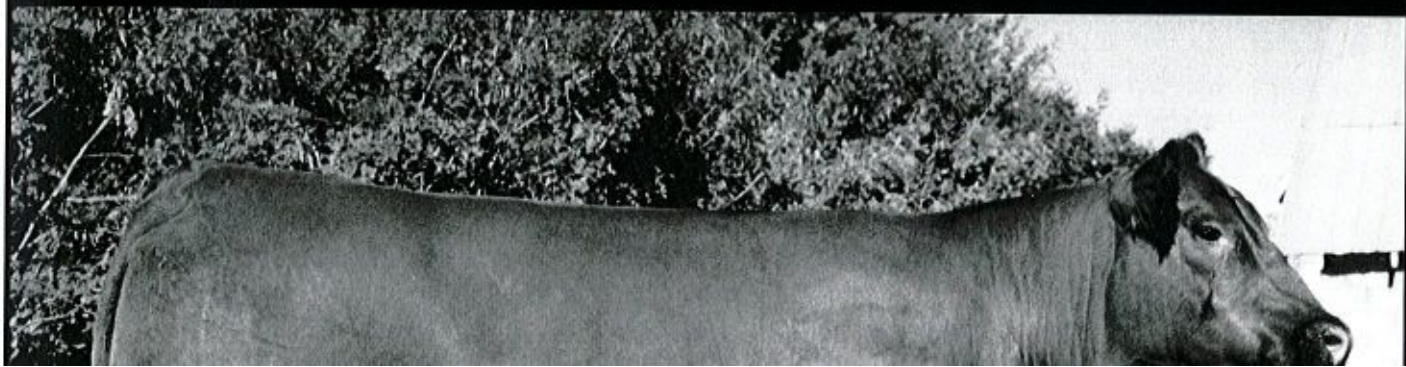


Canadian ANGUS ASSOCIATION

1999



**CANADIAN ANGUS ASSOCIATION 1999 ANNUAL REPORT
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CANADIAN DIRECTORS

BRITISH COLUMBIA	Robert McHaffie
ALBERTA	Doug Allen Mabel Hamilton Alan Sander Donald Conway
SASKATCHEWAN	Barney Creech Neil Carruthers
MANITOBA	Darin Bouchard
ONTARIO	Eric Rincker Don Fraser
QUEBEC	Stan Christensen
MARITIMES	Harold Nielsen

Board of Directors Terms

Terms expiring June 2000

Robert McHaffie – British Columbia
Alan Sander – Alberta
Neil Carruthers – Saskatchewan
Eric Rincker – Ontario

Incoming directors June 2000

Neil Carruthers – Saskatchewan
Don Mackenzie – Alberta
Howard Peto – British Columbia

Terms expiring June 2001

Barney Creech – Saskatchewan
Don Fraser – Ontario

Terms expiring June 2002

Doug Allen – Alberta
Mabel Hamilton – Alberta
Donald Conway – Alberta
Darin Bouchard – Manitoba
Stan Christensen – Quebec
Harold Nielsen - Maritimes

ASSOCIATION STAFF

Doug Fee - CEO
Maureen Armitage - Office Manager/Accounts Payable
Elizabeth (Libby) Sally - Breed Development
Penny Young – Chief Registrar
Sharmayne Byrgesen - Assistant Registrar
Daniela Grossberndt - Assistant Registrar
Almée Jenkins – Assistant Registrar
Wendy Krueger - Secretary/Receptionist

PROVINCIAL REPRESENTATIVES

<u>REGION</u>	<u>PRESIDENT</u>	<u>SECRETARY</u>
British Columbia	Frank Strimbold	Marjorie Savage
Alberta	George Buttimer	Val Miner
Saskatchewan	Bob Toner	Belinda Wagner
Manitoba	Tim Baker	Arlene Kirkpatrick
Ontario	Jeff "Butch" Balley	Dianne Miller
Quebec	Audrey Jack	Sylvie Grenier
Maritimes	Eric Dixon	Betty Lou Scott
Red Angus Promotion Society	Kirk Wildman	Lynne Scheideman

**2000 ANNUAL MEETING
hosted by the
ALBERTA ANGUS ASSOCIATION**

2000 BOARD OF DIRECTORS

President	George Buttimer	
Vice President	John Flint	
Finance Chairperson	Dwayne Loyek	
Director on Executive	Glenn Ceretzke	
Directors	Gordon Bradshaw Erich Clausen Glenn Harris Harry Irving John Snider Vicki Wachter	Colin Campbell Len Dyer Harvey Holliman Dave Salmon Val Townsend

**Many thanks to the
CAA AGM Organizing Committee**

George Buttimer Colin Campbell John Flint Dwayne Loyek	Gordon Bradshaw Harry Irving Vivian Flint Val Miner
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**PAST PRESIDENTS
OF THE
CANADIAN ABERDEEN ANGUS ASSOCIATION**

1906	Hon. W. Clifford	1966	Thos. Jackson
1907	S. Martin	1967	Harold Simonson
1908-10	John Tranquair	1968	C.G. "Chuck" Davis
1911-20	J.D. McGregor	1969	Donald C. Matthews
1921-22	James Browne	1970	John C. Willmott
1923-24	John E. Lowe	1971	Edward Heil
1925-26	James Bowman	1972	Norman E. Wade
1927	Harry Leader	1973	Elmer Greenslade
1928-29	F.H. Reed	1974	Bruce McGillivray
1930-31	W.J.F. Warren	1975	David T. Bradshaw
1932	James Turner	1976	B.M. "Ben" Blacklock
1933	John R. Hume	1977	Orrin E. Hart
1934-35	S.J. Henderson	1978	George Earley
1936-37	W.D. Lyon	1979	Neill MacGregor
1938-39	T. Alex Edwards	1980	George M. Perry
1940-41	Roy Ballhorn	1981	Langley Musgrave
1942-43	C.R. Wade	1982	Lawrence Nason
1944-45	Chas. C. Matthews	1983	E. Glenn Good
1946	Frank G. Todd	1984	J.J. Wilms
1947	A.E. Foster	1985	John C. Willmott
1948	T. Alex Edwards	1986	James P. Peaker
1949-50	Harry Morrell	1987	Donald E. Atkinson
1951-52	Roy Ballhorn	1988	Larry Walker
1953-54	Cowley H. Webster	1989	Leverett Bradley
1955-56	Thos. Henderson	1990	Dave Wildman
1957	P.R. Pederson	1991	Mel Sisson
1958	T.A. Leader	1992	Bill Jackson
1959	C.H. Norman Hodson	1993	Dr. B.Z. "Dale" Alyward
1960	Malcolm Bailey	1994	Grant Wilson
1961-62	Wilfred Willoughby	1995	Jim Round
1963	W.L. McGillivray	1996	Gary Harron
1964	Douglas G. Anderson	1997	Lori Goodrich
1965	Alex Lamond	1998	Robert McHaffie

President's Report

Mabel Hamilton, President

The President was honoured to have the privilege of presiding over a growing, service-oriented Association during a year marked by progress of the Angus breed on several ground-breaking initiatives.

Being the President of the Canadian Angus Association, for this past year, has been a rewarding experience. When finances are not a constant worry, guiding the business of this Association has been very exciting. The Board has had the challenge of managing success and has done it very well.

As you can see, the financial status of the Association is very healthy. Projecting budgets when the revenues are a "best guess" is always challenging. The Board and CEO have done an excellent job of predicting and following the predictions. As you may know the Board has been setting aside funds so that if a revenue shortage occurred, the Association would be able to operate for one year. There is a cap on these funds so the surplus will not become unreasonable. I have heard comments suggesting that with such positive finances the fees should be reduced. Although it would be nice, it would be a very shortsighted decision, given the progressive programs that our finances have enabled us to develop.

Other specific reports will give breeders an in-depth explanation of the various programs, but I would like to comment from my perspective.

Joint Genetic Evaluations

When breeders made it very apparent that joint genetic evaluations had to be a reality, the Board realized the magnitude of the issue. In the preliminary meetings with the American Angus Association it was obvious it was not going to be an easy task. In fact, some people were sure joint evaluations with the Americans would never happen. After several meetings, formal and otherwise, your CEO and I began to slowly make progress with the non-supporters. As you know, some of our efforts were rewarded and we now have joint evaluations with the American Angus Association. The focus now is entirely on getting the same agreement with the Red Angus Association of America. Progress has been made and we are confident all breeders will have access to joint evaluations.

Canadian Angus Beef

I have had cattlemen (purebred and otherwise) comment on having eaten Certified Angus Beef, believing that it was our Canadian product. Certified's tremendous sales have made "Angus" synonymous with a good eating experience. This brand recognition has been very helpful for our Canadian product. I realize, from the "outside", it is probably very difficult to evaluate the progress of Canadian Angus Beef. It may seem no progress has been made. However, having visited with people who are involved in merchandising our product, I can report there is a demand and a very real need to continue promoting our Canadian product. The Board is committed to further development of Canadian Angus Beef.

Canadian Angus Certification Program (CACP)

The development of an Angus tagging program and having the tags with bar codes so they are compliant with National Identification, was very timely. There has been some discussion whether we want to be perceived as pushing the National Identification Program. I believe in the necessity (I had better, I am on the Board) of National ID, so I am very comfortable offering our approved tags as a choice to commercial cattlemen. Our challenge now, is to ensure that our tags offer value-added choices. In other words, help our commercial customer receive a premium for their efforts.

As I visited all regions, it was interesting to observe the varied problems of the different regions. But without a doubt, all regions are enthusiastic Angus breeders and solid in their support of the number one breed. To all those people who made extra efforts to accommodate my stays, many thanks, and also thanks to the hospitality everywhere.

There are many organizations that would be envious of our Association, not only for our present financial status but for the caliber of our CAA staff. We are very fortunate to have such a dedicated and loyal staff. The administration realizes the office is a service provider and they all work very hard to accommodate the membership. I would personally like to thank the entire staff for a job well done!

I would also like to commend and thank the Board for their efforts. I realize, as elected people, we are all "targets" for various complaints, however the odd positive comment is always welcome. Thanks also to the various spouses and children who have done chores etc. so the Board members can participate.

Even when the "bloom is off the rose", the programs and network the CAA have developed will enhance the future for all Angus breeders. The important thing is not to sweat the small stuff and all pull together to promote this wonderful breed!

I saw this quote and felt it is something we all might consider.

*Why do you think you can stand still while everyone else is changing?
Are you doing exactly the same things that you did five years ago?
And are all those things working?*

Thanks, it's been a privilege.

Chief Executive Officer's Report
Doug Fee, CEO

1999 was another year of expanded programs and services for members of the Canadian Aberdeen Angus Association, including the creation of the Canadian Junior Angus Association, the introduction of the Canadian Angus Certification Program (CACP), exploration of a joint genetic evaluation with the American Angus Association, and successful hosting of an international World Angus Secretariat Technical meeting.

This is the sixth time that I've had the privilege of writing an annual report for the Canadian Angus Association and it is a real pleasure to report that 1999 was another outstanding year for our breed. The Angus influence in the commercial cattle industry in Canada is visibly and markedly increasing. The activity and performance level in your office has significantly increased as a result of another year of solid growth in activity.

1999 was the ninth consecutive year of steady growth for the Association. We entered over 60,000 purebred Angus into our records, forty seven thousand were registered and another thirteen thousand recorded but with no papers issued on them.

The staff deserves recognition. When you consider that within five years we have more than doubled the number of animals recorded and added the entry of performance data, while improving the quality of service and reducing turnaround time, everyone should be impressed with office output.

Services have also been expanded. We are the first and so far the only breed association with a program utilizing the soon to be required Canadian cattle identification tag. We have also introduced a newsletter for commercial customers, and a carcass program. These have all been achieved while the finances of the Association have been turned around and the fifth consecutive surplus recorded at year end.

It is most significant that this increased productivity and efficiency have been achieved with no increase in fees. The present fee schedule was set ten years ago and has not been changed during that period – nor is any increase required for this year.

Looking back, 1999 was a busy year with several significant achievements. We hosted the World Angus Secretariat in July. Representatives from nineteen Angus associations from around the world came to Canada to meet and discuss the status of the breed. In addition to a one-day technical meeting, chaired by our President, Mabel Hamilton, the delegates attended the Calgary Stampede, where Angus was the feature breed. They also had the opportunity to visit several Angus ranches, a show and dinner hosted by the Southern Alberta Angus club, and were honoured at the Bashaw Junior Heifer Show.

During the year the Association entered the computer age as we unveiled our own website at www.cdnangus.ca. Our home page is available in three languages and has been very effective in promoting our genetics and increasing the profile of our Canadian Angus Association both here in Canada and abroad.

Our breed development staff member, Libby Sally, was actively involved in our carcass program, which it appears will be supplanted with a move to ultrasound as that technology proves itself. She has also put us out front of other breeds with our exclusive Canadian Angus Certification tagging program. As the Canadian Cattle Identification Agency moves towards compulsory identification of all cattle, we have agreed to participate in the program by issuing distinctive green tags to identify the progeny of purebred Angus sires or dams and ultimately increase the value of those animals by identifying them as Angus. The Canadian Angus Beef program continues to grow at a steady pace and our long-term objective is to have this program processing only identified Angus animals. Our tagging program will allow us to do that within a few years.

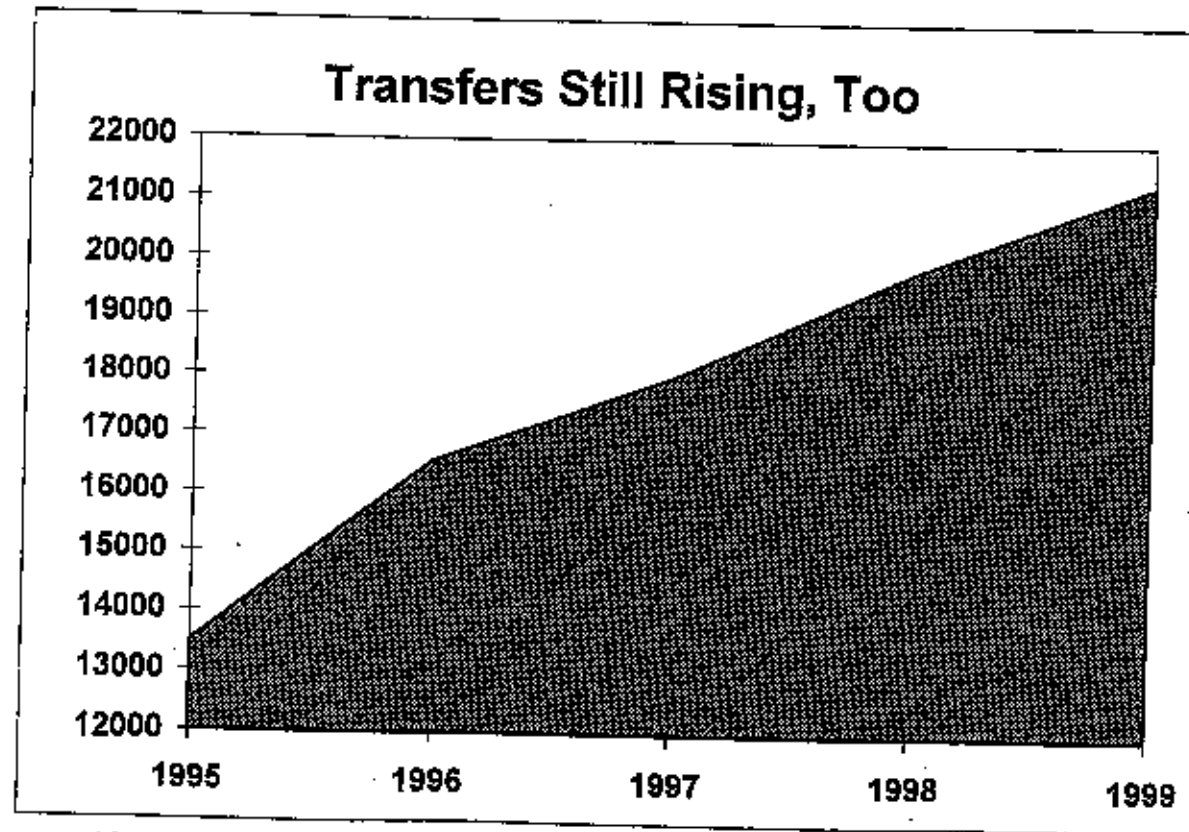
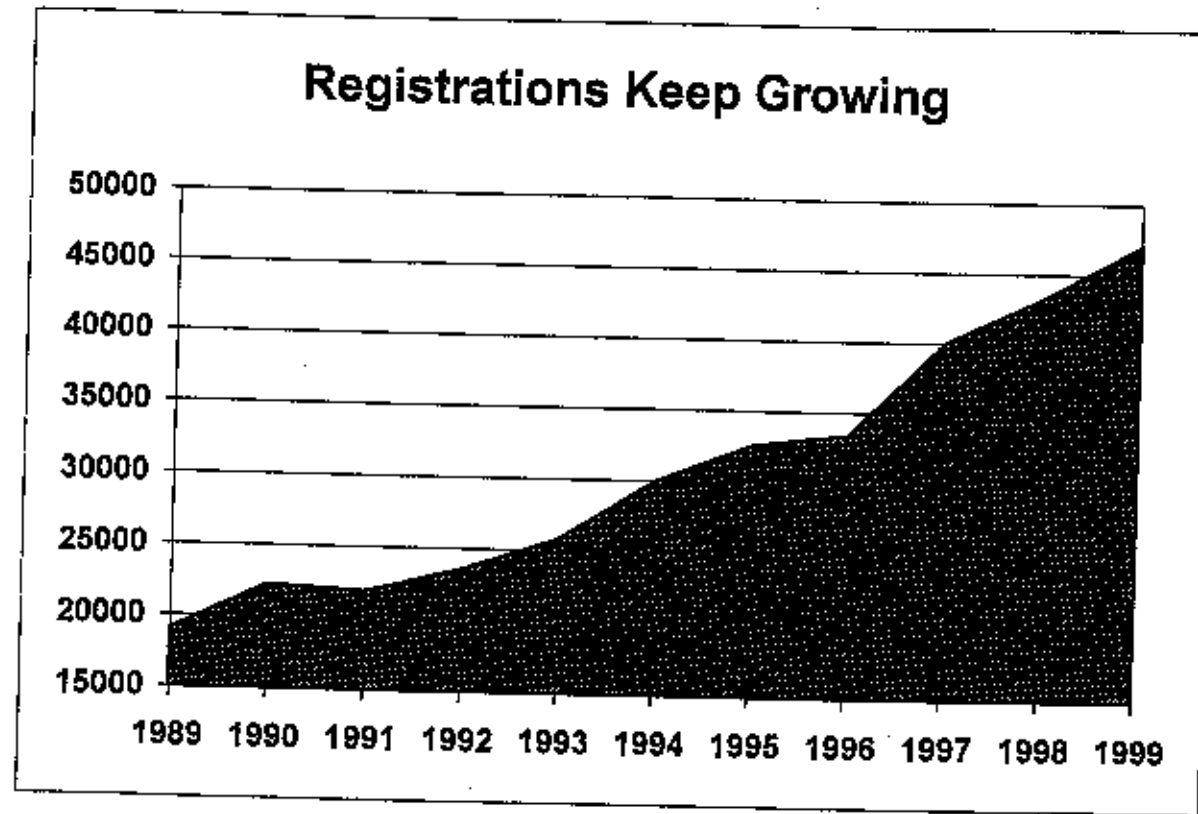
Administratively, your Board of Directors met for regular meetings and two teleconferences during the year. As a result of the bylaw amendment approved in 1996 which adjusts the number of elected positions available, our Board will be reduced by one in June of 2000, reflecting the decrease in activity in Ontario. It appears Alberta may gain an additional director, to give them the maximum of five, in 2001 as the three-year average for registrations fell only a few hundred short this year.

2000 promises to be another eventful and auspicious year for the Association. Initial activity in the first quarter was significantly increased from our last record-setting year. Furthermore the Association is actively seeking improved ways to increase our services and enhance our profile with your commercial customers.

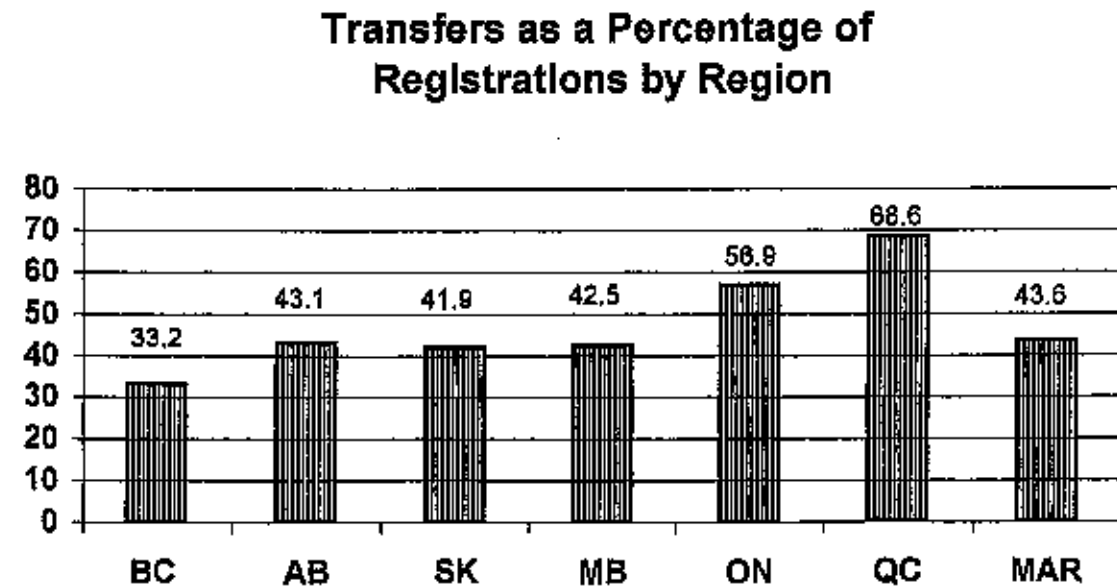
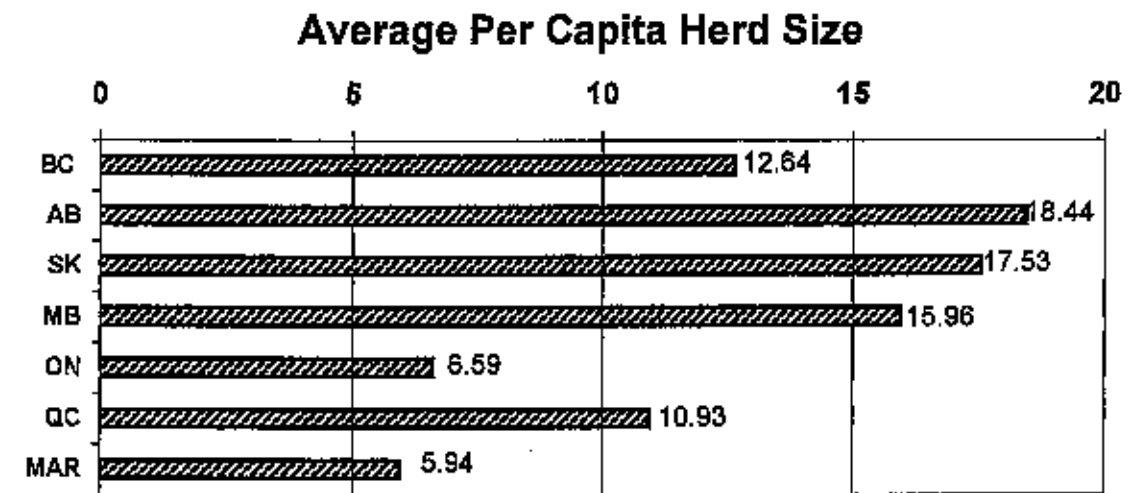
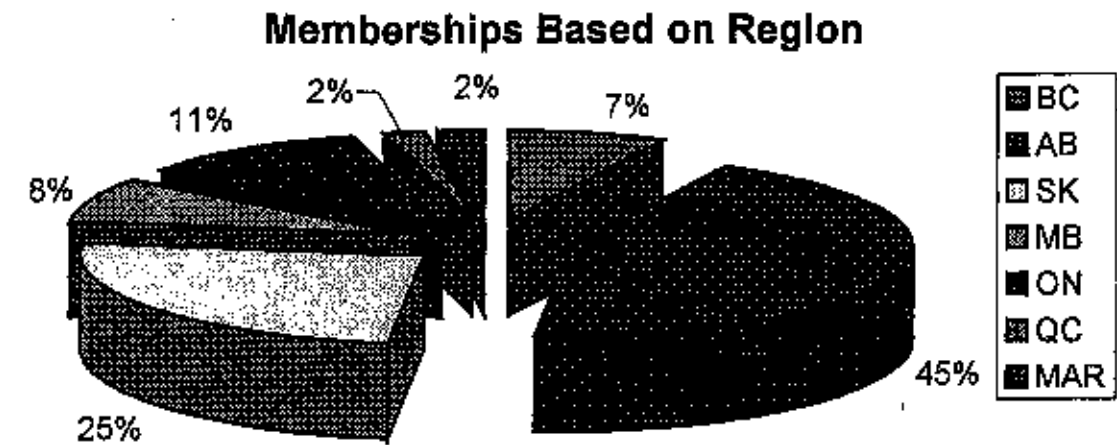
In June, we will participate in a joint genetic evaluation with the American Angus Association allowing our black animals to have North American EPDs for the first time. This will enable those cattle to have enhanced access to American breeders. We are also actively involved in discussions with the Red Angus Association of America and hopefully will be able to work with them on a second joint evaluation.

In conclusion, it should be obvious that we are proud of this Association and the quality of animals that our members are providing to the industry. We are reporting a very successful year and forecasting that 2000 will be every bit as strong and promising. Thank you for the opportunity to serve you.

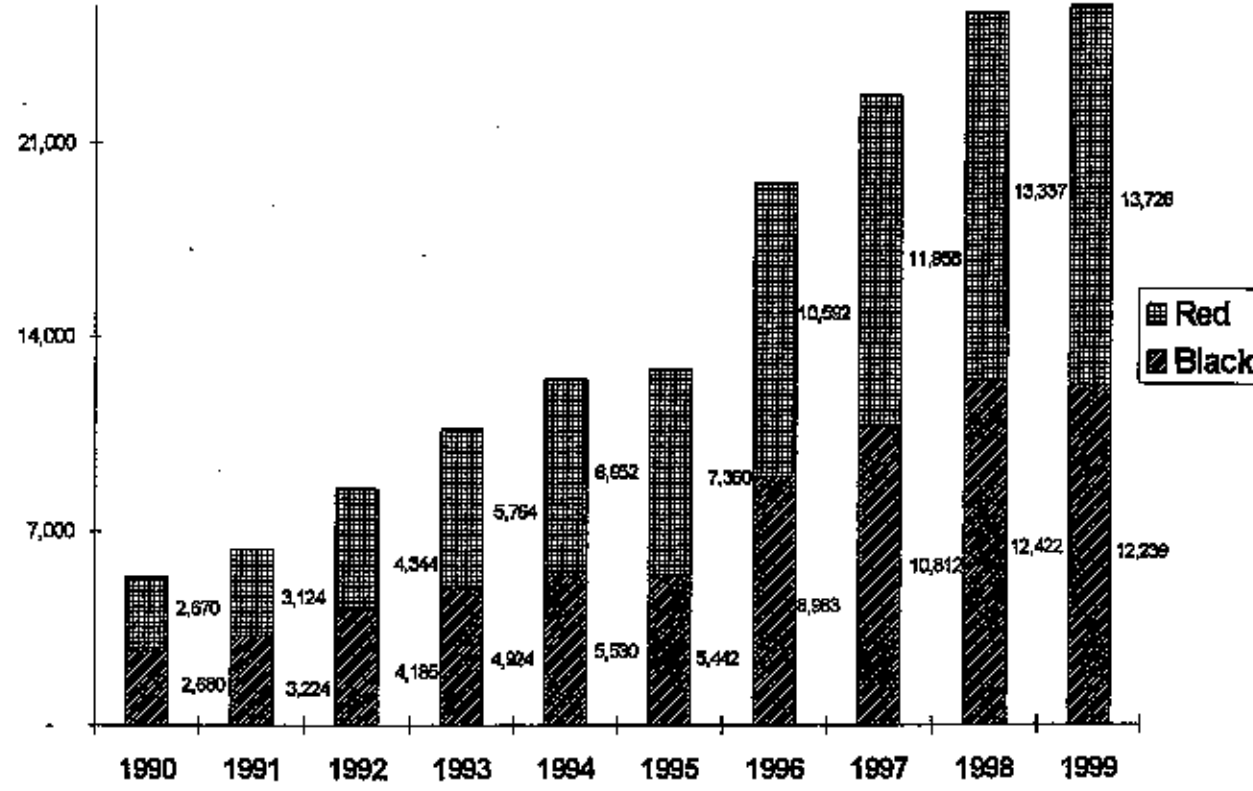
Angus on the Move



1999 Membership Statistics



Performance Growth Trend Continues 205-Day Weights by Year of Birth and Colour



AI and ET ANIMALS BY YEAR OF BIRTH

YEAR	AI	PERCENT OF TOTAL	ET	PERCENT OF TOTAL	Non-AI & Non ET
1995	8,577	23	728	1.98	28,156
1996	9,137	23	817	2.07	30,184
1997	8,810	20	636	1.45	34,833
1998	9,684	20	688	1.45	37,732
1999	10,832	22	792	1.61	38,155

Please note that these are by year of birth, NOT year of registration, and also include recorded animals, so they may not agree with total recorded registrations for a calendar year. It is also likely 1999's numbers are not yet complete.

1998

Rank	Sire	Reg. #	Progeny Registered
1	Red Geis Prime Rib 411	785239	246
2	Red Glacier Logan	777315	232
3	Red LCC Heaven or Bust 1000B	788585	153
4	Red Geis Pound Maker 22'96	853623	150
5	Red SSS Roomer 803B	738248	149
6	Red Leachman Heavenly 8141	732260	146
7	Red Lman None Better 9804	756405	127
8	Red Rock Creek Trek	813034	120
9	Red TKP Bodacious 693	875126	103
10	Red Soderglen Zeus 8042F	875898	102

Rank	Sire	Reg. #	Progeny Registered
1	S A F Fame	808742	269
2	N Bar Emulation EXT	849773	267
3	TC Stockman 365	876845	217
4	Minerfs Fortune 2000	784111	195
5	MVSB Limited Edition 10E	834973	155
6	Stevenson Fortune 425C	812011	150
7	Young Dale Monarch 12E	838732	121
8	G T Maximum	690529	109
9	TC Stockman 2164	779719	108
10	Willabar Right Time 34E	812693	102

1999

Rank	Sire	Reg. #	Progeny Registered
1	Red SSS High Mark 272D	805674	182
2	Red Lman King Rob 8621	844083	174
3	Red BJR Make My Day 981	846590	173
4	Red Glacier Logan	777315	166
5	Red YY Red Knight 640F	845572	150
6	Red Geis Prime Rib 411	785239	140
7	Red Geis Pound Maker 22'96	853623	129
8	Red Buf Crk Chf 824-1658	913923	123
9	Red BHC Sandstone	875092	121
10	Red TKP Bodacious 693	875126	114

Rank	Sire	Reg. #	Progeny Registered
1	TC Stockman 365	876845	320
2	S A F Fame	808742	294
3	N Bar Emulation EXT	849773	211
4	R R Scotchcap 9440	809751	183
5	Connealy Dateline	894782	172
6	Stevenson Fortune 425C	812011	158
7	Wiwa Creek Hogan 21'96	847671	142
8	Young Dale Monarch 12E	838732	137
9	Willabar Right Time 34E	812693	123
10	Minerfs Fortune 2000	784111	121

Members with Most Calves Registered in 1999

Over 250

Dillabaugh Bros, Coleville SK
Peak Dot Ranch Ltd, Wood Mountain SK
Willabar Ranch Ltd, Claresholm AB

200 - 249

KBJ Round Farms, Clyde AB
Jay Davis, Acme AB
Crowfoot Forks Cattle Co, Standard AB
George Baxter, Bassano AB
Saskalta Farms Ltd, Alsask SK
Sandy Bar Ranch Ltd, Aneroid SK
Blaine, Clayton Canning, Souris MB
MC Quantock Livestock, Lloydminster AB

150 - 199

Lee J Brown, Erskine AB
Sodergien Farms, Airdrie AB
Gels Angus Farm Ltd, Barrhead AB
Hill 70 Quantock Ranch, Lloydminster AB
Jack A Hart, Brookdale MB
Kinared Stock Farm, Portage La Prairie MB
Monty & Lucille Metzger, Beiseker AB
Nick & Lorraine VanGaalen, La Glace AB
T W Armitage, Kinsella AB
Shoderee Ranch, Pincher Creek AB
Charles I. & Doreen D. Lamb, Ponteix SK
Dr. B Z Aylward, Dawson Creek BC
Sewall Bros, Patricia, AB
Brimar Angus, Leduc AB
L4 Ranches, Standard AB

125 - 149

Mountain View Farm, Swan River MB
Michael G Rodgers, Warner AB
Bickford Farms Ltd, Fort St John BC
Stauffer Ranches, Pincher Creek AB
Collin A Sauder, Hodgeville SK
Mark Merrill, Hillspring AB
Hamilton Farms, Calgary AB
Six Mile Red Angus, Fir Mountain SK
North Peace Red Angus, Montney BC
Bar-X Ranch, Kelowna BC
Breton Red Angus, Breton AB
Fertile Valley Farms, Conquest SK
Douglas A Lane, Claresholm AB
Wayne E Hughes, Lumby BC

100 - 124

Willbar Farms, Dundurn SK
Mitchell Merrill, Hillspring AB
Towaw Cattle Co Ltd, Sangudo, AB
Dennis C Ericson, Wetaskiwin AB
Alvin Robbins, Pincher Creek AB
Benchmark Farms Ltd, Lethbridge AB
Bob & Margaret Easton, Wawota SK
Ron Englot & Sons, Abemethy SK
Leeuwenburgh Red Angus, Lethbridge AB
Wayne G Grant, Killam AB
Lauris & Marilyn Beck, Delburne AB
H Dyce Bolduc, Stavely AB
Royal Valley Cattle Company, Sangudo AB
John Frank, Assiniboia SK
Danny Warrilow, Minburn AB
Handford Red Angus, Tisdale SK
Frank Slezina, Coaldale AB
Brylor Ranch, Pincher Creek AB
David Bolduc, Claresholm AB
Brian Edwards, Glaslyn SK
Rocky Point Ranch, Quesnel BC
Wild Rose Red Angus, Penhold AB
Flying K Red Angus, Swift Current SK
Freyburn Farms, Oxbow SK
La Ferme Sage, Lac Ste. Marie QC

Members with Most Animals Transferred in 1999

Over 200

Brimar Angus, Leduc AB
Geis Angus Farm Ltd, Barrhead AB
Darryl Leyen, Blackfalds AB
Lee J Brown, Erskine AB

100-199

J Wes Glennie, Camduff SK
MC Quantock Livestock, Lloydminster AB
Sandy Bar Ranch Ltd, Aneroid SK
Dillabaugh Bros, Coleville SK
McDougall Cattle Station, Breton SK
Mountain View Farm, Swan River MB
T W Armitage, Kinsella AB
Howe Angus, Moose Jaw SK
Jack A Hart Brookdale MB
Shoderee Ranch, Pincher Creek AB
Charles M Simpson, Brookdale MB
Brian Edwards, Glaslyn SK

75-99

Lazy M Farm, Calgary AB
Hamilton Farms, Calgary AB
Patricia A. Shaffer, Westlock AB
Hill 70 Quantock Ranch, Lloydminster AB
J A Windo, Innisfail AB
Ron Englot & Sons, Abemethy SK
Donald K Conway, Eckville AB
Wild Rose Red Angus, Penhold AB
Peak Dot Ranch, Wood Mountain SK
Jim Grills, Alhambra AB
A. M. Cuddy Stables Ltd, Strathroy ON
Doug & Delarie Schneider, Bruderhelm AB
Six Mile Red Angus, Fir Mountain SK
Camrose Colony, Camrose AB
John E. Hamilton, Miles City MT USA

50-74

Donald E Longshore, Byemore AB
Batschol Farm Ltd, Macklin SK
Blue Spruce Stock Farm, Red Deer AB
KBJ Round Farms, Clyde AB
Eric Pfannmuller, Mayerthorpe AB
Blaine, Clayton Canning, Souris MB
Boot Jack Ranches, Lewistown MT USA
Mabel & Gavin Hamilton, Innisfail AB
Aspen Hill Red Angus, Woking AB
Saskalta Farms Ltd, Alsask SK
A C Knight, Calgary AB
Donn & Faye Trowbridge & Sons,
Fort Macleod AB
Towaw Cattle Co Ltd, Sangudo AB
Wesley Olynyk, Goodeve SK
Danny Warrilow, Minburn AB
L4 Ranches, Standard AB
White Lake Ranch, Cardston AB
Lyll Edgerton, Souris MB
Agriculture & Agri-Food Canada,
Manyberries, AB
Brylor Ranch, Pincher Creek AB
Tonnes Cattle Co Ltd, Swift Current SK
Walter & Nellie Church, Dauphin MB
D Brian & Corinne Macdonald,
Fairview AB
Grant Doolittle, Neilburg SK
Liskeard Farms Ltd, New Liskeard ON
M E Mackenzie, Mountain View AB
J N H Angus, Dewberry AB
Harris Lehmann, Eganville ON
Clark Farms, Rockglen SK
Penosky Farms Ltd, Stettler AB
Dennis C Ericson, Wetaskiwin AB
Elmgrove Cattle Co, Perth ON
Gary Gording, Rockglen SK

Finance Report
Barney Creech, Chairman



A healthy balance sheet and a positive statement of operations allow the Association to expand the programs and services offered to members.

I am pleased to present the members of the Canadian Angus Association the financial statements. 1999 was a very good year for our association. Success is a result of a combination of growth of the breed and strong financial controls that ensure that everything comes in as close to budget as possible.

Our registry revenue increased to 5% over 1998 and we are projecting another 5% growth for 2000.

I would like to highlight some of the items that changed a fair bit from 1998 to 1999. Grants were up considerably in 1999 as we hosted the World Angus Secretariat and received federal grants to help offset the promotion cost. Overall the Secretariat meeting broke even.

Licensing Income, which is the royalties from the Canadian Angus Beef program, were up \$12,000 over 1998, and were four times what they were in 1996. If we develop and manage the Canadian Angus Beef program, it can be a real success story.

The Canadian Angus Certification Program was a new budget item in 1999. Over time, the goal is to make the tagging program pay for itself.

On the expense side, advertising as a percentage of income remained stable. Directors and committee expenses are down. Your Board and staff work hard to combine Board and committee meetings, use conference calls and get good airfares.

The 1999 investment in genetic evaluations paid off, as the Association prepares for the first official joint run of data with the American Angus Association in June 2000.

Our Association is in excellent financial health. We must be careful about big spending increases, however, as the surplus could easily disappear. I would hope with good growth and management, fee increases will not be necessary for a long time.

Thank you to the Board members who provided scrutiny on the Finance committee: Mabel Hamilton, Don Fraser and Harold Nielsen.

Financial Statements of

**CANADIAN ABERDEEN
ANGUS ASSOCIATION**

Year ended December 31, 1999



KPMG LLP
Chartered Accountants
1200 205 - 5th Avenue SW
Calgary AB T2P 4B9

Telephone (403) 691-87
Telefax (403) 691-8008
www.kpmg.ca

AUDITORS' REPORT TO THE MEMBERS

We have audited the balance sheet of the Canadian Aberdeen Angus Association as at December 31, 1999 and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Association as at December 31, 1999 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

KPMG LLP

Chartered Accountants

Calgary, Canada
February 4, 2000

CANADIAN ABERDEEN ANGUS ASSOCIATION

Balance Sheet

December 31, 1999, with comparative figures for 1998

	1999	1998 (Restated - note 3)
Assets		
Current assets:		
Cash and cash equivalents	\$ 314,382	\$ 233,877
Accounts receivable	60,453	41,632
	<u>374,835</u>	<u>275,509</u>
Investments:		
Unrestricted	485,766	335,873
Internally-restricted (note 4)	88,174	42,721
	<u>573,940</u>	<u>378,594</u>
Capital assets (note 5)	52,362	96,247
	<u>\$ 1,001,137</u>	<u>\$ 750,350</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 136,348	\$ 59,158
Members accounts	60,935	65,046
	<u>197,283</u>	<u>124,204</u>
Net assets:		
Invested in capital assets	52,362	96,247
Unrestricted	663,318	487,178
Internally-restricted (note 4)	88,174	42,721
	<u>803,854</u>	<u>626,146</u>
Commitments (note 6)		
	<u>\$ 1,001,137</u>	<u>\$ 750,350</u>

See accompanying notes to financial statements.

On behalf of the Board:

Mabel Hamilton President

[Signature] Chief Executive Officer



CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Operations

Year ended December 31, 1999, with comparative figures for 1998

	1999	1998 (Restated - note 3)
Revenue:		
Registrations, memberships and transfer fees	\$ 1,289,533	\$ 1,223,012
DNA and bloodtyping	106,920	125,412
Grants	83,362	24,412
Interest and other	53,536	37,612
Licensing revenue	49,941	37,812
Breed development programs	15,448	-
	<u>1,598,738</u>	<u>1,448,368</u>
Expenses:		
Wages and employee benefits	341,912	314,112
Advertising	186,261	199,312
Office	179,261	180,712
Provincial activity grants	114,720	95,712
DNA and blood typing	86,459	98,812
Subscriptions and memberships	75,177	78,412
Export promotion	68,229	2,412
Directors and committees	65,513	83,912
Travel	58,963	46,112
Genetic evaluations	41,119	18,612
Field service	38,559	61,712
Professional fees	33,210	43,612
Registry	29,850	25,712
Junior activity grants	16,432	9,712
Breed development	12,752	-
Bank charges	11,382	9,412
Donation to Canadian Angus Foundation Inc. (note 7)	10,000	10,012
Depreciation	51,211	52,812
	<u>1,421,030</u>	<u>1,311,712</u>
Excess of revenue over expenses	\$ 177,708	\$ 136,712

See accompanying notes to financial statements.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Changes in Net Assets

Year ended December 31, 1999, with comparative figures for 1998

	Invested in capital assets	Unrestricted	Internally-restricted (note 4)	1999 Total	1998 Total (Restated - note 3)
Balance, beginning of year	\$ 96,247	\$ 487,178	\$ 42,721	\$ 626,146	\$ 489,411
Excess of revenue over expenses	(51,211)	228,919	-	177,708	136,735
Investment in capital assets	7,326	(7,326)	-	-	-
Transfer to internally-restricted fund	-	(45,453)	45,453	-	-
Balance, end of year	\$ 52,362	\$ 663,318	\$ 88,174	\$ 803,854	\$ 626,146

See accompanying notes to financial statements.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Cash Flows

Year ended December 31, 1999, with comparative figures for 1998

	1999	1998
Cash provided by (used in):		(Restated - not)
Operations:		
Excess of revenue over expenses	\$ 177,708	\$ 136,7
Item not involving cash:		
Depreciation	51,211	52,8
	228,919	189,6
Changes in non-cash operating working capital:		
Increase in accounts receivable	(18,821)	(8,7)
Increase in accounts payable and accrued liabilities	77,190	22,2
Decrease in members accounts	(4,111)	(4,2)
	283,177	200,8
Investing:		
Increase in investments	(195,346)	(76,5)
Purchase of equipment	(7,326)	(38,2)
	(202,672)	(112,8)
Increase in cash and cash equivalents	80,505	88,0
Cash and cash equivalents, beginning of year	233,877	145,86
Cash and cash equivalents, end of year	\$ 314,382	\$ 233,87

See accompanying notes to financial statements.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Notes to Financial Statements

Year ended December 31, 1999

1. General:

The Canadian Aberdeen Angus Association (the "Association") is a not-for-profit organization incorporated under the Animal Pedigree Act.

The purpose of the Association is to support the development of the Angus breed through programs and strategies that emphasize the superior characteristics of the Angus breed and maintain high genetic merit and the purity of the breed.

2. Significant accounting policies:

(a) Investments:

Investments are stated at cost which approximates quoted market value. They are disclosed separately from current assets to reflect the Association's intention to hold them at least throughout the following year as a reserve for unforeseen circumstances.

(b) Depreciation:

Capital assets are depreciated on a straight-line basis over their estimated useful lives, being five years.

(c) Member accounts:

Credit balances in member accounts are included in revenue when the individual account has been inactive for five years.

3. Adjustment of prior period amounts:

During 1994 and 1995 the Association expended a total of \$69,191 on the development of computer software and made the decision at that time to commence depreciation of this amount effective in 1996. However no such depreciation was recorded in 1996 or in the two subsequent years, with the following impact on the financial statements for each of those three years:

	1998	1997	1996
Increase in depreciation expense	\$ 13,838	\$ 13,838	\$ 13,838
Decrease in excess of revenue over expenses	13,838	13,838	13,838
Decrease in capital assets	41,514	27,876	13,838
Net assets before adjustment	\$ 667,660	\$ 517,087	\$ 266,627
Decrease in net assets	41,514	27,876	13,838
Net assets after adjustment	\$ 626,146	\$ 489,411	252,789

CANADIAN ABERDEEN ANGUS ASSOCIATION

Notes to Financial Statements, page 2

Year ended December 31, 1999

4. Restriction on net assets:

Effective in 1998 the Association's Board of Directors resolved to restrict, each year, an amount equal to 3% of that year's revenue, excluding grants. These restricted funds are to be used to build a contingency reserve equal to one year's operating costs. The internally-restricted amounts are not available for other purposes without the approval of the Board of Directors.

5. Capital assets:

1999				
	Cost	Accumulated depreciation	Net book value	Net book value (Restricted)
Computer hardware	\$ 109,030	\$ 99,385	\$ 9,645	\$ 25,000
Computer software	148,292	115,481	32,811	55,000
Furniture and equipment	50,896	40,990	9,906	15,000
	\$ 308,218	\$ 255,856	\$ 52,362	\$ 95,000

6. Commitments:

The Association is committed under leases for office space and equipment over the next three years as follows:

2000	\$ 46,000
2001	5,000
2002	1,000

The Association is committed under a five-year maintenance contract with respect to its software system with annual payments of \$23,000 ending in 2001.

The Association has committed to purchase for its members subscriptions to the Angus World magazine for 2000 requiring a total estimated payment of \$50,000. Renegotiation of this contract for subsequent years has commenced but has not yet been finalized.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Notes to Financial Statements, page 3

Year ended December 31, 1999

7. Canadian Angus Foundation Inc.:

The Canadian Angus Foundation Inc. operates, as a registered charity, to receive donations for purposes of funding (a) scholarships and (b) the preservation of Association archives. The Association exercises control over the Foundation by virtue of its ability to appoint a majority of the voting members of the Board of Directors. The controlled Foundation is not consolidated in these financial statements since the accounts of the Foundation are not significant in relation to those of the Association and since financial statements of the Foundation are available to the members of the Association.

Promotion and Advertising Report

Neil Carruthers, Chairman

Promotion and advertising efforts have focused on the marketability advantages that Angus offers.

A well-known ad executive once said that "Advertising doesn't create a product advantage. It can only convey it."

Lucky for us, Angus has several advantages, and the Promotion and Advertising committee's job is to find the best ways of conveying those. The challenge is that not everyone agrees on the most effective way to do that, and the committee has to work hard to balance effective promotion with sometimes conflicting demands.

The Cattlemen magazine remains the main medium for national advertising. Repetition reinforces a message, and so through most of the year, we ran three ads in rotation, focusing on how Angus can meet current consumer-driven market demand. Caiving, spring bull buying and fall feeder seasons were highlighted with special targeted messages.

For 2000, the plan is to focus advertising and promotion on the theme of "Marketability" and the Association's programs which set us apart from other breeds and help to make Angus marketable. The committee will also explore other publications that might help to increase the reach of our advertising dollars.

In the fall, work began on a coordinated communication program for the Canadian Angus Certification Program, to include a brochure, ads and a direct mail piece aimed at commercial breeders. This project was delayed awaiting the outcome of tag trials by the Canadian Cattle Identification Agency, but is expected to be launched by mid-2000.

Good use was made of the regional joint advertising grants in 1999. Provincial associations know best how to advertise in their market, and these grants help them to target the Angus message locally.

As more people enter the "wired" world of email and the Internet, our website, located at www.cdnangus.ca grows in popularity. Members with websites of their own are strongly encouraged to provide their website address to the office so that a reciprocal link can be made. The more links to your site, the better the chance that a potential customer will discover it.

Both the "The Angus Advantage" and the "Quality Beef" booklets are still on hand in the office and are excellent tools for members to use in promoting the Angus breed to their potential customers. The office also has posters available and, like the brochures, these posters are free of charge for breeders.

Many thanks to the 1999 committee members: Sandra Carles from Saskatchewan, Jeff Groeneveld from Alberta, Darin Bouchard from Manitoba, and Maureen Armitage from the Association office.

Thanks also to the many Angus breeders that had stories printed about them or the work they do to promote Angus in their market. We are all in this together and the more times the Angus story is told the better off we will all be.

Breed Development Report

Stan Christensen, Chairman

Angus continues to provide industry leadership and develop the breed through improved genetic evaluations, standardized ultrasound data collection, and the Canadian Angus Certification Program (CACP).

The last year of the millennium or the first of the new one is here and Angus in Canada are gaining a large share of the market on the purebred and most importantly the commercial side of the beef industry.

The Canadian Angus Certification Program was launched in January 1999 and continues to gain momentum. The green tags will soon be making it to the packers and that is where the real impact will be once a high percentage of tagged animals are selected for the premium markets. New larger tags are being tested for retention at the present time and should complete the approval procedure by fall 2000.

Two agreements have been made to date to collect carcass data for tagged animals: Beef Improvement Ontario and AgInfoLink. There is a cost for the information retrieval and arrangements can be made with each of the participating organizations.

Performance data has been handled in the same way as last year. The printed 2000 sire summary was downsized somewhat to include only bulls with progeny in the last year. A list of all sires is available on our Internet site which means that you can find over 50,000 bulls. All bulls, black and red, can be compared by using the EPDs listed on this spring 2000 run.

Breeders who are anxious to see the EPDs for black cattle fully comparable with their counterparts in the US will reach that long awaited moment as the data will be entered in a joint run during June 2000. All animals which fit the criteria of the American Angus Association (AAA) will then be run separately from the remaining Angus in Canada. Red cattle and all black cattle which do not fit the criteria of the AAA will continue to use the EPDs calculated at Colorado. We are hoping to have an equivalent joint run with the Red Angus Association of America soon.

Members who are using computer programs on the farm to track their data have made use of Herd Magic. This on-farm management software offers many possibilities including batch registrations and input of data to the registry. The Cow Sense program may soon be available as a registry-compatible alternative for members. More companies may opt to provide compatible software in the near future.

The newest approach to getting carcass value EPDs is through ultrasound. We have helped to make this available to our membership by supporting Rod Wendorff in getting his accreditation and equipment. This meant a new accreditation course at Iowa State and using special procedures and equipment to send the raw data to Iowa for analysis. Only data collected using the new plan will be used for EPD calculations. Everyone who has previously collected ultrasound analyses should be able to capitalize on the selections for superior animals which they have made in the past.

We hope that each and every member feels free to make their ideas for the direction of our breed programs known to this committee to help guide the Canadian Angus Association to become better and better each year. Many thanks to the committee members who served during the past year: Alan Sander, Trent Liebreich, Blaine Canning, Kathy Flundra and staff members Libby Sally and Doug Fee.

Canadian Angus Beef Report

Eric Rincker, Chairman

Interest in quality Angus beef has contributed to slow but steady growth in the Canadian Angus Beef program.

The Canadian Angus Beef program was created seven years ago to increase demand for Angus seedstock through strong consumer demand for quality Angus genetics.

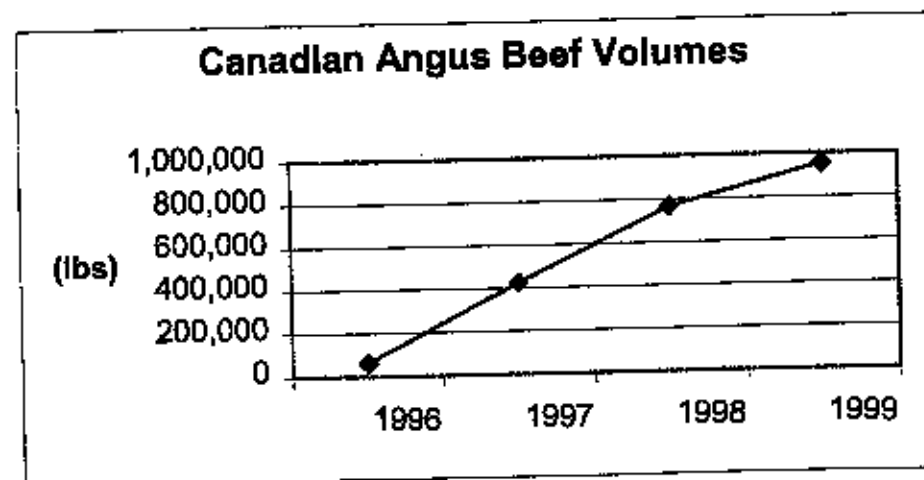
In 1999, there was strong competition in the area of high quality branded beef programs. Many food chains and even packers are seeing the value of a quality product that they can stand behind, and Canadian Angus Beef has benefited from this interest. The program continues to see steady growth. Licensing revenue increased thirty percent in 1999 and name recognition and brand loyalty for the program are developing.

Expansion plans for 1999 were put on hold with the departure of Paul Edwards, the program field person for Canadian Angus Beef. Libby Sally capably provided support to existing licensees from the office, but it is clear that more field time will have to be made a priority for 2000 to ensure growth continues.

Our four processors, Better Beef of Guelph, St. Helen's Meat Packing of Toronto, Edmonton Meats of Edmonton, and XL Meats of Calgary remain committed to the program, with their biggest challenge being the development of products that take advantage of additional cuts beyond the high demand top-end cuts.

Responding to the interest from distributors and retailers, a couple of new point-of-sale promotional items were developed in 1999. Two styles of table tents, a purchase flyer with recipes, and a food server's apron were introduced. The Beef Information Centre has proved generous with their expertise in support of product promotions.

While visibility of the program remains a concern, the program has focused on providing a product that will be recognized for its quality. The Board remains committed to continued support of the Canadian Angus Beef program, and hopes to see the steady growth trend continue.



Export Development Report

Doug Allen, Chairman

1999 saw strong international interest in Canadian Angus genetics from all corners of the globe and members are encouraged to explore these opportunities.

On an international note, this past year was highlighted by the hosting of the World Angus Secretariat Technical meeting or "mini-Forum" as we called it. The meetings were held in July in Calgary. There was an exceptionally good turnout of Angus people from all over the world. We made sure they were presented with as much Canadian Angus material as possible. In addition to the meeting, there was a mini-Forum show in Lethbridge, farm tours north of Calgary and of course, the Calgary Stampede Gold Show.

Later in the year, we were invited to participate in an ad campaign organized by the Canadian Embassy in China. This consists mainly of advertising in government-controlled agricultural papers. China continues to develop its beef program and will be a great prospect for further beef genetics sales. This was confirmed by a visit to the office of a group of Chinese agriculturalists.

Argentina, Paraguay and Uruguay have all been represented by breeders and agriculturalists through our office and at functions throughout the year. The President and the CEO accepted an invitation to attend a major show in Palermo, Argentina in July, where they encountered considerable interest in Canadian Angus and were pleased to see Canadian bloodlines, including the show's female reserve champion.

Brazil also appears to be renewing its quest for more Canadian Angus genetics. Upon the advice of the Canadian Embassy, we are planning to share a joint booth with the Canadian Beef Breeds Council at the big agricultural show in Londrina in April 2000.

Most recently, Mexico sent a delegation to meet with Doug Fee and other beef genetic groups. This delegation included the Canadian Agricultural Advisor in Mexico, the Governor of the State of Chihuahua, and 12 cattlemen.

European interest, of course, continues to be strong with a larger number of exports this year.

International visitors to the office are always interested in receiving promotional material, and breeders who have prepared brochures or other items are encouraged to provide a few to the office for these guests.

A new export brochure is planned for 2000, along with an update of our video, and if they are not ready by annual meeting time, they will be shortly thereafter. These will be translated into Mandarin, Spanish and Portuguese. The Association website at www.cdnaangus.ca receives a number of international hits, and the translation provided there appears to be appreciated.

In closing, I have always believed we should be promoting Angus vigorously everywhere we can see a possibility.

Official Publication Report

Dave Callaway, Publisher, *Aberdeen Angus World*

Angus World takes great pride in providing an outstanding breed publication that has led the industry in many ways, while providing quality support to its advertisers.

The Angus breed continues to dominate the beef industry and we at Angus World are constantly exploring new avenues of promotion and production to move the magazine forward.

In preparing our Commercial Edition, we became aware that the Canadian Angus Association board members did not understand the services that are provided by Angus World. In February we did a presentation to the board, so that they would better understand the workings of our magazine. During the preparation and delivery of this presentation we identified some things that may not be known by the general membership.

One of the things we discovered was that breeders did not know that there is no charge for set-up or designing their ad in Angus World. Advertising comes to us in many ways. In some cases it is very explicit and clear as to the content and layout that our clients want in their advertisements. However, more often than not, it is very vague and the client relies very heavily on us to determine both the content and concept for the layout of their ad. This is all a part of our advertising rate.

Many of the logos and color schemes that you see in the magazine have been put together by Angus World. In the past, all ads have been faxed back and forth until the client is happy with the product. In our ongoing commitment to keep current with new technology we are now able to email a PDF image of the ad so that the client is able to see an exact color version of their ad on their computer screen. Angus World continues to stay very current with ever-changing technology and we still manage to maintain the lowest advertising rates in the industry.

Over the life of Angus World it has established many firsts. We have established many regular editorial columns which have gone on to be regular columns in other magazines. Angus World inflated, named and was the first to publish the following columns that have now been picked up by many other magazines: 'Beyond the Farm Gate' by Peggy Strankman, Canadian Cattlemen's Association; 'Beef Information Centre' column by Joan Perrin, Beef Information Centre; 'Packers Perspective' by Jaccl Dorrin, XL Foods. We were the first Canadian publication to include 'Power of Marketing' by Keith Evans. Angus World was the first Canadian livestock publication to be represented on the internet.

At Angus World, we consider the magazine to be a record of the progress and history of the breed. We have established a format of recording show and sale results designed to give as much information on the animals as possible. We include as many dates in our events calendar as possible. These are included in the magazine at no charge and with no advertising minimums such that the information is as complete as possible for both news in the short term and a record of history in the long term. This is very unique in the industry as all other publications have minimum amounts of advertising in order to have the event in the events calendar and a sale report included in the magazine.

Angus World is dedicated to the breed in many ways and continues to support and sponsor many events.

Maritime Angus Association

Betty Lou Scott, Secretary/Treasurer

The Maritime Angus Association started a new tradition with the hosting of a very successful fall "Angus in Action" sale.

1999-2000 was an exciting time for Angus breeders in the Maritime provinces, as in the rest of Canada. Demand for Angus and Angus-influence cattle was greater than it has ever been in the East. Enthusiasm for Angus animals translated into the first ever "Angus in Action" sale in October 1999. This sale of quality Angus cattle was organized by the Prince Edward Island Angus Association with support and consignments from both Nova Scotia and New Brunswick breeders. The success of this event encouraged the organizers to begin planning for the second "Angus in Action" sale to be held on October 21, 2000.

During the year, our Maritime Association was led by President Peter Estabrooks of New Brunswick; Vice-President Eric Dixon of Prince Edward Island; and Secretary-Treasurer Betty Lou Scott of Nova Scotia. Heidi Dixon was our Junior Director on the Board and we were excited to have Heidi chosen as the secretary for the National Board of the Canadian Junior Angus Association. Heidi has capably represented all Maritime Juniors on the national board.

In early June, Les and Linda Cail, Maurice and Simone Allain of New Brunswick, Lisa and Betty Lou Scott and Harold and Debbie Nielsen of Nova Scotia attended the CAA AGM in Quebec City. All except the Neilsens drove to Quebec City and enjoyed the warm summer weather and beautiful scenery during the drive. All thoroughly enjoyed the atmosphere and hospitality of the meeting within the walls of Old Quebec and the farm tours and maple sugar camp supper.

Our annual Field Day and Junior Show was hosted by the New Brunswick Association and the Chown family at their Klerstead Mountain Farm. CAA President Mabel Hamilton and her family and CEO Doug Fee attended the event, as well as Angus enthusiasts from Saskatchewan, Ontario, Quebec and the Maritimes. Crystal Elsnor of Pictou County, Nova Scotia was chosen Maritime Junior Ambassador during the weekend. The Maritime Field Day and Junior Show for 2000 is being hosted by the Prince Edward Angus Association and the Dixon family at their Worth-A-Bit farm in North Tryon, P.E.I.

On the show circuit there were strong Angus classes in fairs and exhibitions throughout the three provinces. For the third year in a row, an Angus helper won the prestigious First Ladies Classic Award at the Nova Scotia Provincial Exhibition in Truro. This show has classes for the six major purebred breeds and a commercial class with the "First Lady" being selected. The Nova Scotia, Prince Edward Island and Maritime Angus Associations all provided assistance to this show.

Angus bulls topped the spring bull sale in Prince Edward Island and had the highest average in the Maritime Bull Sale in Nappan, Nova Scotia. Angus breeders are looking forward to another banner year for our breed in the Maritimes as well as the rest of Canada.

Quebec Angus Association
Audrey Jack, President

Au Québec, on encourage tous les Angus de devenir "les Angus bleus" que signifie les génétiques supérieurs. En 1999, l'association a participé dans une promotion spéciale du programme de certification d'Angus avec les étiquettes vertes de l'association canadienne.

Another year over and a new one underway. As in every province, spring time is for selling bulls. Red bulls outnumber our black ones in the test stations but the color that sells the best, believe it or not, are the blue ones. In Quebec bulls must have extra good genetics to be used in commercial herds (the term used is "Genetically Superior"). If they qualify either by test station performance or by good EPD's they can receive the BLUE paper and become a blue bull.

This year we did our part to promote the Canadian Angus Certification tagging program through our bull test station sales. The Association offered each Angus bull buyer a bag of tags, and as a promotion gimmick, we offered a luck of the draw \$500 cash prize to one of the buyers of the dozen bulls sold in the sale.

Moving on to summer, in Quebec City we received many guests at the Canadian Angus Annual Meeting. The weather was the best and we were very delighted to meet so many of you who share the same interests.

Fall here is exhibition time, and many great cattle were led before different judges and received many ribbons and awards. Quebec City saw the organization of our first official junior show, where we asked juniors to become member of the association and in return they received a little reward. Hopefully we can build on this now; thanks to the effort of Ms. Donna Lavigne through her fund raising auction, we have an amount set aside to help develop the growth of junior members.

In closing, I would like to take the time to thank each member who has given their time in helping to shape the future of the breed here in Quebec.

Ontario Angus Association
Dianne Miller, Secretary

Record attendance at a variety of 1999 Angus events show that Angus remains strong in Ontario.

The Ontario Angus Association has enjoyed a very busy and successful year. The demand for Angus Influenced cattle in all sectors of the Ontario cattle industry continues to grow.

The Ontario Point Shows were well attended with cattle numbers up at all the shows throughout the province. The Ontario Preview Show had over 100 head exhibited with over 150 head exhibited at the Royal Winter Fair Show in Toronto.

The Association participated in the Outdoor Farm Show, Woodstock and the International Plowing Match with record attendance at each show. The Canadian Angus booth was well received at these events.

Advertising for the past year continued to be concentrated around the "Advantage: Angus" slogan. These ads have been very well received in the beef industry.

Over 300 awards were handed out in the 4-H award program. These awards are given by the local clubs to a 4-H'er completing a 4-H project with an Angus or Angus-cross calf.

The 1999 Angus Futurity Show & Sale held December 12, 1999 at Orangeville Fairgrounds, saw record crowds in attendance. Numerous cattle were purchased by new Angus breeders. The sale average on 37 lots was \$2196 with 23 heifer calves averaging \$1932 and 14 bred heifers averaging \$2628.

The 1999 Angus Show at the Royal Winter Fair saw an increase in cattle numbers from previous years with over 150 head shown. 19 animals were entered in the \$6000 jackpot class. The display booth was kept very busy with the numerous inquiries for cattle.

The Ontario Angus Association is very grateful to the people who volunteer their time to help make the Angus breed so successful in Ontario. Their efforts at the display booth, fairs and at special events are very much appreciated.

We in Ontario extend a hearty invitation to all Angus breeders across Canada to attend and exhibit at the 2000 Canadian National Angus Show held this November 2nd and 3rd at the Royal Agricultural Winter Fair in Toronto, Ontario. Many special events are being planned for this venue.

Looking forward to another very busy summer and fall.

Manitoba Angus Association
Arlene Kirkpatrick, Secretary

For the first time, Manitoba had the honour of holding the National Angus Show, and hosted a very successful event at Fall Fair in Brandon.

The Manitoba Angus Association has enjoyed another busy and successful year. Fall feeder sales were well supported. The Angus calves that have been on offer throughout the year due to a variety of calving seasons, have met a very strong demand with top prices being paid for calves showing Angus influence. This trend has carried on through the spring. There has been no steer trial set up this year due to the high prices for weanlings.

The Fall Fair "National" Gold Show was well supported by both exhibitors and spectators. The number of Angus cattle exhibits doubled. There was a Heifer Extravaganza held for the first time and it gathered plenty of interest and participants. We were happy to have both CAA CEO Doug Fee and CAA President Mabel Hamilton in attendance for the banquet, the show and the wine and cheese reception. The Grand Prize Draw winners of the stock trailer donated by Millco Steele were Tom and Alana Madsen. The Junior Angus Show was held the next day in conjunction with other breeds. The host committee received many positive comments about the show and they enjoyed putting it on.

The Keystone Classic was held in early December. The sale was very well attended and averages were up once again. This year it was especially nice to see more people attending from a further distance. The MAA believes the word is getting out that there are some very good Angus genetics to be found in Manitoba.

The annual meeting was held in January 8, 2000 at Brandon. The Maine Anjou Association, the Limousin Association and the Hereford Association gathered with us for a joint banquet and fund raiser auction following the meetings.

The winter found the Manitoba Angus Booth in attendance at the many beef seminars throughout the province. Promotion materials were displayed and the response was very encouraging. Interest continues to grow with many inquiries and a constant demand for the Manitoba Angus Herd Map.

Manitoba's Junior Angus Association held a very successful summer show last August with a larger than expected number of cattle and participants. They are planning another summer show on August 6 of 2000 and hope to make this an annual event.

There were many test station sales and private bull sales held throughout the province and the Angus breed continued to top most of them.

The newsletter has received tremendous support and the mailing list continues to grow.

The Manitoba Angus Association is very grateful to all the people who help make the Angus breed in Manitoba a success. Their efforts to work at the display booth, help at the shows and assist with the day to day business of the association are very much appreciated.

Saskatchewan Angus Association
Belinda Wagner, General Manager

Expanded Angus influence in commercial herds is being seen in the commercial show ring, and Saskatchewan Angus increased its support of commercial cattle shows.

1999 was another banner year in the Angus business in Saskatchewan. Angus and Angus-cross cattle continued to gain in popularity, topping sales and shows, including numerous interbreed competitions, the highlight being Agribition's Royal Bank Supreme Challenge. A Black Angus Bull was chosen Supreme Champion Bull and a Red Angus Female was chosen as Supreme Champion Female over approximately 120 head of Champions from 8 major shows in Canada and the U.S.

Our expanded 4-H awards program was very well received last year, with just over 400 4-H members receiving a Saskatchewan Angus travel mug or water bottle for showing an Angus or Angus cross project at the achievement day level. We also awarded 28 Angus sweaters to Grand and Reserve Grand Champions at the Regional Shows. *The Angus Edge*, our provincial newsletter, continues to grow and provides excellent communication with our membership and marketing to commercial producer in the province. Our display booth and promotional items were at major Angus events and a few other large trade shows.

Angus signage was used at 3 major Commercial Cattle Shows this year and the Commercial awards program at Agribition was expanded to encompass the Reserve Champions. Agribition's Commercial Show is the largest indoor commercial cattle show of its kind and 70% of the cattle at that show were 'Angus Influence', with many more pens of heifers being bred Angus.

A very successful field day and tour was held the August long weekend, in conjunction with the Canadian Red Angus Promotion Society, in the Wood Mountain/Fir Mountain area of southwest Saskatchewan. Our 1999 Summer Gold & Junior Show was again held as a 'stand alone' event in Lloydminster in August, with over 125 head shown. The Junior functions were a great time for all and our Saskatchewan Junior Executive continues to work hard on behalf of their members. The Canadian Western Agribition shows grew to sell over 350 head exhibited and our "Pick Your Angus" event was excellent with 172 participants. The Junior Show was again held on the last day of the show, just prior to the Supreme Challenge event.

The SAA 2000 Annual meeting was held January 22 in Regina. The Saskatchewan Angus Commercial Producer of the Year, The Blair Family of Drake, Saskatchewan were recognized and the Breeders of the Year were named: Crescent Creek Angus, the Olynyk Family of Goodeve. Ken & Roberta Frazer of Fir Mountain were elected Honourary Canadian Presidents and Dr. Ken Glen was elected Honourary Saskatchewan President.

We are very pleased to be the hosting province for the first ever Canadian Junior Angus Association show, *Showdown 2000* to be held July 20 - 23 in Regina. The CJAA is working very hard to make the program educational and exciting for all Junior Angus enthusiasts. We would like to encourage all members to support their efforts by attending the show and by possibly volunteering some time to assist with setup, hosting, etc.

Our 2000 Summer Gold and Junior Show will be held August 9 and 10 in Moose Jaw and Canadian Western Agribition, our second designated Gold Show will run November 19 - 26 in Regina. The "Masterpiece" Sale will be held Wednesday, November 22, the black and red shows on Thursday, November 23 with "Pick Your Angus" to follow that evening. The Commercial Show and Sale will run November 24 & 25 and the Junior Angus Show is tentatively scheduled for Sunday the 26th.

We look forward to seeing you at these Angus events, and many others this year.

Alberta Angus Association
George Buttmer, President

Alberta reports an excellent year, with growing support to juniors through the Association's very successful 4-H program.

This past year has been nothing short of outstanding in terms of excitement and demand on the Alberta Angus scene.

Record prices in the commercial cattle market helped to fuel an increased optimism and demand for purebred breeding stock, both red and black. The fall feeder calf sales were well supported with excellent demand for Angus influence calves.

The 4-H program of the Alberta Angus Association continues to grow at a fast pace and is a major part of our budget for junior programs. This past year 162 clubs applied for and received awards for some of their members. In 1999 our Association Awards to 4-H remained the same as the past few years, with T-shirts for every member showing an Angus or Angus cross project. There were 952 T-shirts sent out. The Grand Champion and Reserve Champion animals at the Interclub Shows receive \$100 and \$50 respectively. The Association mailed cheques in the amounts of \$4700 for Grand and \$2000 for Reserve. The Association also held a draw for three lucky members who each received a \$1000 voucher towards the purchase of a female at specific sales in the fall.

Our 1999 summer Gold Show was held at the Calgary Stampede in July with the two champions going on to win the Supreme Champion title over all breeds. Farmfair in Edmonton was our other Gold Show with excellent shows in both the red and black divisions. In 2000, our Gold Shows are at Red Deer Westerner and at Farmfair in Edmonton in November.

In July, the Alberta Angus Association was honoured to host a delegation of 105 cattle producers from South Carolina at a Field Day in Lacombe. There were approximately 50 head of cattle on display as well as a good representation of local breeders for a relaxing and friendly time.

Our Association continues to be involved in the Steer-A-Year program at Olds College with 3 black and 2 red steers. Out of all 18 breeds that are involved, Angus was the only group that had all 5 steers grade AAA at the time of ultrasounding.

This year, our Association is pleased to honour:

- ◆ **2000 Honorary President** Stan Munton – East Champion Angus, Champion
- ◆ **1999 Purebred Breeder** Gerald and Louise Oxtoby – Southern Ox Angus, Innisfail
- ◆ **1999 Commercial Breeder** Ken and Eva Dodds, Tofield

Congratulations to all these Angus promoters.

This summer promises to be very busy with shows, sales and tours.

British Columbia Angus Association
Frank Strimbold, President

Record prices at B.C. Angus sponsored sales were just one reason that Canada's western-most breeders were smiling.

1999 was another banner year for Angus in B.C. The spring bull sales all reported good sales with great demand for the Angus bulls. Our summer left a lot to be desired in the weather department but the summer and fall shows were well attended. Some of our members also participated in shows outside the province. The fall run of feeder sales saw a greater demand for the calves with Angus influence than ever before. The heifers were trading especially well.

The B.C. Angus sponsored female sale on Thanksgiving weekend saw record prices in every category. We hope to have two female sales in the coming year. One will be the Thanksgiving Sale in Armstrong and the other will be held in the Central Interior later in the fall.

We have a director working directly with the Junior members in the province and have various incentives to have more Juniors in the new future.

By the time we present this at the annual meeting in Calgary, we will have our web page up and running. We are very pleased with it. Check it out at www.bcangusassociation.com.

Our association continues to grow in every area of the province. It was gratifying to have over eighty members show up for the annual meeting.

Our Gold shows in 2000 will be held in Dawson Creek and Armstrong.

We would like to thank the staff at the Canadian office for always being at the end of the phone line to help us with any inquiries or problems.

We are looking forward to a busy summer and fall of shows, field days and sales.

Canadian Red Angus Promotion Society

Lynne Scheideman, Secretary

The mandate of the Canadian Red Angus Promotion Society is to promote Canadian Red Angus cattle together with our members.

Established in 1972 ~ 28 years strong 1999-2000 President Kirk Wildman

Right from the start of the show circuit and sales scene to the very end, it was Angus all the way! We do not have to tell the proven Angus breeders such as you all the details, but where we were not on the map, we are now!

Lynne was on maternity leave from February until July with Shelly Dodgson taking over temporarily. The office changes went quite smoothly. A key was informing our members and leaving the mailing address alone so there was no confusion as to where to send items. We attempted changing the way in which we operate our promotion booth, splitting out the booth from the secretary. If I have to say anything on the negative side for 1999, it would be that this did not work.

Our membership remains at approximately 220 voluntary members. Membership is about 25% of our total fund raising, with our donation helper being another 25% and our semen auction being close to 50%. We do raise some money from the resale items in our booth and ads in our newsletter, but not much as these are considered promotions.

Our main advertising was once more in Cattlemen and Angus World. In Cattlemen we keep in mind we are advertising to all of Canada, all breeds and breeders. In Angus World we target the already proven Angus breeders, supporting our society and the benefits of becoming a member. We incorporate the CAA logo whenever we can in our ads, and benefit from their co-op advertising program.

Our office sends out numerous promotion packages. We include a breeders directory in which we print our members names and addresses (free as a part of their membership), all the brochures we can, a free promotion item, our newsletter (the requests are 75% for sales dates), information of the CAA and other provincial association maps. We work together with the CAA on this as we quite often get requests that we both contribute to. This year we received many requests via the Internet from Canada, USA, Brazil, Mexico, Ireland, etc. I pass this information on to our members and I am pleased to say it has resulted in some great sales this year.

An excellent tour in the far south end of Saskatchewan was held during the August long weekend in conjunction with Saskatchewan Angus. Thanks to Peak Dot Ranch & Six Mile Red Angus for the terrific time, great cattle and people.

The board made a motion to cash sponsor split shows, such as Farmfair and Agribition. All other requests we receive for show sponsorship are sent promotional items. Our promotional items were clear across the country!

4-H requests were up with well over 400 packages being sent out. We continued to support Bashaw the Calgary Stampede JR's, and the CJAA for junior programs.

The 27th Red Round Up held the last weekend of October in Red Deer was a record breaker all round. Highest averages, highest semen and donation helpers, and number of consignors are on the rise! The consignors, our volunteers and Mackenzie Sales Management did an excellent job!

to the year 2000 – a new secretary/administrator will be hired effective June. This will be a part-time position for office and secretary duties. By the time the CAA annual meeting rolls around we will have a name (and possibly a face) to introduce to you. Lynne is going to be enjoying her one and three olds in the peace and quiet (Ha!) of her home.

Five years ago the Society produced a Red Review, this year we will be doing a larger version of it – calling it the Red Angus Directory. All members will have their names and addresses listed free of charge as well as advertising space being made available. This is a major undertaking. We have a new 4-H program giving out scholarships. The promotion booth is shelved for the year so we can decide the correct direction to go with it. Our annual tour will be held the August long weekend in the North Peace region of Alberta, and our annual meeting will be the first weekend in January at the Medicine Hat Lodge.

Many thanks for your past and continued support.

Canadian Junior Angus Association

Paula Pascoe, President

With an impressive group of Angus juniors leading the way, the Canadian Junior Angus Association became a reality in 1999, and quickly got to work with enthusiastic plans to generate new opportunities for young Angus breeders across Canada.

The year of 1999 saw a turning point for junior Angus members all across Canada. It was in February that the first ever Canadian Junior Angus Association (CJAA) was formed. Twelve very excited junior enthusiasts came from all across Canada to establish a junior program. The twelve of us all seemed to click and within three days together we made terrific accomplishments. We established a goal and a mission statement, formed an executive and came up with a three-year plan.

CJAA's Mission Statement

The Canadian Junior Angus Association will strive to present innovative opportunities to promote and educate future cattlemen dedicated to the Angus Breed.

CJAA's Goal

It is the goal of the Canadian Junior Angus Association to prepare future cattlemen for the beef industry. It is our aim to distribute a medium that will educate and inform juniors about the Angus industry. With avid promotion and the commitment and enthusiasm of the CJAA directors and members, we will unite juniors across Canada while providing them with new and exciting opportunities.

CJAA's Three-Year Plan

Year 1

- publish a quarterly newsletter
- send out birthday cards
- implement seminars/workshops to educate juniors

Year 2

- establish a floating national show
- establish fundraisers

Year 3

- develop a junior "Gold Show" point system
- send a team of juniors to another national show

After our first year I am happy to report that we are right on track with our three-year plan. We have published a newsletter and have received a tremendous amount of positive feedback. All of our directors have also spoken at provincial shows letting everyone know of our existence. We are currently planning the first ever national show, Showdown 2000, to be held in Regina, Saskatchewan July 20 through July 23. We have organized a show to accommodate both those who show cattle and those who have other interests in the industry.

have found that this past year has been one of the most exciting and challenging years of my life. I have enjoyed being president of the first ever CJAA and with our very first national show approaching I find myself very confident with the team I have standing beside me. It has been a pleasure to meet all the new Angus juniors that I have run into through my travels and work so closely with my new friends on the board.

The Angus industry as a whole has welcomed and accepted the new junior program with open arms. Being an individual who travels the show circuit extensively in Ontario, I have been approached by many Angus breeders who have congratulated the CJAA. They are very excited by the fact that the Angus breed in Canada has finally established a program to give junior members a chance to get involved. The support we had with our 1,000,000th registration auction is just one example of how greatly we are supported.

As we begin our second year of existence, I reflect back and consider myself very lucky to have had the opportunity to meet and work with such wonderful people. The Angus breed is not only superior in its number of registrations and Angus beef programs, but now it will also excel over all the other breeds in its junior program. The upcoming year possesses some challenges, but I can speak confidently on behalf of the board when I say we are ready.

Inaugural Board of Directors of the Canadian Junior Angus Association

President	Paula Pascoe, Hampton, ON
Vice-President	Bryan Willms, Dundurn, SK
Treasurer	Camille Blacklock, Saskatoon, SK
Secretary	Heidi Dixon, Albany, PE
Directors	Eric Christensen, Lac Ste-Marie, QC Blair Chowen, Thorndale, ON Kaylen Williams, Oak Lake, MB Shannon Northey, Bashaw, AB Clint Ashbacher, Okotoks, AB Tracy Allen, Taber, AB Kelly Cummings, Abbotsford, BC Katie Ringstad, Victoria, BC
CAA Director Liaison	Don Fraser, Lyn, ON
CAA Staff Coordinator	Tracey Edge

Canadian Angus Foundation Report

Donna Ross, Chairman



The Canadian Angus Foundation was established to educate young Canadians, undertake research related to the Angus breed and to maintain the archives of the Angus breed in Canada. Several exciting programs were launched in 1999 to further these objectives.

In 1999, the Canadian Angus Foundation continued to work on some of the programs suggested in 1998. After the annual general meeting of the Foundation in June, it was decided to have teleconference meetings approximately four times a year with an annual meeting at the same time and place as the Association. Meetings were held in July and November of 1999.

The Donation Heifer Program was started with Clear River Red Angus donating a heifer. This program was advertised regionally and only one essay was submitted. It was of superior quality so it was decided to present a heifer to get the program up and running. This heifer calf was presented to Cody Kettleison of Darwell, Alberta. Cody came and selected a heifer calf out of the host herd in October of 1999, just in time for 4-H to start in his community. Cody has been actively involved in 4-H and the Angus breed. He won several awards at the Junior Heifer show in Bashaw in 1999.

The Donation Heifer Program has been advertised again for 2000. A few herds have already come forward with donations.

Efforts have been made to get a logo for the Foundation. A contest was advertised in Angus World and in a few other regional publications. Winners were offered a choice between a \$200 scholarship and a limited edition print.

Getting several scholarships organized has been discussed but to date no actual grants have been set up. Several regional scholarships through other Angus clubs have been organized across Canada. It is hoped that the Foundation can work with these regional clubs to continue to develop scholarships that can be administered on a more local level.

Articles about the Foundation were sent to several publications in 1999. The Foundation Board thought that programs like the Donation Heifer Program would receive fairly good publicity. This has not been the case to date. Many magazines are not interested in the activities of the Foundation. The perception of some of these papers may be that we are a self-serving organization.

Plans for the coming year include:

- To continue with the Donation Heifer Program
- To develop a logo for the Foundation
- To develop some scholarships
- To consider a phone campaign for donations
- To continue to work and support the Canadian Junior Angus Association

Many thanks to our keen Canadian Angus Foundation directors: Doug Fee, Don Conway, Lori Goodrich, Susan Penosky, Betty Lou Scott, Jason Deuchar, Shawn Parsons, Mary Hudson, Paula Pascoe, John Willmott and Jim Wilkins.

We are looking forward to a very productive year in 2000.

Financial Statements of

CANADIAN ANGUS FOUNDATION INC.

Year ended December 31, 1999



KPMG LLP
Chartered Accountants
1200 205 - 5th Avenue SW
Calgary AB T2P 4B9

Telephone (403) 891-8911
Telefax (403) 891-8000
www.kpmg.ca

AUDITORS' REPORT TO THE MEMBERS

We have audited the balance sheet of the Canadian Angus Foundation Inc. as at December 31, 1999 and the statements of operations and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as explained in the following paragraph, we conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In common with many charitable organizations, the Foundation derives revenue from donations the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the accounts of the Foundation and we were not able to determine whether any adjustments might be necessary to donations revenue, excess of revenue over expenses and net assets.

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of the donations referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 1999 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

KPMG LLP

Chartered Accountants

Calgary, Canada
February 4, 2000

CANADIAN ANGUS FOUNDATION INC.



Balance Sheet

December 31, 1999, with comparative figures for 1998

	1999	1998
Assets		
Current assets:		
Cash	\$ 14,871	\$ 14,131
Accounts receivable	10,000	-
	<u>\$ 24,871</u>	<u>\$ 14,131</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 913	\$ -
Net assets:		
Unrestricted	21,213	14,131
Externally-restricted (note 2)	2,745	-
	<u>23,958</u>	<u>14,131</u>
	<u>\$ 24,871</u>	<u>\$ 14,131</u>

See accompanying notes to financial statements.

On behalf of the Board:

 Director
 Director

CANADIAN ANGUS FOUNDATION INC.

Statement of Operations

Year ended December 31, 1999, with comparative figures for 1998

	1999		1998	
Revenue:				
Grant from Canadian Aberdeen Angus Association	\$	10,000	\$	10,000
Donations revenue		5,245		5,245
		15,245		15,245
Expenses:				
Donation to Canadian Junior Angus Association		2,500		2,500
Helper Program (note 3)		2,000		2,000
Directors meeting expenses		918		918
		5,418		5,418
Excess of revenue over expenses	\$	9,827	\$	9,827

See accompanying notes to financial statements.

CANADIAN ANGUS FOUNDATION INC.

Statement of Changes in Net Assets

Year ended December 31, 1999, with comparative figures for 1998

	Unrestricted	Externally- restricted (note 2)	1999 Total	1998 Total
Balance, beginning of year	\$ 14,131	\$ -	\$ 14,131	\$ 3,801
Excess of revenue over expenses	9,827	-	9,827	10,330
Transfer to externally-restricted fund	(2,745)	2,745	-	-
	\$ 21,213	\$ 2,745	\$ 23,958	\$ 14,131

See accompanying notes to financial statements.

CANADIAN ANGUS FOUNDATION INC.

Statement of Cash Flows

Year ended December 31, 1999, with comparative figures for 1998

	1999	
Cash provided by (used in):		
Operations:		
Excess of revenues over expenses	\$ 9,827	\$ 10,341
Changes in non-cash working capital:		
Increase in accounts receivable	(10,000)	
Increase in accounts payable and accrued liabilities	913	
Increase in cash	740	10,341
Cash, beginning of year	14,131	3,811
Cash, end of year	\$ 14,871	\$ 14,152

See accompanying notes to financial statements.

CANADIAN ANGUS FOUNDATION INC.

Notes to Financial Statements

Year ended December 31, 1999

1. General:

The Foundation is incorporated, as a corporation without share capital, under the Canada Corporations Act. It operates, as a registered charity, to receive donations for purposes of funding (a) scholarships and (b) the preservation of the archives of the Canadian Aberdeen Angus Association. The Foundation is controlled by the Association by virtue of the Association's ability to appoint a majority of the voting members of the Board of Directors.

2. Restrictions on net assets:

The Dorothy Banks Memorial Fund was established by the Association in co-operation with the Alberta Angus Association. Funds received are to be used to provide scholarships to junior candidates. These externally-restricted amounts are not available for other purposes.

3. Heifer Program:

The Heifer Program was established in 1999. The main objective of this program is to encourage young and enthusiastic candidates to start their own herds of Angus cattle. The Foundation will purchase heifers for donation to junior candidates.

**CANADIAN ANGUS ASSOCIATION
CONSOLIDATED 2000 BUDGET**

REVENUE	2000 Budget	1999 Actual
Registrations	\$1,355,224	\$1,289,533
DNA Testing	125,000	106,920
Licensing	75,000	49,941
Interest & other income	58,000	53,536
Breed Development	20,000	15,446
Grants (AIMS & Secretariat)	15,000	83,362
TOTAL REVENUE	\$1,648,224	\$1,598,738
EXPENDITURES		
Salary & Wages	411,000	341,912
Advertising	113,000	88,279
Promotion	89,000	120,261
Printing	89,000	45,950
Office Expense	215,000	179,261
Provincial Grants	130,769	114,720
DNA & Parentage Testing	100,000	86,469
Subscriptions & Memberships	92,000	75,177
Directors and Committees	80,000	65,513
Travel	79,500	58,963
Registry Processing & Herd Magic	44,000	29,860
Genetic Evaluation	30,000	41,119
Juniors	20,100	26,432
Field Service	17,000	38,559
Breed Development Programs	15,000	12,752
Bank & Interest Charges	14,000	11,382
Depreciation	45,000	51,211
TOTAL EXPENDITURES	\$1,634,369	\$1,421,030
Surplus before reserve	\$13,855	\$177,708
Reserve (3% revenue less grants)	\$48,997	\$45,453
TOTAL SURPLUS/DEFICIT	(\$35,142)	\$132,255

REVENUE Notes

1. Based on history we forecast registry revenue will increase by 5% over 1999 revenue.
2. The Canadian Angus Association requires all walking sires to have a DNA or blood type on file. Revenue from DNA testing is up because of breed growth.
3. Licensing revenue refers to the license paid by companies to participate in Canadian Angus Beef. Ambitious but achievable growth of 50% is forecast.
4. Breed development revenue comes from the sale of tags under the Canadian Angus Certification Program (CACP). There are offsetting expenses, along with some "buried" mailing and administrative costs.
5. The Secretariat meeting hosted in 1999 resulted in a one-time upward bump in grants revenue and also in promotion expenses.

EXPENSE Notes

1. The increase in salary and wages will allow an expanded staff to continue to meet the needs of a growing association.
2. Advertising expense is up somewhat but as a percentage of income, it is stable.
3. Office lease is one item within office expenses which will rise this year.
4. Following a recommendation from the 1999 CANPROV meeting, additional grants are paid to provincial associations in support of the larger Gold Shows.
5. Parentage and DNA testing expenses are up because of breed growth. There are some "buried" mailing and administrative costs associated with DNA testing as well.
6. An increase in registry processing fees will allow for the development of on-line registrations and ultrasound data collection in 2000.
7. Due to the ongoing developments with the two American Angus associations regarding genetic evaluations, this item may require adjustment before year-end.
8. The Canadian Angus Association transfers junior memberships paid to the Canadian Junior Angus Association (CJAA) in the form of a monthly grant. Junior activity grants to provincial associations are also paid from this category.
9. Currently, we are presenting a balanced budget for 2000, with a small surplus of \$13,855 prior to the setting aside of the required 3% reserve. With careful management, we can keep a surplus after the reserve.

Please keep in mind that budgets are guidelines and are reviewed and adjusted by the Board of Directors regularly.

Planning for 2000 Programs 2000 Gold Shows

The Canadian Angus Association invites you to participate in this year's line-up of Gold Shows.

July 19-23	Westerner Days Red Deer, ALBERTA
August 3-7	Dawson Creek & District Fall Fair & Exhibition Dawson Creek, BRITISH COLUMBIA
August 9-10	Saskatchewan Angus Summer Gold & Junlor Show Moose Jaw, SASKATCHEWAN
August 19	New Old Home Week Charlottetown, PRINCE EDWARD ISLAND
September 2-4	Interior Provincial Exhibition Armstrong, BRITISH COLUMBIA
September 17	Ontario Preview Show Brampton, ONTARIO
September 22-23	New Brunswick Beef Expo Fredericton, NEW BRUNSWICK
November 2-4	Brandon Fall Fair Brandon, MANITOBA
November 2-3	Royal Winter Fair NATIONAL ANGUS SHOW Toronto, ONTARIO
November 10-11	Farmfair International Edmonton, ALBERTA
November 23	Canadian Western Agribition Regina, SASKATCHEWAN

Tributes and Recognition of Members' Achievements 1999 Gold Show Winners

The Canadian Angus Association sponsors an annual Gold Show competition in which each region designates up to two Gold Shows. Entries into the shows are awarded points based on their placement. Gold Show animals must receive points in at least three shows, ensuring that winning animals have shown in more than one province. Winners are honoured on a permanent plaque in the archives of the Canadian Angus Association.

1999 GOLD SHOW BULL OF THE YEAR

EXAR SHOW ME THE MONEY

JUSTAMERE FARMS LTD.
Lloydminster, SK

&

EXPRESS ANGUS RANCHES
Shawnee, OK

1999 GOLD SHOW FEMALE OF THE YEAR

RED STEN ESSENCE 42G

MILLER WILSON ANGUS
Bashaw, AB

&

REAGAN MILLER
Balzac, AB

2000 Honourary Presidents

**Temple Stewart
of Prince Edward Island**

**Murray Jack
of Ontario**

**Larry Walker
of Manitoba**

**Ken & Roberta Frazer
of Saskatchewan**

**Stan Munton
of Alberta**

**B Z Aylward
of British Columbia**

Temple Stewart Hampshire, Prince Edward Island

Temple is a life member of the Canadian Angus Association and, in addition to his herd of purebred cattle, runs 140 head of commercial Angus.

Temple is a former 4-H member who has continued his involvement by judging beef cattle shows throughout the Maritimes and served on the 4-H Organizing Committee to make the old Kingston School into the North River Rainbow 4-H Centre.

He served as president of the Prince Edward Island Cattlemen's Association and operated their phone-in Beef Information Service for two years. He represented beef producers on the planning committee for a new plant, Garden Province Meats, and fought to ensure a beef line in the new plant. He has served on the panel of the Farm Debt Review Board, and the Bank of Montreal Agricultural Advisory Panel. He is a volunteer fireman and active in the Hampshire United Church.

Temple Stewart served as president and director of the Prince Edward Island Aberdeen Angus Association, president and director of the Maritime Aberdeen Angus Association, and as a director of the Canadian Aberdeen Angus Association from 1971-1973. He hosted the Maritime Field Day on several different occasions.

Temple has exhibited Aberdeen Angus cattle at fairs on Prince Edward Island, throughout the Maritime provinces including the Maritime Winter Fair in Moncton, Atlantic Winter Fair in Halifax, the Salon d'Agriculture in Montreal and the Royal Winter Fair in Toronto, winning his fair share of awards.

Murray Jack Chatham, Ontario

Murray Jack was raised in Dover township and is presently head of Brookston Acres, a 1,300 acre family farm corporation specializing in beef and cash crops just outside of Chatham, Ontario.

Murray was a leader of the 4-H beef calf club for 20 years and has been a member of the school board for Dover Township. He was a member of the consultative committee which recommended the realignment of the area school boards which eventually led to a county board system. He is past-president of the Kent County Junior Farmers, Kent County Soil & Crop Improvement Association, Kent County Beef Improvement Association, and a member of the Aberdeen Angus Association and the Red Triangle Association. Through these associations, he brought the first performance-tested bull into Kent County.

In 1964 Murray travelled to Oklahoma to pick up a "Sun Beam" Angus bull he had purchased. In 1966 Murray, accompanied by Art Huffman, travelled back to Oklahoma to a sale where each purchased two Angus bulls. These bulls were the first "Emulous" bulls to be imported into Canada.

Both of Murray's sons graduated from the Ridgeway College of Agricultural Technology. He has been a member of the Ontario Agricultural Research Institute since 1968, and has cooperated in research at the Ontario Agricultural College, being especially interested in the Bull Test Station at Arkeil.

Murray is an active promoter of the benefits of Angus cattle throughout the cattle community. He still has a commercial Angus cow/calf operation with 40 cows.

Larry Walker
Minota, Manitoba

Larry registered his first Angus calf in 1959. Starting with a herd of six Angus females, and along with his wife Janet and two sons Bill and Alan, they have built a herd which in 2000, forty-one years later, numbers one hundred and seventy breeding females.

Larry was very active in the Association, serving on the Manitoba Angus Association for twenty-five years, five years as President and six years as Canadian director and Canadian President in 1988. Larry retired from active participation at the Association level upon the completion of his term as Canadian director in February of 1990.

Some of the highlights of Larry's involvement are as follows: the promotion of Manitoba livestock in the USA and Mexico, which on several occasions resulted in the export of many Manitoba Angus; the organizing of tours, picnics and Angus sales, including the Keystone Classic, and the fall Angus show now known as Fall Fair; and on the national level, the establishment of the Angus office in western Canada.

Some of Larry's personal accomplishments with his family include winning Champion Pen of bulls at Agribition in 1976; Champion Angus bull at Ag-Ex in 1985; two animals involved in the Manitoba display at the World Angus Forum in Edmonton in 1985; enjoying the success of Black Meadows Angus at test stations; having a high-gaining bull five of the last nine years, one holding the record for the highest selling Angus bull at Douglas Test Station.

Larry was honoured to receive the Van Daele Award in 1993 for his work in promoting the Angus breed. Larry's greatest rewards have been raising Angus cattle and associating with the great people who also enjoy raising Angus.

Ken & Roberta Frazer
Fir Mountain - Saskatchewan

Vision, hard work, determination and keen cattle sense are synonymous with the success of Ken & Roberta Frazer of Six Mile Red Angus. They were married in 1947 and together built a well-known and respected cattle operation that has helped bring the Red Angus breed to the forefront in Canada, beginning with nothing but dreams.

After their marriage Ken & Roberta ran a herd of commercial cattle and Ken also bought cattle as a drover - they worked long hard hours to make a living. In the late 60's Ken went looking for 'something new' in breeding bulls to fit into their environment and management practices. They traveled many miles and looked at thousands of cattle before settling on Red Angus bulls.

In 1970 they decided to go into the Red Angus seedstock business, making them pioneer breeders in Saskatchewan and Canada. Being that Red Angus were relatively unknown and unrecognized at the time, Ken did a lot of work to promote them. He served as a Director and President of the Saskatchewan Angus Association. In 1972 he was one of the founding members of the Canadian Red Angus Promotion Society. Ken and Roberta began exhibiting their Red Angus at Canadian Western Agribition with very few red cattle in the Angus barn. In 1989 they organized a separate show for Red Angus, which today is one of the largest and fastest growing breed shows at Agribition. Ken and Roberta continue to attend and support numerous Angus sales and functions, including our commercial and junior programs.

Ken and Roberta are still very active in their ranching operation, however most of the purebred herd at Six Mile and the original ranch has been purchased by their only grandson Clayton Gibson and his wife Corinne who work alongside Ken and Roberta. 2000 marks the 30th Anniversary of Six Mile Red Angus, and their 25th Consecutive Bull Sale, which is held at the ranch near Fir Mountain every year.

Stan Munton
Champion, Alberta

Stanley W. Munton was born east of Champion, Alberta. He grew up in that area and married Hilda Hilz from the area on October 18, 1946. They farmed east of Champion not far from the Travers Reservoir and Little Bow Park until 1975 when they moved to Vulcan.

In 1962, the first purebred cow was purchased by son Doug from the Coalbridge herd owned by Alex Sera. Shortly thereafter, two females were acquired from Highland Stock Farms and the East Champion herd was born. Stan and Hilda, and boys Doug and Ken, relied heavily on Alex Sera and in the early years used bulls from the Coalbridge herd as well as semen. One of the most significant bulls used at East Champion was a home-raised bull from a Coalbridge Marshall 15 female by Southolm Big Ben. Ben's Big Boy 373 was calf champion at Lethbridge and at Agribition, Grand Champion as a yearling and two-year-old at many shows, later selling at the Cross Country to Spady Ranches. Other bulls having an impact on the East Champion herd included Baros of Alcan Angus 4073, Harmon Recoll and Belvin Fortune. East Champion over the years sold several cattle to Fairview Ranch at Big Timber, Jolly Roger Ranches, Windy Acres and many other U.S. breeders.

In 1989 the East Champion herd was dispersed due to Stan's ill health, which continues due to a serious farm accident in 1952.

Stan served on town council for the town of Vulcan for twelve years. Stan and Hilda enjoy their friends and fellowship at the Evangelical Church in Vulcan and are most proud of their ten grandchildren.

Life was not always easy east of Champion, but the black cattle brought joy and satisfaction over the years and the friends made and the legacy left to Stan and Hilda's family is a memory that will long live on.

Dr. B. Z. "Dale" Aylward
Dawson Creek, British Columbia

Dr. B. Z. "Dale" Aylward and the Gumbo Gulch Angus operation in Dawson Creek have been major players on the Angus scene of British Columbia for a long time.

Dale started to put together the herd in the late sixties and named the farm for the headquarters that are in a beautiful valley east of Dawson Creek. From a modest beginning, he and his son Steve are now one of the largest breeders in B.C. Their cattle are well known throughout Canada and into the US. They have had many winners at the major shows as well as being greatly respected by the commercial ranchers.

Dr. Aylward put in a number of years on the board of the B.C. Angus Association and served as Chairman for a term. He worked very hard at getting representation from all parts of B.C. He went on to represent B.C. with the Canadian Angus Association and was President of the Canadian Aberdeen Angus Association in 1993. Because of the untiring efforts of people like Dale both the B.C. and Canadian Association are now in the position that we enjoy today. Thank you, Dale.

MEMBERS WITH 50-PLUS YEARS OF DEDICATION TO ANGUS

In 1998, the Canadian Aberdeen Angus Association instituted a Long-Term Recognition Award to recognize those individuals and families who have demonstrated a long-time commitment to the Angus breed in Canada by maintaining a continuous membership in our Association for at least 50 years.

This year, we are pleased to recognize the following dedicated Angus breeders:

BRITISH COLUMBIA

Tritt Stock Farms

ALBERTA

Arda Farms

Caldwell Family

Clunymore Angus

The Spiller Family

SASKATCHEWAN

Van Nortwick Family Farm

The Finells

ONTARIO

Bushfield Angus

Tributes and Recognition of Members' Achievements 1999-2000 President

At the Convention and Annual General Meeting of the Canadian Aberdeen Angus Association, it is customary to present the outgoing president with a pin to recognize service to Angus members. At the 2000 Annual General Meeting in Calgary, we will honour:

Mabel Hamilton

There was a time when Mabel Hamilton would be introduced as Dr. Bob Church's younger sister. After Mabel's long time involvement in the Canadian cattle industry, Dr. Bob can now be introduced as Mabel Hamilton's older brother.

It's been said that if you want something done right you'd better give it to a busy person because "the others won't find the time." Mabel certainly qualifies as a busy person with a well-deserved reputation for efficiency and dedication to the purebred cattle industry.

Mabel's reputation for involvement and hard work was well established before she was selected as President of the Canadian Angus Association. In addition to her required duties as mother of two active 4H'ers, Colton and Quinn, and as Gavin's partner in Belvin Angus, she has served as a director of the Alberta Cattle Commission, representative to the Canadian Cattlemen's Association, director on the Canadian Cattle Identification Agency board, Chairman of the Beef Information Centre and President of the Canadian Beef Breeds Council.

Mabel is in demand as a speaker on beef cattle issues and has helped to develop and present an information program for schools. In addition, Mabel was active in promoting the popular "Eat Beef" chuckwagon for several years and was one of the committee members that organized the very successful "Angus Sweepstakes" at Farmfair. Mabel and Gavin were honoured by being named Cattlemen of the Year at the Denver Stock Show in 1998.

Based on her upbringing and family history, Mabel was an unlikely Angus breeder. Her father, Bert Church, was an avid purebred Hereford breeder in the heart of the Hereford seed stock industry at Balzac, Alberta. Mabel graduated from the University of Calgary with a degree in education, and after teaching for several years, married Gavin Hamilton whose family (Tommy Hamilton) were well known Shorthorn breeders.

Obviously their decision to go to Angus was a good one for Mabel and Gavin and we're pleased that Mabel has played a part in the outstanding success and increased influence of the Angus breed in Canada.