cont.)

Karen continue to volunteer their time for the All Breeds Roundup Event held each year in Neepawa. Ken cherishes the time spent working with the amazing young people in the industry. The opportunities for mentoring youth in the beef industry have created and continue to create some of his fondest memories.

Ken is presently employed with the Manitoba Department of Highways and still maintains a small herd of Red Angus cattle.



Ontario | Dave Cleghorn (Thistle Ridge)

My introduction to Angus cattle came at a very early age. At the time, my father kept cattle for Jim Bowman who owned the Elm Park herd near Guelph. He was a highly respected importer, breeder and showman. He showed Angus cattle all over Canada. He would come to our farm to walk through the cows and calves in the pasture and I would tag along. He would tell me their names and their accomplishments in both breeding and the showing. He did this just to amuse himself.

My 4-H years were spent under the influence of Tom Henderson, a relative of our family. He owned the Glen Ross herd. He established the Royal Lady family and had the reputation for excellent fitting and showing market cattle so his standards were quite high. My best year at that time was showing Reserve Champion Angus at the Guineas.

The first registered Angus cow I owned was a daughter of Castle Acres Lass. Lass had been the Grand Champion at the National Western Stock Show in Denver. Later, we also bought the sister of Lass' mother. We bred this family successfully for a number of years producing a line of cattle which were in demand. Witmer Blackbird 4T bred by Doug Witmer of Cambridge was a heifer I purchased. At two years of age she was Grand Champion at the Canadian National Exhibition and Senior Champion at the Royal Agricultural Winter Fair. This family bred well for us over several generations. Prospect Zara 24S was Reserve Grand Champion at the World Angus Forum in Edmonton in 1985. She came to us as an older cow but still established the Quebec arm of the Zara family for us. The Quebec Zara name is still quite common in many pedigrees today.

During the 1980s Thistle Ridge hosted the Angus Grasstime Sale which was managed at different times by Tom Burke and Jim Mowbray. This sale became an important spring season event.

My breeding philosophy is to have a feminine, milky female with the structure to have an 85-pound calf that is of the right shape to be problem free. The trend to want lighter birth weights in my view is a start down a slippery slope to frail calves which are hard to start and who perpetuate problems for the next generation. I see the value in indexes and scores but unfortunately the numbers can be less useful if a significant percentage of the test group have major problems that would make them undesirable in a breeding program but are still included in the tests.

Maritimes | Meadowhill's Farm—Milton & Mary Palmer

The Maritime Angus Association Honourary Presidents are Milton and Mary Palmer of Meadowhill's Farm in Aylesford, Nova Scotia.

Meadowhill's Farm started out after a devastating fire, started by an arsonist, which claimed our first purebred Angus bull. After much thought and a few crossbred cows we decided to rebuild on our home property. The original barn was at Milton's father's farm. The barn went up in record time, and on Christmas Day the cattle moved in with a new Angus bull. The farm also had four horses, a few goats and black and tan coonhounds which we bred and hunted.

Over the years we added purebred heifers to the herd, and had a great cow-calf operation. There is nothing like an Angus to make life easier at calving time. Cattle prices tanked a few times, and Milton returned to work at the Department of Highways plowing snow; guess who was doing most of the chores and calving all hours of the night.

We gradually built up the herd to all black dams selecting our bull for best qualities every couple of years and keeping our best heifers. We now had a registered farm, and were proud of our Angus herd. It hasn't been easy at times, as you all know, but we will never regret our Angus. They have taught us a lot, and are a pleasure to work with. The farm is down to two horses now, no dogs, no goats, but still a full Angus herd and calving time is upon us again.

Tribute to Outgoing President Tammi Ribey

written by Tammi's daughter Kelsey

It has truly been inspiring to have my mom Tammi Ribey be President of the Canadian Angus Association this past year. To have a member of the Ribey clan be this high up on the totem pole in a dynamic industry is truly remarkable. Not only that, to be a second generation to become President is something you don't see every day. Cattle and people are two of my mother's passions that she has been carrying her whole life. From when she was milking cows with my grandfather to raising her own Angus cattle, Tammi has been compassionate with her animals which is a main reason why she is a veterinarian.

During her term as President, Tammi has had many opportunities for travelling and meeting new people within the industry. Although she would miss home at times, you could really tell that she was passionate about what she was doing and was enjoying every minute of it. She could never stop talking about all the adventures that she went on and you could see the enthusiasm in her expression as she was speaking. If it were my guess, I believe the highlight of her year was going to the World Angus Secretariat in Mexico. Seeing all the Canadian genetics that were present in Mexico was amazing for her as well as meeting people from across the world. The cattle that she saw exceeded her expectations. If you look at her Facebook page, you can probably see a whole bunch of new breeders and new individuals on there.

Tammi takes pride in hosting the AGM in Quebec City in June 2016. She is hoping to see a great number of members. One thing that she hopes to see is more new breeders and youth present. If there is one thing that I know, it is that she is passionate about youth and working with young people so that they will be able to succeed in this business the way she has.

Her time as President could not have been successful without the members of the board, CEO Rob Smith as well as her family. I hope that one day I can follow in my mother's footsteps and maybe become a third-generation President of the Canadian Angus Association!



Tammi with her father, Gary Harron, 1996 CAA President, at Agribition.



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With Red Angus Association of America President Kim Ford



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