

Canadian ANGUS ASSOCIATION

1998



Annual Report

Presented June 1999

CANADIAN ANGUS ASSOCIATION 1998 ANNUAL REPORT

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CANADIAN DIRECTORS

BRITISH COLUMBIA	Robert McHaffie
ALBERTA	Lori Goodrich Doug Allen Mabel Hamilton Alan Sander Donald Conway
SASKATCHEWAN	Barney Creech Nell Carruthers
MANITOBA	Darin Bouchard
ONTARIO	Eric Rincker Don Fraser
QUEBEC	Stan Christensen
MARITIMES	Harold Nielsen

Board of Directors Terms

Terms expiring June 2000

Robert McHaffie (President) - British Columbia
Alan Sander - Alberta
Nell Carruthers - Saskatchewan
Eric Rincker - Ontario

Terms expiring June 2001

Barney Creech - Saskatchewan
Don Fraser - Ontario

Terms expiring June 2002

Doug Allen - Alberta
Mabel Hamilton - Alberta
Don Conway - Alberta
Darin Bouchard - Manitoba
Stan Christensen - Quebec
Harold Nielsen - Maritimes

ASSOCIATION STAFF

Doug Fee - CEO
Maureen Armitage - Office Manager/Accounts Payable
Elizabeth (Libby) Sally - Breed Development
Penny Young - Registrar
Sharmayne Byrgesen - Assistant Registrar
Wendy Krueger - Assistant Registrar
Tracey Edge - Secretary/Receptionist
Junior Activities Coordinator

PROVINCIAL REPRESENTATIVES

<u>REGION</u>	<u>PRESIDENT</u>	<u>SECRETARY</u>
British Columbia	Frank Strimbold	Marjorie Savage
Alberta	George Buttmer	Val Miner
Saskatchewan	John Willmott	Belinda Wagner
Manitoba	Colin Kirkpatrick	Arlene Kirkpatrick
Ontario	Jim Wilkins	Dianne Miller
Quebec	Audrey Jack	Claude Lavallée
Maritimes	Peter Estabrooks	Betty Lou Scott
Red Angus Promotion Society	Kirk Wildman	Lynne Scheldeman

**1999 ANNUAL MEETING
Hosted By The
QUEBEC ANGUS ASSOCIATION**

1999 BOARD OF DIRECTORS

Présidente	Audrey Jack
Vice-Président	Stanley Christensen
<u>Directeurs</u>	
Guy Naiseux	Pierre Laberge
Luc Naiseux	François Bourelle
Sébastien Bélanger	
<u>Directeur au CJAA</u>	
Eric Christensen	

CAA AGM Organizing Committee

Alan Stairs	Claude Lavallée
Audrey Jack	Stan Christensen
Donna Lavigne	

**PAST PRESIDENTS
OF THE
CANADIAN ABERDEEN ANGUS ASSOCIATION**

1906	Hon. W. Clifford	1966	Thos. Jackson
1907	S. Martin	1967	Harold Simonson
1908-10	John Tranquair	1968	C.G. "Chuck" Davis
1911-20	J.D. McGregor	1969	Donald C. Matthews
1921-22	James Browne	1970	John C. Willmott
1923-24	John E. Lowe	1971	Edward Heil
1925-26	James Bowman	1972	Norman E. Wade
1927	Harry Leader	1973	Elmer Greenslade
1928-29	F.H. Reed	1974	Bruce McGillivray
1930-31	W.J.F. Warren	1975	David T. Bradshaw
1932	James Turner	1976	B.M. "Ben" Blacklock
1933	John R. Hume	1977	Orrin E. Hart
1934-35	S.J. Henderson	1978	George Earley
1936-37	W.D. Lyon	1979	Neill MacGregor
1938-39	T. Alex Edwards	1980	George M. Perry
1940-41	Roy Ballhorn	1981	Langley Musgrave
1942-43	C.R. Wade	1982	Lawrence Nason
1944-45	Chas. C. Matthews	1983	E. Glenn Good
1946	Frank G. Todd	1984	J.J. Willms
1947	A.E. Foster	1985	John C. Willmott
1948	T. Alex Edwards	1986	James P. Peaker
1949-50	Harry Morrell	1987	Donald E. Atkinson
1951-52	Roy Ballhorn	1988	Larry Walker
1953-54	Cowley H. Webster	1989	Leverett Bradley
1955-56	Thos. Henderson	1990	Dave Wildman
1957	P.R. Pederson	1991	Mel Sisson
1958	T.A. Leader	1992	Bill Jackson
1959	C.H. Norman Hodson	1993	Dr. B.Z. "Dale" Alyward
1960	Malcolm Bailey	1994	Grant Wilson
1961-62	Wilfred Willoughby	1995	Jim Round
1963	W.L. McGillivray	1996	Gary Harron
1964	Douglas G. Anderson	1997	Lori Goodrich
1965	Alex Lamond		

President's Report

Bob McHaffie, President

As President of your Association, I have been privileged to travel this country from one coast to the other and to meet with your fellow members from Nova Scotia to British Columbia. Everywhere I went, I was met with enthusiasm and friendliness.

Everyone in our Association, and many people in other facets of the beef industry, are aware of the phenomenal growth within our breed, particularly over the last five or six years, certainly since we took the bold step of forming our own Registry.

The reasons for this growth have been largely, but not entirely, of our own making. Firstly we, the breeders of Angus cattle, through many years of doubt and uncertainty, when the onslaught of exotics caused us to wonder if we were on the right track, kept the faith and quietly and confidently improved our genetics, our numbers and our character.

Secondly the consumer demand for a juicy, tender and flavourful eating experience, ultimately led to Angus and Angus-influenced beef. This was enhanced by a fortuitous change in the Canadian grading system in which Angus Beef leads other breeds in numbers qualifying for the Prime, AAA and AA grades, which are now most popular.

I am not going to refer to specific initiatives that your Association is presently involved in. All the various committee chairpersons will be reporting to you on details. I wish however to say, and in doing so I do not in any way denigrate the work of previous Boards of Directors, that in our position as number one beef breed in Canada, we are involved in more programs, more research, more service to members, and are more involved with the industry as a whole than we ever have been. The Angus breed, red and black cattle, is now the breed and the beef of choice in North America.

You can read in this report about some of the progress and plans for the future of our Canadian Angus Beef Program. It is my opinion that Canadian Angus Beef is the "Beacon", the "Clarion Call" by which our breed will be a household word as consumers become more aware of the connection between Angus cattle and the Prime, AAA, and AA grading qualities that they are now insisting upon. It is your Board of Directors' earnest belief that as Canadian Angus Beef responds to the newest and more stringent qualifications laid down by our CACP program, the product will be more than just competitive with other branded beef, but will lead the way in quality and demand. We can only reasonably expect Canadians to choose our national product if it is providing a better and reliable eating experience.

I would urge you to read also the reports on Finance, Promotion and Advertising, Breed Development, Junior Activities and others, and to look at the host of encouraging statistics in this report. I am sure that after it all, you will agree with me that our Association is in good stead and being well managed. I should say here that our staff is a highly trained and motivated group with both the energy and enthusiasm of youth, and that is the envy of other breed associations.

I want at this time to recognize a group that is unfortunately not often given the appreciation that is its due. I refer to the spouses of our Directors. These are the women and men who hold the fort while our Directors are away from home at meetings, or in some other way carrying out Association duties. It is only at the Annual meeting that we have a chance of seeing most of them together, as they would normally be in the calving barn, on the tractor or chasing cattle. They are providing you just as important a service as your Directors and are just as deserving of your appreciation.

Fellow Angus breeders, I thank you once again for the honour of having been your President for the past year.

Rapport de Président Bob McHaffie, Président

En tant que président, j'ai le privilège de parcourir le pays et de rencontrer des membres de la Nouvelle Écosse à la Colombie Britannique. Partout où je vais, je trouve de l'enthousiasme et de la gentillesse.

Tout le monde dans notre association, ainsi que des gens impliqués dans d'autres aspects de l'industrie du boeuf, ont été témoin de la croissance phénoménale de notre race, particulièrement dans les derniers cinq ans et certainement depuis la formation de notre propre registre.

Les causes de cette croissance sont principalement, mais pas entièrement, de notre propre initiative. Premièrement, les producteurs d'animaux Angus, à travers plusieurs années d'incertitude lorsque l'assaut des races exotiques nous a poussé à nous demander si nous étions sur la bonne piste, ont gardé la foi et ont tranquillement mais sûrement amélioré leur génétique leur nombre et leur caractère.

Deuxièmement, la demande du consommateur pour une expérience gastronomique savoureuse, juteuse et tendre a mener au développement du boeuf Angus et du boeuf d'influence Angus. Cette demande s'est accrue suite à un changement du système d'évaluation Canadien après lequel le boeuf Angus surpasse les autres races en qualifiant pour les cotes "prime", AAA et AA qui sont maintenant les plus populaires.

Je vais maintenant faire référence aux initiatives spécifiques dans lesquelles notre association est présentement impliquée. Les divers responsables de comités vous rapporteront les détails. Je voudrais dire par contre, que dans notre position de race numéro un au Canada, nous sommes impliqués dans plus de programmes, plus de recherche, plus de service aux membres et dans l'industrie bovine en général que nous ne l'avons jamais été. La race Angus, rouge et noir, est maintenant la race et le boeuf de choix en Amérique du nord et vous au Québec pouvez assumer votre part de responsabilité pour cet accomplissement.

Lorsque j'ai adressé l'association Angus des maritimes il y a quelque mois, j'ai fait référence aux longues distances impliqués dans le voyage personnel ainsi que le transport d'animaux au Canada du à l'énormité du pays. Lorsque j'ai suggéré que à cause de cela, notre bureau à Calgary peut sembler bien loin, il y a eu accord général. Au Québec, vous n'êtes pas si loin de notre bureau national que la Nouvelle Écosse mais c'est quand même une distance appréciable. J'espère que vous ne vous sentiez pas trop isolé et que vous comprendrez que le bureau central existe pour vous servir, où que vous soyez au Canada. De plus, vous devez savoir que les producteurs bovins d'Alberta, qui produisent presque la moitié du boeuf au Canada, sont conscients que le Québec est leur plus important marché. Puisque c'est un marché domestique, cela donne plus de force à l'argument pour que les Canadiens portent attention à leurs échanges et leur bonne volonté inter-provinciale.

Je crois que le programme de boeuf Angus Canadien est le véhicule à travers lequel notre race deviendra connue de tous. Ceci se produira au fur et à mesure que les consommateurs deviendront informés quant au lien entre les animaux angus et les cotes "Prime", "AAA" et "AA" sur lesquels ils insistent maintenant. Il est de l'opinion de votre conseil des directeurs que le boeuf Angus Canadien satisfait les exigences les plus rigides de notre programme CACP, que le produit final sera plus que compétitif avec les autres marques de boeuf et mènera l'industrie en ce qui concerne la qualité et la demande. Nous pouvons nous attendre à ce que les Canadiens choisissent notre produit s'il fournit une expérience gastronomique supérieure et ce de façon fiable.

Je vous demande de lire attentivement les statistiques encourageantes que notre directeur général Doug Fee, vous présentera ainsi que les rapports sur les finances, la promotion et la publicité, les activités juniors et autres qui seront présentés par vos directeurs. Je suis certain qu'après cela vous serez d'accord que notre association est entre bonnes mains. Je tiens aussi à dire que notre personnel est un groupe motivé possédant une excellente formation. Ils ont l'enthousiasme et l'énergie d'une jeune équipe et font l'envie des autres associations de race.

Je veut aussi mentionner un groupe qui ne reçoit pas assez souvent les félicitations si bien mérité. Je parle bien sûr des épouses de nos directeurs. Ce sont les femmes et les hommes qui assurent la relève, voient au bon fonctionnement de la ferme lorsque vos directeurs doivent s'éloigner de chez eux pour les réunions. Il vous rendent un service aussi important que vos directeurs et méritent tout autant votre reconnaissance.

Mesdames et messieurs, je vous remercie encore pour l'honneur d'avoir été votre président durant cette année.

Chief Executive Officer's Report

Doug Fee, CEO

1998 was another record-setting year for the Angus breed and our Association. It was the eighth consecutive year of increased registrations, transfers and activity. It was also the third year of successful operations of our own registry and the financial benefits of the decision made to take over the registry are obvious in the Association's financial report, which records our third consecutive financial surplus.

Things have never looked so bright for the Angus breed in Canada and there is every reason to remain optimistic for the future. This year is already showing evidence of continued growth and increase in our breed's influence in Canada.

Staff

One additional person was added to our staff, increasing the full-time office personnel to seven. One other person works part-time promoting the Canadian Angus Beef program. Workflow in the office used to be seasonal, peaking three months after the major calving period. With the expansion of our performance program and the large increase in transfers resulting from increased sales, the workload has expanded for all seasons and times of the year.

DNA & Parentage Tests

To improve the integrity of our pedigree, we have required all sires to be tested before progeny can be registered. As this program has matured, we are now in the position that the majority of new sires can be proven to their sires when tested. In addition, we still select each 500th registration for full parentage tests.

-13 outstanding tests at year end.

Bylaw Amendment

The membership supported and the Minister of Agriculture has approved an amendment to Association bylaws that alters our election procedures. As a result of the amendment, the term of all current Board members will be extended six months and now runs until the annual meeting in June. There will be no elections in the fall of 1999, but four terms will expire in June of 2000. At that time, Ontario will lose one director position. Elections will be held in British Columbia, Alberta and Saskatchewan in March of 2000.

Long Term Recognition

In 1998, the Association introduced a program of recognition to honour those members and families who have maintained an active membership for fifty years or more. Fifty years of commitment to any business is a significant accomplishment, but for these folks it is a testimony to their dedication through both difficult and good times. Plaques were presented to 34 members in the inaugural year, and at this year's annual meeting, we are proud to present another twelve.

What's Ahead

The staff is excited and enthused about the opportunities we see. In addition to maintaining our existing programs, we have some new initiatives introduced this year. A new Canadian Junior Angus Association (CJAA) has been introduced; an Angus Carcass Evaluation (ACE) has been greeted with enthusiasm and will help us identify genetics within the breed that contribute quality to the carcass; a new tagging program (CACP) will enable commercial cattlemen who use registered Angus to identify progeny for specific Angus feeder programs or for our branded beef program.

The future for Angus is bright. Prices have never been better, demand for our cattle is still increasing, as is the percentage of Angus market share. We remain the leading beef breed in Canada. It is a real pleasure to present such a positive and optimistic annual report.

Rapport de Directeur Général

Doug Fee, Directeur Général

L'année 1998 a établi de nouveaux records pour la race Angus et pour notre association. Ce fut la huitième année consécutive d'augmentation du nombre d'enregistrements, de transferts ainsi que de l'activité générale. C'était aussi la troisième année du fonctionnement de notre propre registre. Les avantages financiers de la décision de prendre possession de notre propre registre sont évidents dans notre rapport annuel, qui enregistre notre troisième surplus financier annuel.

La situation de la race Angus au Canada n'a jamais été aussi bonne et tout indique que cela continuera dans le futur. Cette année démontre déjà la croissance continue de l'importance de notre race au Canada.

Personnel

Une personne additionnelle s'est jointe à notre personnel. Avec cette addition, nous avons maintenant sept employés à temps plein dans notre bureau. Une autre personne travaille à temps partiel pour promouvoir le programme de Boeuf Angus Canadien. La charge de travail dans notre bureau a toujours été saisonnière, avec la période la plus intense se trouvant trois mois après la principale période de vêlage. Maintenant, avec l'expansion de notre programme de performance et l'importante augmentation du nombre de transferts résultant d'un plus grand nombre de ventes, le travail est réparti tout au long de l'année.

L'ADN et les tests de parentés

Afin d'améliorer l'intégrité de notre pedigree, nous exigeons que tous les taureaux soient testés avant que leurs descendants ne puissent être enregistrés. Grâce à ce programme, nous pouvons maintenant dire que l'identité des pères de la majorité des jeunes taureaux peut être prouvée. De plus, nous choisissons chaque 500^{ième} animal enregistré pour un test de parenté complet.

Modification de règlement

Les membres et le ministère de l'agriculture ont approuvés une modification aux règlements de l'association concernant les élections. Suite à ce changement, le mandat des membres du conseil actuel sera allongé de six mois pour se terminer à l'assemblée annuelle en juin. Il n'y aura pas d'élections à l'automne de 1999, par contre quatre mandats prendront fin en juin 2000. L'Ontario perdra un de ses directeurs mais des élections seront tenues en Colombie Britannique, en Alberta et en Saskatchewan en mars 2000.

Reconnaissance de membres à long terme

En 1998, l'association a introduit un programme afin d'honorer les individus et les familles qui sont membres actifs depuis 50 ans ou plus. 50 ans de dévouement envers n'importe quel type d'entreprise mérite d'être félicité. Pour ces gens, cela signifie leur dévouement et leur persévérance à travers de bons et de moins bons moments. Des plaques furent remises à membres l'année passée et cette année nous sommes fiers d'en distribuer.

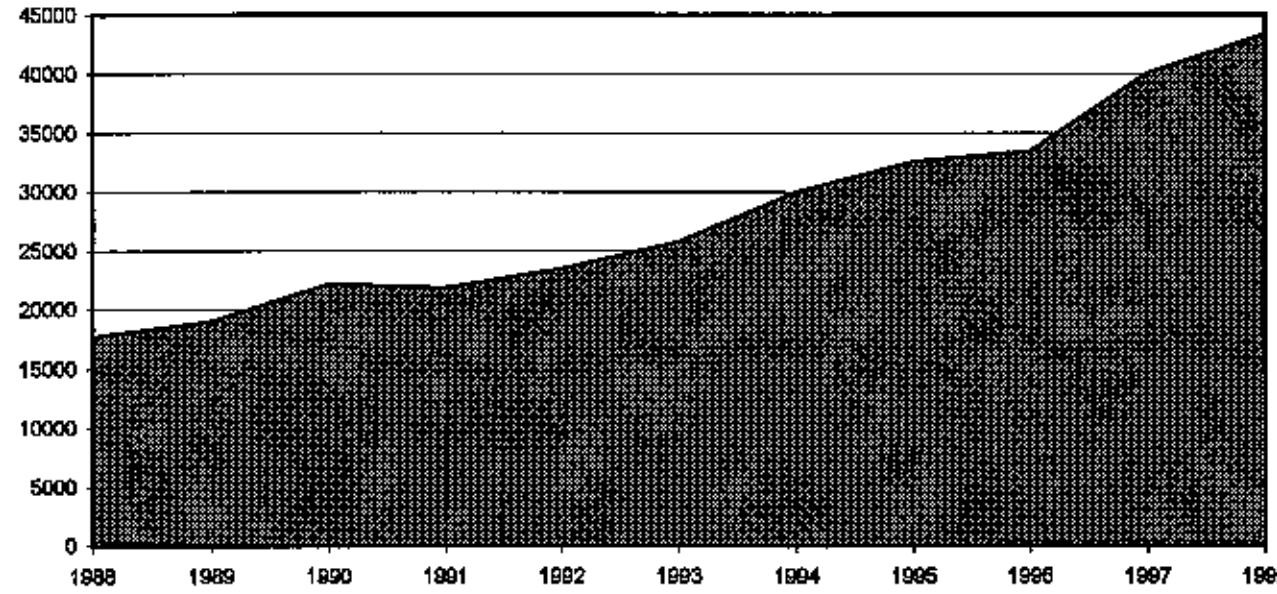
Ce qui nous attend

Le personnel est optimiste et enthousiaste face aux opportunités qui se présentent à nous. En plus de maintenir tous nos programmes déjà en vigueur, nous ajoutons de nouvelles initiatives pour cette année. Une nouvelle Association Junior Angus Canadienne fut créée. Un programme d'évaluation de Carcasse Angus a déjà reçu beaucoup d'intérêt et nous aidera à identifier les gènes qui contribuent à la qualité des carcasses. Un nouveau programme d'identification à l'aide de boucles d'oreilles (CACP) permettra aux éleveurs vache veaux d'identifier certains animaux pour des programmes d'engraissement spécifique aux Angus.

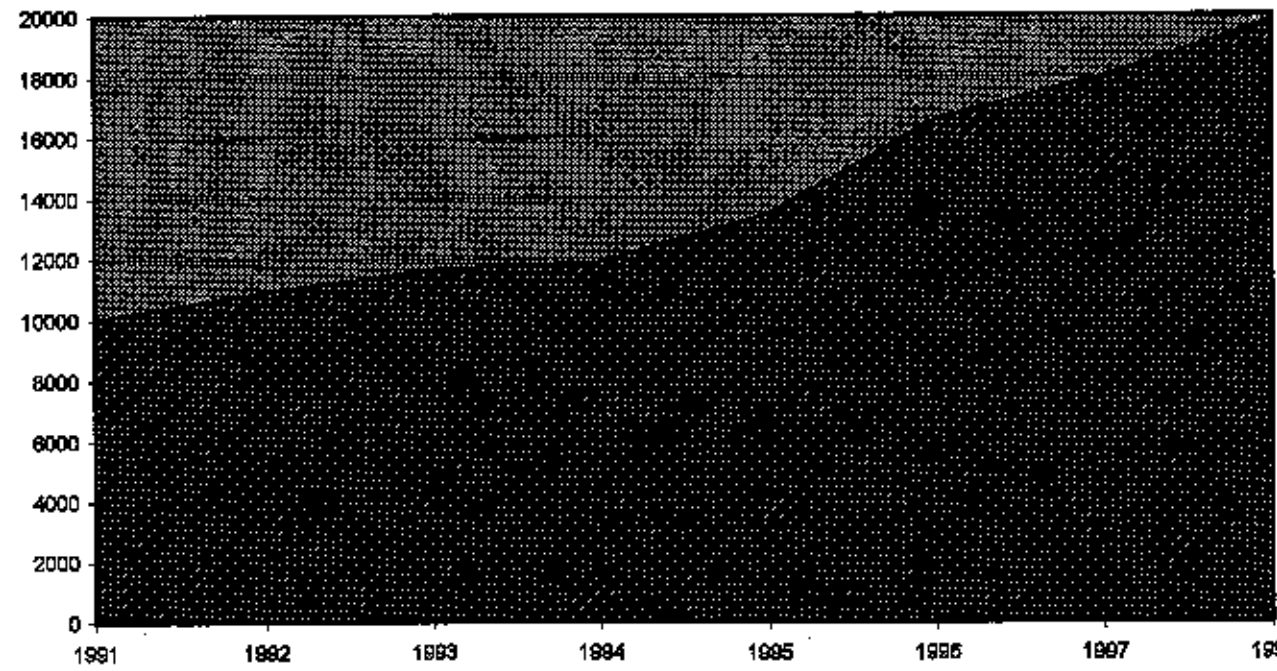
Le futur de la race Angus s'annonce positif. Les prix n'ont jamais été aussi élevés, la demande pour nos animaux ne cesse d'augmenter tout comme notre part du marché. Nous demeurons la meilleure race de boeuf au Canada. Il est un plaisir de préparer un rapport annuel aussi positif et optimiste.

ANGUS ON THE MOVE:

Registrations Keep Growing

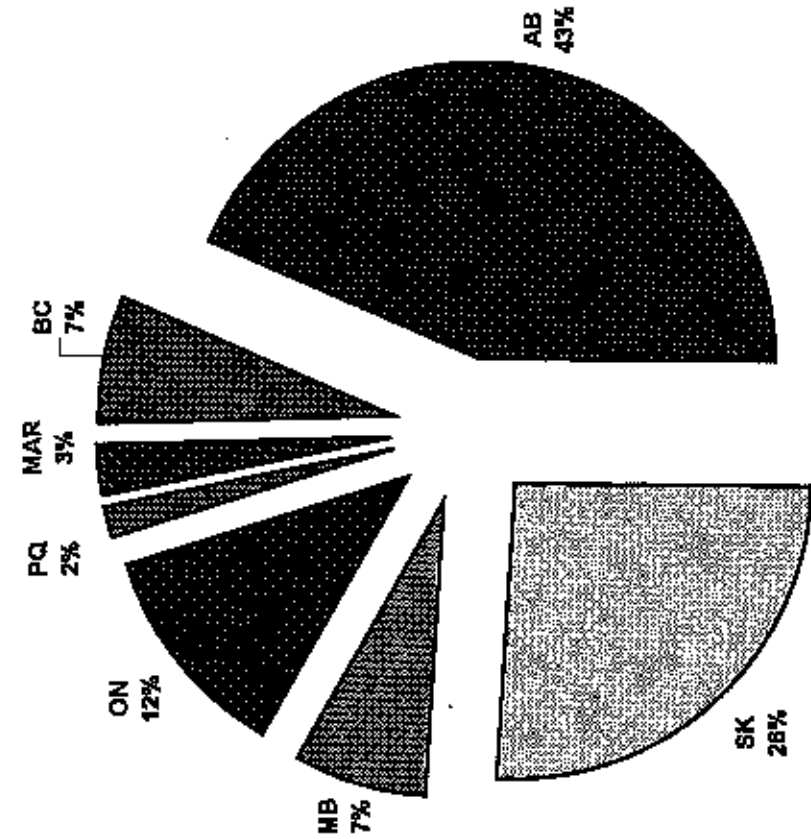


Transfers On the Rise, Too



**Where are our members?
1998 Membership Breakdown**

1998 Membership	
BC	157
AB	1041
SK	628
MB	177
ON	285
PQ	45
MAR	69



Members with Most Calves Registered During 1998

> 300	Shoderee Ranch, Pincher Creek, AB
201 - 299	<p>Geis Angus Farm, Barrhead, AB Dillabaugh Bros, Coleville, SK Peak Dot Ranch Ltd, Wood Mountain, SK M C Quantock Livestock Corp, Lloydminster, SK Willabar Ranch Ltd, Claresholm, AB Lee J. Brown, Erskine, AB KBJ Round Farms, Clyde, AB</p> <p>Hill 70 Quantock Ranch Ltd, Lloydminster, SK Prairielane Farms Ltd, Souris, MB T.W. Armitage, Kinross, AB Sandy Bar Ranch Ltd, Aheroid, SK Jack A. Hart, Brookdale, MB</p> <p>Dr. B.Z. Aylward, Dawson Creek, BC Saskaita Farms Ltd, Aisask, SK Royal Valley Cattle Company, Sangudo, AB Crowfoot Forks Cattle Company, Standard, AB</p> <p>Mountain View Farm, Swan River, MB Clayton and Corinne Gibson, Fir Mountain, SK Charles I. Lamb, Ponteix, SK Darryl Leyen, Blackfalds, AB Mark Merrill, Hillspring, AB L4 Ranches, Standard, AB Dennis C. Ericson, Wetaskiwin, AB Wilbar Farms, Dundurn, SK Sewall Bros, Patricia, AB Danny Warrillow, Minburn, AB Michael G. Rodgers, Warner, AB Brian Edwards, Glaslyn, SK Stauffer Angus Ranch, Pincher Creek, AB</p>
176 - 200	<p>Ian Macdonald, Fairview, AB Handford Red Angus, Tisdale, SK Leeuwenburgh Red Angus, Lethbridge, AB Towaw Cattle Co. Ltd, Sangudo, AB Lauris & Marilyn Beck, Delburne, AB Hamilton Farms, Calgary, AB Collin A. Sauder, Hodgeville, SK Flint & Flint, New Norway, AB David Bolduc, Claresholm, AB Wild Rose Red Angus, Penhold, AB Bar-X Ranch, Kelowna, BC Fertile Valley Farms, Conquest, SK Breton Red Angus, Breton, AB Charles M. Simpson, Brookdale, MB Frank Slezina, Coaldale, AB Gledlie Ranches Ltd, Tilley, AB Bilsborrow Angus Farms Ltd, Leduc, AB Cockburn Red Angus, Briercrest, SK Wayne E. Hughes, Lumby, BC Ronald M. Drinnan, Grenfell, SK Jim Griffin, Alhambra, AB Darrell C.H. Bell, Dubuc, SK David Lamb, Swift Current, SK Flying K Red Angus, Swift Current, SK Beasley Ranching Ltd, Patricia, AB Wayne G. Grant, Killam, AB O.H. Ranch Ltd, Longview, AB</p>
151 - 175	
126 - 150	

100 - 125

1998

Rank	Sire	Reg. #	Progeny Registered
1	Red Geis Prime Rib 411	785239	225
2	Red Glacier Logan	777315	214
3	Red Geis Pound Maker 22'96	853623	143
4	Red LCC Heaven or Bust 1000B	788585	139
5	Red SSS Roomer 803B	738248	137
6	Red Leachman Heavenly 8141	732280	136
7	Red Lman None Better 9604	756405	122
8	Red Rock Creek Trek	813034	113
9	Red Sodergren Zeus 6042F	875898	102
10	Red BVR Rab-Star 56C	760245	91

Rank	Sire	Reg. #	Progeny Registered
1	S A F Fame	808742	257
2	N Bar Emulation EXT	849773	243
3	TC Stockman 365	876845	202
4	Minerts Fortune 2000	784111	184
5	MVSB Limited Edition 10E	834973	152
6	Stevenson Fortune 425C	812011	144
7	Young Dale Monarch 12E	838732	117
8	TC Stockman 2164	778719	103
9	Willabar Right Time 34E	812693	101
10	G T Maximum	690529	101

1997

1	Red Geis Prime Rib 411	785239	186
2	Red Lman None Better 9604	756405	160
3	Red Glacier Logan	777315	159
4	Red LCC Heaven or Bust 1000B	788585	153
5	Red Rock Creek Trek	813034	127
6	Red BJR Ram 5214	802985	119
7	Red Lchmn No Equal 1174D	844080	104
8	Red Northline Epic 2E	838863	98
9	Red Leachman Heavenly 8141	732260	96
10	Red BVR Rab-Star 56C	760245	92
10	Red SSS Boomer 803B	738248	92

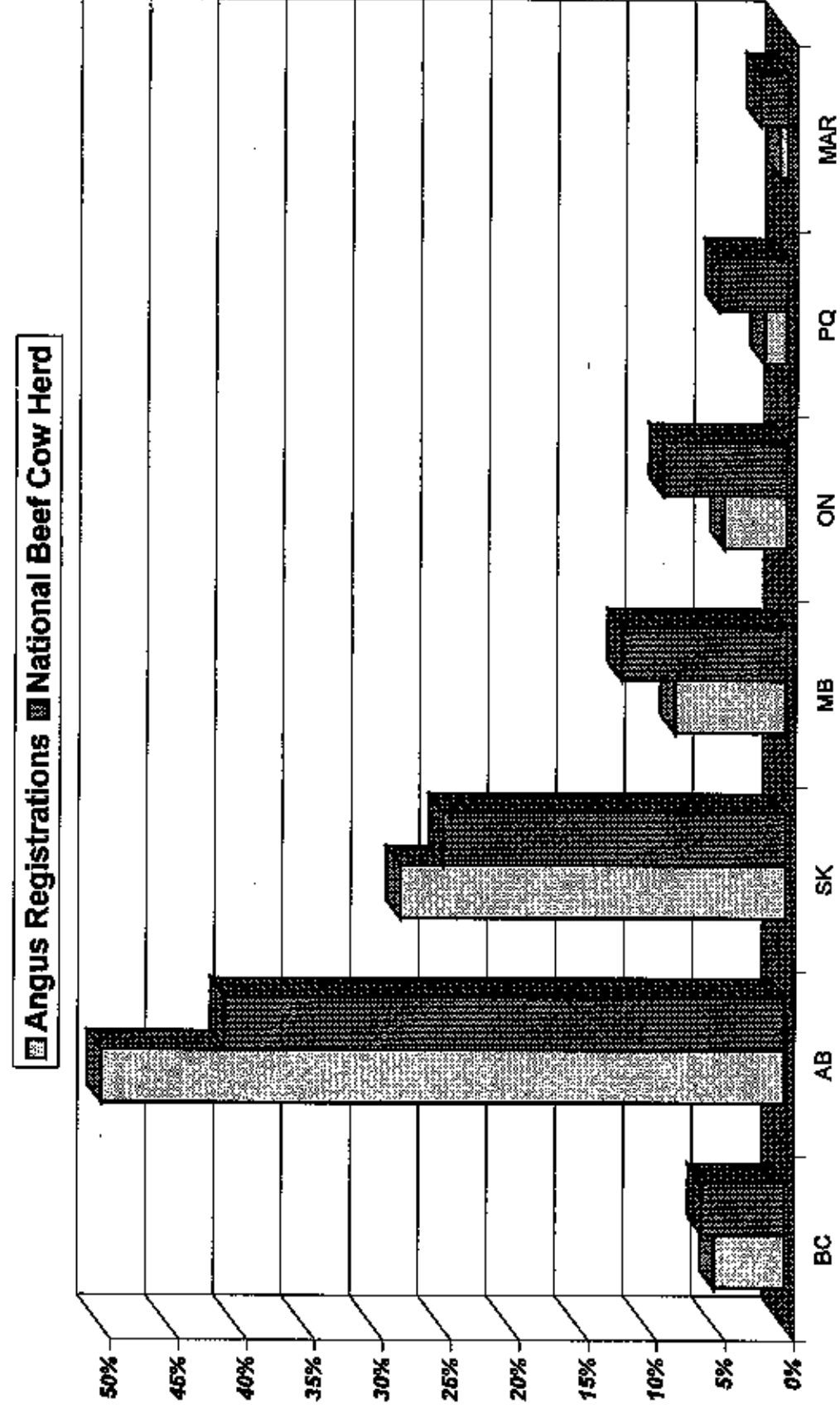
1	MVSB Limited Edition 10E	834973	212
2	N Bar Emulation EXT	849773	185
3	Minerts Fortune 2000	784111	183
4	Bon View Emulation EXT 473	818220	179
5	G D A R Oscar 711	754356	134
6	Young Dale Monarch 12E	838732	122
7	G T Maximum	690529	115
8	Champion Hill General Stone	817681	110
9	Stevenson Fortune 415C	803849	102
10	G D A R Executive 727	754808	99

AI and ET ANIMALS BY YEAR OF BIRTH

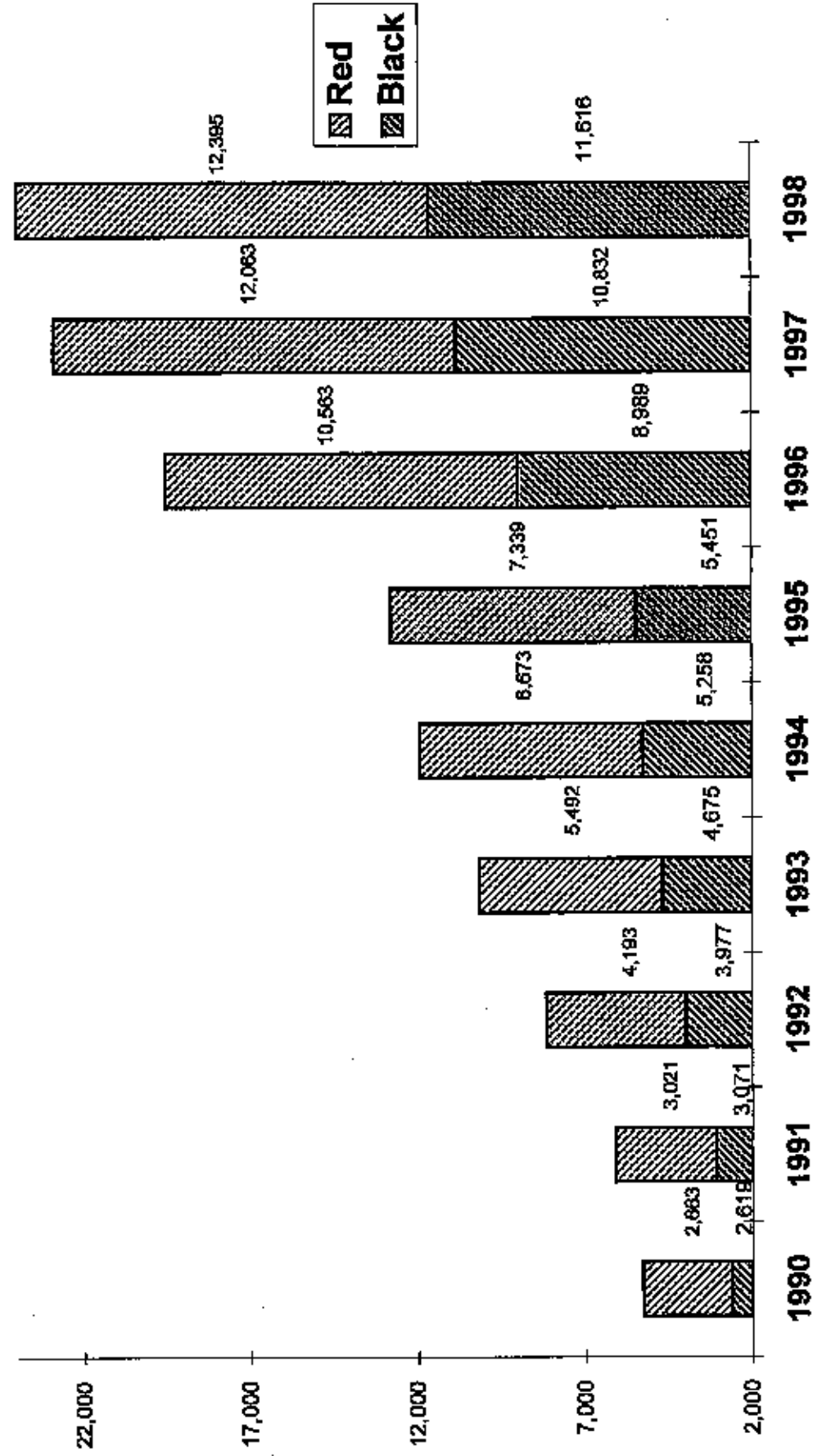
YEAR	AI	PERCENT OF TOTAL	ET	PERCENT OF TOTAL	Non-AI & Non ET
1994	7,367	21	593	1.73	26,893
1995	8,510	23	717	1.97	27,830
1996	9,117	23	812	2.08	29,906
1997	8,725	20	625	1.80	34,162
1998	8,724	20	548	1.39	33,102

Please note that these are by year of birth, NOI year of registration, so they may not agree with total recorded registrations for a calendar year, and it is likely 1998's numbers are not complete.

Where are the Beef Cows and Where are the Angus in Canada?



Performance Growth Trend Continues 205-Day Weights by Year and Colour



Financial Statements of

CANADIAN ABERDEEN ANGUS ASSOCIATION

Year ended December 31, 1998



KPMG LLP
Chartered Accountants
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Telefax (403) 691-8008
www.kpmg.ca

AUDITORS' REPORT TO THE MEMBERS

We have audited the balance sheet of the Canadian Aberdeen Angus Association as at December 31, 1998 and the statements of operations, changes in net assets and cash flow for the year then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Association as at December 31, 1998 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles.

KPMG LLP

Chartered Accountants

Calgary, Canada
February 3, 1999

CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Operations

Year ended December 31, 1998, with comparative figures for 1997

	1998	1997
Revenue:		
Registrations, memberships and transfer fees	\$ 1,223,046	\$ 1,152,500
DNA and bloodtyping	125,449	88,873
Interest and other	37,688	24,402
Licensing revenue	37,855	21,000
Grants	24,478	9,393
	<u>1,448,516</u>	<u>1,295,968</u>
Expenses:		
Wages and employee benefits	314,183	278,073
Advertising	199,309	144,732
Office	160,792	134,360
Provincial activity grants	105,435	102,240
DNA and blood typing	98,859	70,750
Directors and committees	83,938	58,294
Subscriptions and memberships	78,455	67,452
Field service	61,783	13,755
Travel	46,175	55,014
Professional fees	43,652	27,780
Registry	25,726	32,700
Genetic evaluations	18,644	11,747
Donation to Canadian Angus Foundation Inc. (note 6)	10,000	-
Bank charges	9,483	9,787
Export grant	2,470	2,106
Depreciation	39,041	36,718
	<u>1,297,943</u>	<u>1,045,508</u>
Excess of revenue over expenses	\$ 150,573	\$ 250,460

See accompanying notes to financial statements.



CANADIAN ABERDEEN ANGUS ASSOCIATION

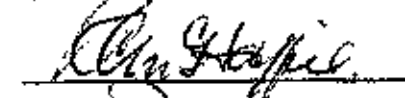
Balance Sheet

December 31, 1998, with comparative figures for 1997

	1998	1997
Assets		
Current assets:		
Cash and cash equivalents	\$ 252,857	\$ 145,864
Accounts receivable	41,832	34,841
	<u>294,219</u>	<u>180,711</u>
Investments:		
Unrestricted	316,893	302,000
Internally restricted (note 3)	42,721	-
	<u>359,614</u>	<u>302,000</u>
Capital assets (note 4)	137,761	140,521
	<u>\$ 791,864</u>	<u>\$ 623,231</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 59,158	\$ 36,871
Members accounts	65,046	69,271
	<u>124,204</u>	<u>106,142</u>
Net assets:		
Invested in capital assets	137,761	140,521
Unrestricted	487,178	376,551
Internally restricted (note 3)	42,721	-
	<u>667,660</u>	<u>517,072</u>
Commitments (note 5)		
	<u>\$ 791,864</u>	<u>\$ 623,231</u>

See accompanying notes to financial statements.

On behalf of the Board:



President



Chief Executive Officer

CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Changes in Net Assets

Year ended December 31, 1998, with comparative figures for 1997

	Invested in capital assets	Unrestricted	Internally restricted (note 3)	1998 Total	1997 Total
Balance, beginning of year	\$ 140,529	\$ 376,558	\$ -	\$ 517,087	\$ 266,627
Excess of revenue over expenses	(38,041)	189,614	-	150,573	250,480
Investment in capital assets	36,273	(36,273)	-	-	-
Transfer to internally restricted fund	-	(42,721)	42,721	-	-
Balance, end of year	\$ 137,761	\$ 487,178	\$ 42,721	\$ 667,660	\$ 517,087

See accompanying notes to financial statements.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Statement of Cash Flow

Year ended December 31, 1998, with comparative figures for 1997

	1998	1997
Cash provided by (used in):		
Operations:		
Excess of revenue over expenses	\$ 150,573	\$ 250,460
Item not involving cash:		
Depreciation	39,041	36,711
Change in non-cash operating working capital	11,262	(6,291)
	<u>200,876</u>	<u>280,880</u>
Investing:		
Purchase of equipment	(36,273)	(18,255)
Increase in investments	(57,814)	(302,000)
	<u>(93,887)</u>	<u>(320,255)</u>
Increase in cash and cash equivalents	106,989	(39,375)
Cash and cash equivalents, beginning of year	145,868	185,233
Cash and cash equivalents, end of year	<u>\$ 252,857</u>	<u>\$ 145,858</u>

See accompanying notes to financial statements.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Notes to Financial Statements

Year ended December 31, 1998

1. General:

The Canadian Aberdeen Angus Association (the "Association") is a not-for-profit organization incorporated under the Animal Pedigree Act.

The purpose of the Association is to support the development of the Angus breed through programs and strategies that emphasize the superior characteristics of the Angus breed and maintain high genetic merit and the purity of the breed.

2. Significant accounting policies:

(a) Depreciation:

Capital assets are depreciated on a straight-line basis over their estimated useful lives, being five years.

(b) Investments:

Investments are stated at cost which approximates quoted market value. They are disclosed separately from current assets to reflect the Association's intention to hold them at least throughout the following year as a reserve for unforeseen circumstances.

(c) Member accounts:

Credit balances in member accounts are included in revenue when the individual account has been inactive for five years.

(d) Comparative figures:

Certain of 1997 comparative figures have been reclassified to conform with the current year's presentation.

3. Restrictions on net assets:

During the year the Association's Board of Directors resolved to restrict an amount equal to 3% of revenue, excluding grants, on an annual basis. The restricted funds are to be used to build a contingency reserve equal to one year's operating costs. The internally restricted amounts are not available for other purposes without the approval of the Board of Directors.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Notes to Financial Statements, page 2

Year ended December 31, 1998

4. Capital assets:

	1998		1997	
	Cost	Accumulated depreciation	Net book value	Net book value
Computer hardware	\$ 106,190	\$ 81,064	\$ 25,126	\$ 27,758
Computer software	148,292	50,944	97,348	94,771
Furniture and equipment	46,410	31,123	15,287	17,998
	\$ 300,892	\$ 163,131	\$ 137,761	\$ 140,527

6. Commitments:

The Association is committed under leases for office space and equipment over the next four years as follows:

1999	\$ 45,62
2000	44,50
2001	5,01
2002	1,25

The Association is committed under a five-year maintenance contract with respect to the software system with annual payments of \$23,000 ending in 2001.

The Association has committed to purchase for its members subscriptions to the Angus Work magazine for 1999 with a total estimated payment of \$50,000. The fee for subsequent years will be renegotiated in 1999.

6. Canadian Angus Foundation Inc.:

The Canadian Angus Foundation Inc. operates, as a registered charity, to receive donations for purposes of funding (a) scholarships and (b) the preservation of Association archives. The Association exercises control over the Foundation by virtue of its ability to appoint a majority of the voting members of the Board of Directors. The controlled Foundation is not consolidated in these financial statements since the accounts of the Foundation are not significant in relation to those of the Association and since financial statements of the Foundation are available to the members of the Association.

CANADIAN ABERDEEN ANGUS ASSOCIATION

Notes to Financial Statements, page 3

Year ended December 31, 1998

7. Uncertainty due to the Year 2000 issue:

The Year 2000 Issue arises because many computerized systems use two digits rather than four to identify a year. Date-sensitive systems may recognize the year 2000 as 1900 or some other date, resulting in errors when information using year 2000 dates is processed. In addition, similar problems may arise in some systems which use certain dates in 1999 to represent something other than a date.

The effects of the Year 2000 Issue may be experienced before, on or after January 1, 2000 and, if not addressed, the impact on operations and financial reporting may range from minor errors to significant system failure which could affect an entity's ability to conduct normal business operations. It is not possible to be certain that all aspects of the Year 2000 Issue affecting the entity, including those related to the efforts of customers, suppliers or other third parties, will be fully resolved.

Finance Report Mabel Hamilton, Chairman

As members of the Canadian Angus Association, you should be very pleased with the audited financial statement. The balance sheet indicates a very solid organization. It is a credit to your staff that the auditors consider this a "clean" audit and that they found well-kept books and records.

As you scan the figures, you will note that the Association is slowly gathering, for lack of a better word, a surplus. In fact, 3% of our revenue (less grants) is earmarked to be set aside each year. The Board made this decision with the understanding that the cattle business runs in cycles. To this end, we felt it was our responsibility to ensure future Boards will be able to continue the various programs and incentives even if revenues fall drastically.

Projecting revenues, although based on history, is also somewhat of a best guess. You will note the revenue for 1998 increased by \$152,548, conversely the expenses increased by \$252,435. This is all part of the price to be paid for being successful.

As you can see the advertising line item shows a substantial increase from last year. This by no means refers simply to the advertising in magazines. It refers to advertising, promotional items, and the development and printing of promotional materials for all areas of the Association.

The increase in director and committee expense can be attributed to a Strategic Planning Session and attendance and participation of several directors in the Beef Improvement Federation conference in Calgary.

The additional expense for field service reflects the hiring of an individual to oversee and promote the Canadian Angus Beef program.

The Board of Directors presents this financial statement to you with confidence. Personally, as Finance chairman, I can attest to the fact the Board has acted very responsibly with your money.

I would like to acknowledge and thank the Finance committee: Bob McHaffie, Don Fraser and Harold Nielsen. I would also like to thank Doug Fee and Maureen Armitage for their dedication and diligence to this Association.

Mark Twain said, "The secret to success is to find out where people are going and get there first." **Angus are first!**

Promotion and Advertising Report Neil Carruthers, Chairman

The 1998/99 year started with a review of all existing advertising and promotional programs. It became apparent that the office was doing a lot of the groundwork for promotion projects, and with some additional guidance, expensive artwork costs could be minimized. With this in mind, people with expertise in advertising were invited to serve on the committee. Many thanks to my helpful and enthusiastic committee members: Sandra Carles from Saskatchewan, Jeff Groeneveld from Alberta, Darin Bouchard from Manitoba, Vice-Chairman Harold Nielsen from Nova Scotia and Maureen Armitage from the Association office.

The Cattlemen magazine remains the main medium through which to advertise nationally. With the expertise of the committee, ads were put together in-house at considerable savings. The national ads appeared in all issues of the Cattlemen with at least one full page. The campaign focussed on the strengths of the Angus breed and highlighted the Canadian Angus Beef program. Other messages have been the strength of the Angus cow and the strength of our two distinct colours, black and red. In future ads, we will be promoting the new Canadian Angus Certification Program (CACP).

In 1998, a second Informational brochure, "The Angus Advantage" was completed. This booklet is an excellent promotional tool and both "The Angus Advantage" and the earlier "Quality Beef" booklet are available to all members to use in promoting the Angus breed to their potential customers.

Near the end of the year, the Association launched its official website. The site provides general promotional information as well as some forms and information targeted at members. For members with their own home-pages on the web, there is an opportunity to link to the homepage from a breeder map on the site. Look us up at www.cdnangus.ca

The committee continues to stress the importance of the joint advertising grants made available to the regions. It is felt that the provincial boards know best how to advertise in their market, and that these grants help them to target the Angus message at a local level.

With the formation of the new Canadian Junior Angus Association, there will be a new group taking advantage of the joint advertising grant. The CJAA will be using the grant to publish four annual issues of the junior newsletter. When the juniors met for the first time in Calgary, we took the opportunity to have them model some of our new promotional items, and ads will be placed in Angus World to promote not only the clothing but also the juniors themselves.

New for 1999 will be a poster with space to allow breeders or provincial associations to promote a certain function or activity. These are also available to members simply by calling the Calgary office.

The Association receives many calls for information, but we are aware that much of the promotion of Angus falls to individual breeders. The goal of the promotion and advertising committee is to assist you in responding knowledgeably to the interest in Angus and we will continue to develop a variety of promotional tools for breeders.

Breed Development Report

Barney Creech, Chairman

1998 was a very exciting year for Breed Development projects. The groundwork was laid for new programs which will have a far-reaching impact on our breed and ensure that Angus remains at the forefront of Canadian beef breeds well into the next century.

The Canadian Angus Certification Program (CACP) is a tagging program for cattle with at least one registered Angus parent. The goal is to enhance the value and increase the use of registered Angus seedstock in commercial operations by providing accurate visual identification of Angus and Angus-influence cattle.

Interest by commercial producers in the CACP program is high, and early sales of the Association's distinctive green tags have been strong. By the end of 1999, other elements of the program will be put in place, including agreements with feedlots and packing plants to provide individual carcass data on the tagged animals and the development of a feeder fax, a listing to promote the sales of CACP cattle.

Expanding on the carcass test program initiated last year, the Angus Carcass Evaluation (ACE) allows breeders to nominate bulls for use as test sires in commercial cooperator herds. Cooperator herds agree to AI their bulls using the designated sires, and retain ownership of the animals through to slaughter. The program is structured to achieve the greatest "connectedness" in the shortest time possible. As the progeny of the nominated bulls are followed through to slaughter, we will be able to collect back data that will eventually be used in a genetic evaluation of carcass traits. We haven't had the participation we had hoped for in this program, but with time, I'm hopeful this program will grow.

In 1998, the Canadian Angus Association contributed to a research project at Iowa State University. The purpose of the project was to investigate the impact of access to the American Angus Association's database on the comparability of the EPD's of our black animals. The outcome of the project was encouraging and the Association continues to work with the American Angus Association on options for genetic evaluations.

Black breeders saw a change in their EPDs in the new Sire Summary. On the recommendation of the Breed Development committee, the Board decided to use the same numbers for black and red cattle. These are the EPDs on the same base and scale as the Red Angus Association of America EPDs. The attempted conversion at CSU wasn't successful and there were so many negative numbers that the results for black cattle didn't look good compared to the red numbers. It is hoped that we will have a joint data evaluation with the American Angus Association in the future, but this was the best option in the meantime.

Director Stan Christensen has been working closely with ABRI's software developers in Australia to "Canadianize" their Herd Magic for Windows. This on-farm management software should be available shortly, and members interested in knowing more about what it can do for their operation should contact the office.

1999 should be a great year as these breed development programs take off. The enthusiasm and commitment of staff member Libby Sally have been instrumental in the growth of these programs. Thanks is also due to the Breed Development committee members who provided valuable input: Stan Christensen, Eric Rincker, Alan Sander, Andy Hart, Harold Reich, Trent Liebreich and Dr. Rob Stables.

Canadian Angus Beef Report

Eric Rincker, Chairman

The purpose behind our Canadian Angus Beef program is to increase demand for Angus seedstock through strong consumer demand for quality Angus genetics. 1998 saw increasing recognition of the Angus name in the marketplace and the groundwork is set for substantial growth in the coming year.

In 1998, a fourth Angus killing floor was brought into the program with the signing of XL Meats out of Calgary. XL is now under the wing of our other western packer, Edmonton Meat Packing, but the Calgary plant is able to source supply not economically shipped north to Edmonton. Edmonton Meat Packing has added some excellent promotion to the program, including a series of radio ads that ran in Edmonton in the spring.

One of our two eastern packers, Better Beef, doubled its volumes sold in 1998, and is confident they can repeat the same pattern of growth this year. They added a cooked roast beef deli product, presently for the exclusive use of Loblaw's, and are continuing to look at ways to add other cuts to the Canadian Angus Beef line.

Paul Edwards served as field person for the program in 1998 and worked primarily with the Ontario packers and distributors to promote our program. Several new promotional items were put into use in 1998. Most importantly, the logo for the program was updated to put greater emphasis on the Canadian identity of our program, through the use of a large red maple leaf. New posters, sell sheets and other Point-of-Sale items featuring the new logo were developed and are being put to use by our distributors, restaurants and retail outlets.

In 1998, the Canadian Angus Association sponsored a team of chefs to go to the Culinary World Cup in Luxembourg. Part of their commitment was to use Canadian Angus Beef in the preparation of their menu, and their gold medal suggests our quality beef was a hit.

1999 looks to be a year of continued growth as distribution increases and new products are developed. Many restaurants and retailers are using our product and are very satisfied with it; our goal is to make sure they share that good news with their customers.



Export Development Report

Doug Allen, Chairman

As with all commodities, there are domestic and export sales opportunities. Angus cattle genetics and Canadian Angus Beef have an excellent market share right here in Canada, but at the same time, there are many opportunities around the world for us as Angus seedstock producers to enhance our breeding stock sales through export.

The Export Development committee exists to make sure there are advertising and promotional material available in a number of languages for distribution to any potential customer anywhere in the world. We presently have brochures available in French, Spanish and Mandarin, and export videos in English, Spanish, Mandarin and Portuguese. These materials are available to any breeders who can make use of them in their own promotional efforts.

The Export Development committee also determines where we should have some personal presence outside the country to increase the awareness of Canadian Angus genetics. In 1998, we shared in the cost of a booth at the Houston Livestock Show. President Bob McHaffie and CEO Doug Fee received a very hospitable welcome at the annual meeting of the Red Angus Association of America in September in Sheridan, Wyoming and the President and myself represented the Association at the American Angus Association's annual meeting and show in Louisville in November. At that meeting, it was my impression that some members in the border states may have a chip on their shoulders, but that the majority of Americans can tolerate our trade. CEO Doug Fee continued to spread the word on Canadian Angus at the January 1999 Denver Stock Show, where Canadians had a very strong showing.

In August, President Bob McHaffie and CEO Doug Fee visited Scotland to lay the groundwork for Secretariat meetings and to get a first hand look at the successful use of Canadian genetics in herds there. They were encouraged to see the strong influence of Canadian bloodlines in many Scottish herds, but the highlight of their visit was tea with the Queen Mother, the Patron of the Aberdeen Angus Society, who reminisced fondly about her visit to Canada to open the World Angus Forum in 1985.

High interest in Canadian Angus is also apparent from the number of breeders from various countries who visit us here in Canada. In 1998, the office welcomed delegations from Australia, Ireland, Scotland, Venezuela, Argentina, Brazil, Uruguay, Japan and Korea. There were several delegations from the People's Republic of China, one of which included a television crew filming a documentary. A group of Swiss and German breeders visited the office and my operation at Taber, among other places. This gave me the opportunity to discuss the quality of Canadian Angus genetics. Like many of the delegations that visit, this group appeared to be a scouting party, which may lead to future interest.

The main project on the go at this time is related to the World Angus Forum Secretariat meeting in Calgary in July. Through an ad in the Angus World and mention in the provincial newsletters, breeders have been encouraged to send in finished ad material for a hand-out package to foreign visitors attending the "mini-Forum". CEO Doug Fee has received correspondence from a number of people, indicating we should have a good crowd in attendance.

Other projects the committee will be working on in 1999 include updating our brochure, and increasing awareness of export possibilities by printing a list of rules and regulations in Angus World.

Junior Activities Report

Lori Goodrich, Chairman

In a time when fewer young people are considering careers in agriculture, it becomes doubly important that associations such as ours encourage junior members to become active and involved. They are the future not only of our breed, but of the industry as well.

Within the Angus community, we are very fortunate to have many dynamic and committed young people and the Board of Directors felt strongly that they are the best people to decide how to involve other youth in our breed. To make sure that juniors would have time to develop and apply their leadership skills, in 1998 the Board of Directors voted to increase the age of juniors in the Association from 18 to 21. This also brought our association more in line with 4-H and other youth organizations.

To increase awareness, all juniors who bought memberships in 1998 were sent a welcome package which included the opportunity to receive a free "What's Your Beef? Angus!" T-shirt. A junior division was offered in the Association's photo contest, and some of the best overall photos came from our juniors.

The most significant step in the development of strong Junior Angus programs came, however, when the regions named active juniors as representatives to consider the creation of a national junior Angus association.

Participating in a meeting in Calgary in February were: Heidi Dixon from Prince Edward Island; Eric Christensen from Quebec; Paula Pascoe and Blair Chown from Ontario; Kaylen Williams from Manitoba; Bryan Williams and Camille Blacklock from Saskatchewan; Tracy Allen, Shannon Northey, and Clint Ashbacher from Alberta; and Kelly Cummings and Katie Ringstad from British Columbia.

History was made when this group asked the Board of Directors to endorse the formation of the Canadian Junior Angus Association. Included in their first-year plan is the circulation of a regular junior newsletter and organization to host a national show starting in the year 2000.

The Board of Directors was unanimously impressed with the maturity and enthusiasm of this group, and great things are expected from them as they organize in the coming year. It is exciting times and the future of Angus looks very bright in the capable hands of our juniors.

Maritime Angus Association **Betty Lou Scott, Secretary-Treasurer**

1998-99 was a great year to be in the Angus business in the Maritimes. Demand for breeding stock was at an all-time high, from both purebred and commercial breeders.

There were numerous successful Angus shows at fairs and exhibitions throughout the region. Our Gold Shows in Charlottetown and Truro were well attended. We were pleased to have the Canadian Red Angus Promotion Society as sponsor of the Angus show at the Nova Scotia Provincial Exhibition and EBOA show in Truro, Nova Scotia.

At the Maritime Field Day and Junior Show, Laura Cox of Old Barns, Nova Scotia was named Junior Ambassador for the year. At the same event, Isaac Smith of Mabou, Nova Scotia was presented his Honourary President pin. The 1998 Field Day and Junior Show was hosted by the Nova Scotia Angus Association and the Scott family at their farm in Upper Mount Thom.

A highlight of the weekend was the induction into the "Order of Good Times" of Lori and Ed Goodrich and Robert McHaffie. The "Order of Good Times" is the oldest social club in North America, founded by Champlain in 1603. Local MLA Charlie Parker presented the Society scrolls to the western visitors at the Friday evening reception.

On Saturday, Chef Rick Russell served up a sumptuous beef barbecue of Canadian Angus Beef. The afternoon was devoted to conformation and showmanship classes. Julie Mutch showed the Champion Helper for the weekend. The bagpipes, in honour of President Bob, were provided by the Cameron family at the barn dance and evening social.

The busy weekend concluded with a day trip to PEI on Sunday (over by ferry, back by the "bridge"), with tours and food hosted by the Mutch and Dixon families. A lobster supper rounded out the day. The tired and well-fed group were returned to Mount Thom via the Cobequid Pass, by "Chauffeur for the Day" Lisa Scott.

At our AGM in December our new officers, President Peter Estabrooks of New Brunswick and Vice-President Eric Dixon of PEI were selected. Betty Lou Scott of Nova Scotia continues as Secretary-Treasurer.

All in all, a great Angus year.

Québec Angus Association **Claude Lavallée, Secrétaire-Propagandiste**

Il me fait plaisir de vous présenter mon rapport pour l'année 1998. D'abord, j'aimerais souligner la bienvenue à tous les nouveaux membres de l'association pour 1997-98, dont en voici la liste: Luc A. Forcier de Yamaska, Glendon Morrisson de Bury, Patrick Noiseux de Marieville, Jason Joss de Low, et Stanislas Gachet de Notre Dame du Nord.

Tout d'abord, j'aimerais remercier l'association canadienne du support financier quelle nous a donné, ainsi que le M.A.P.A.Q. qui nous a finalement libéré les fonds nécessaires à la survie de notre Association puis que le Comité Conjoint nous a fait subir un manque à gagner de \$15,000.

De ce manque à gagner, il en a résulté, qu'à partir d'avril jusqu'en septembre 98 toutes activités et dépenses ont été gelées, et ce jusqu'à la réception du support financier du M.A.P.A.Q.

J'ai participé aux foires agricoles suivantes: St-Hyacinthe, Québec et Brome. Les exéhibits étaient excellent et plus d'une fois la race Angus est choisie dans les championnats suprême. Félicitations aux exposants, qui d'années après années exposent des sujets de qualité.

Évidemment, j'ai rédigé les différents procès-verbaux, ordre du jour et avis de convocations, etc. Je donne suite au courrier et appels téléphoniques. J'essais dans la mesure du possible de donner du support "technique" aux éleveurs quant aux règlements, enrégistrement, traduction, conformité, insémination, test sanguin, et autres.

En septembre dernier, nous avons tenu notre Pik-Nik Angus à la Ferme JD Farms. Une magnifique journée. Visite de la ferme, brunch, mini-encan, etc. Plusieurs personnes étaient présentes. Je tiens à remercier John Donaldson, Donna Lavigne, David Young et leur famille pour cette merveilleuse journée champêtre et d'avoir accepté en 1998 le Pik Nik Angus! De plus, un SUPER MERCI de la magnifique affiche pour l'Association et des commandites pour la mini-encan!! Merci... Merci.

En Décembre, pour la première fois depuis plus de 10 ans, nous avons organisé la vente de Sélection de femelles Angus qui a eu lieu à Danville. Nous avons offert environ 50 lots. Nous remercions les éleveurs d'avoir fournis une qualité d'animaux exceptionnel pour cette première et nous remercions les acheteurs suivant: Denis Vinette de Stanstead, Todd Angus de Waterloo, Michel Marceau de Danville, Ferme René Plante de Ham-Nord, Ranch Lougami d'Asbestos, Martin Leclerc de Ste-Anne de la Rochelle, Luc Forcier de Yamaska, Laurent Robidoux de Ste-Christine, Bagot Angus de St-Dominique, Ferme Sage de Lac Ste-Marie, Marc Gascon de St-Janvier, Line Brouillette et Gilles Cloutier de Ste-Anne de la Pérade, et Gaetan Fréchette de Princeville.

Pour terminer, j'aimerais remercier toutes les personnes qui s'impliquent dans l'association.

Ontario Angus Association **Dianne Miller, Secretary-Treasurer**

This past year has been very active, with membership growing, as has other activities in the province as well. The trend towards black cattle in the feedlot is becoming more and more evident in feedlots throughout the province.

Ontario implemented the Ontario Point Show again, with a good number of cattle attending the summer and fall shows. The Ontario Preview Show and Royal Winter Fair Show had over 100 head shown at each show.

The display booth was kept busy with lots of interested producers and consumers at the major farm shows. The Canadian Angus booth was well received at the Outdoor Farm Show, Woodstock and Royal Winter Fair, Toronto. In total, the attendance was over 500,000 for these various shows. These shows help to make the public aware of advantages of Angus Beef.

The Ontario Angus Association had another Sweepstakes Class at the Royal Agricultural Winter Fair. 17 animals were entered for the \$6000.00 Jackpot.

The 38th Annual Futurity Show and Sale was at the Orangeville Fairgrounds again on December 13, 1998. Strong prices and a large crowd in attendance reflected the increasing demand for good quality Angus cattle. Sale average was \$1829.00.

Fall feeder sales saw good quality Angus and Angus-cross calves topping or at the top of most sales.

Advertising for the past year was concentrated again around the "Advantage: Angus" slogan. These ads have been very effective in the Ontario Beef Farmer magazine.

The 4-H award program continues to grow. Each of the local clubs presents awards to 4-H'ers completing a 4-H project with an Angus or Angus-cross calf. Over 250 awards were handed out this past fall.

The Ontario Angus Association is very grateful to the people who volunteer their time to help make the Angus breed so successful in Ontario. Their efforts at the display booth, fairs, and at special events are very much appreciated.

We look forward to another busy summer and fall.

Manitoba Angus Association **Arlene Kirkpatrick, Secretary**

The Manitoba Angus Association has enjoyed another busy and successful year. Fall feeder sales were well supported. The Angus calves that were on offer met a very strong demand with top prices being paid for calves showing Angus influence. The steer trial is being run again this year with carcass data being collected after the animals are slaughtered.

The Fall Fair Gold Show was well supported by both exhibitors and spectators. We were happy to have both Doug Fee and CAA President Robert McHaffie in attendance for the show and the Beef on a Bun following. The Junior Angus Show was held the next day in conjunction with other breeds. We extend a warm invitation to all to attend the Canadian National Angus show at Fall Fair in Brandon in early November.

The Keystone Classic was held in early December and once again we had two fundraising heifers. The sale was well attended in spite of the weather.

The Annual Meeting was held on January 9, 1999 at Portage La Prairie with the Maine Anjou and the Limousin associations. A joint banquet and fundraiser auction followed the meeting.

The winter found the Manitoba Angus booth in attendance at the many beef seminars throughout the province. Promotion materials were displayed and the response was very encouraging. The Canadian Angus booth was well received at the Royal Manitoba Winter Fair in Brandon.

The Junior Angus Show was held during the spring fair and was well attended by junior members. Manitoba has formed a Junior Angus Association and they are planning a summer show on August 1 of this year.

There were many test station sales and private bull sales held throughout the province this spring and the Angus breed continued to top many of them.

The newsletter has received tremendous support and the mailing list continues to grow with each cattle function that the Manitoba Angus Association booth is in attendance.

Over the past year, the Manitoba Angus Association has undertaken the task to produce an updated herd map for all breeders who wished to participate. The new map is now in circulation and has been well received.

The Manitoba Angus Association is very grateful to all the people who help make the Angus breed in Manitoba a success. Their efforts to work at the display booth, help at the shows and assist in the day to day business of the association are very much appreciated. Angus cattle are great, but it is the people involved in the breed that make it second to none.

Saskatchewan Angus Association
Belinda Wagner, Secretary-Treasurer

1998 was an exciting year to be involved in the Angus breed in Saskatchewan. Angus and Angus-cross cattle continually topped sales and shows, including numerous "high-profile" interbreed competitions.

In June the SAA hosted the Canadian Angus Annual Meeting with excellent participation from across the country and from our provincial membership. Thanks again to all those whose contributions made the event such a success.

The Saskatchewan Summer Gold & Junior Show was held in August in Arcola with the largest entry ever for both our Summer Gold and Junior Show divisions. Congratulations to the organizers for hosting this "stand-alone" event. Canadian Western Agribition '98 entries were over 350 and our Junior Show there certainly benefited from a weekend time slot. Our "Pick Your Angus" event expanded to over 170 participants.

The Saskatchewan Junior Angus Association continues to grow and their ideas and enthusiasm are an inspiration to us all.

Our 4-H and Commercial Awards promotions were very successful in 1998 and we are expanding both these programs for 1999 and beyond. The Angus Edge, our provincial newsletter, also continues to grow and provides an excellent communication with our membership and for marketing to the commercial producer in the province. The Saskatchewan Angus display booth and promotional items were "out and about" at numerous functions over the past year and was very well received.

The SAA held their 1999 Annual Meeting in Saskatoon on January 23. The Saskatchewan Angus Commercial Producer of the Year, Clayton Breault of High Country Ranch, Moose Jaw, was recognized with a gate sign and the Breeders of the Year were named: Jackson Cattle Co., Levi & Carmen Jackson & family of Sedley. David Lafond of Marcelin was elected Honourary President and Lorne Fandrey of Yorkton and Donna Hanel of Wymark were elected Honourary Saskatchewan Presidents.

The 1999 Saskatchewan Angus Field Day & Tour will be held July 30 - August 2 at Wood Mountain, in conjunction with the Canadian Red Angus Promotion Society Annual Tour.

Our 1999 Summer Gold & Junior Show will be held August 13-15 in Lloydminster and Canadian Western Agribition, our second designated Gold Show will run November 21-28 in Regina. The "Masterpiece" Sale will be held Wednesday, November 24, the black and red shows on Thursday, November 25 with "Pick Your Angus" to follow on Thursday evening. The Commercial Show & Sale will run November 26 & 27 and the Junior Angus Show is tentatively scheduled for Sunday the 28th.

We look forward to these and many other Angus events this year!

Alberta Angus Association
George Buttmer, President

This past year has been busy and exciting on the Alberta Angus scene.

Strong demand for Angus, both red and black, was evident throughout the province. The fall feeder calf sales were well-supported with good demand for the Angus influence calves. Purebred bull and female sales, in both the spring and fall, saw large crowds and excellent prices.

Our Association is involved in a 4-H program that continues to grow by leaps and bounds. This past year 149 4-H clubs applied for and received awards for some of their members. Every 4-H member showing an Angus or Angus-cross animal is eligible to receive an Alberta Angus T-Shirt. There were 842 of these sent out this past year. The Grand Champion and Reserve Grand Champion animals at the Interclub shows receive \$100.00 and \$50.00 respectively. The Association mailed cheques for 43 Grands and 31 Reserves. Also the Association still holds a draw for 3 lucky 4-H members who each receive a \$1000.00 voucher towards the purchase of an animal at an Association sale in the fall.

The Association is once again involved in the Steer A Year program at Olds College. We have 3 red and 2 black steers that are currently at or near the top so far on the feed test.

Our 1998 Gold Shows were very well supported, those being held in Lethbridge and at Farmfair in Edmonton. The Angus Sweepstakes took a slightly different format this past year, but still continues to be a popular and exciting event. This year's Gold Shows will be held once again at Farmfair and at the Calgary Stampede, where the World Angus Secretariat is also meeting.

This year, our Association is pleased to honour:

- 1999 Honourary President - Orrin Hart - Willabar Ranch, Claresholm
 - 1998 Purebred Breeder - Lauris and Marilyn Beck - Rainbow Hills Angus, Delburne
 - 1998 Commercial Breeder - C & G Ranch, Bluffton, owned by Walter Gerds and managed by Roy and Darrel Sroka
- Congratulations to these Angus enthusiasts!

We are looking forward to a very busy summer and fall of shows, sales, tours and field days.

British Columbia Angus Association
Frank Strimbald, President

As I sit here in front of the computer, I feel like Liz Taylor's eighth husband on his wedding night: I know what I have to do, but I don't know how to make it interesting. Without a doubt, 1998 has been a banner year for the Angus breed. Bull sales were great in the spring - both regular sales and private treaty sales. The summer was too dry, but I'm sure we are once again all optimistic about our breed and looking forward to good fall sales and next year's calves. The Angus calves have been topping the market locally recently as I'm sure they are in other areas.

Overwaitea stores have been doing a good promotion on Certified Angus Beef throughout the province. We know this is coming from the U.S. but it is making the average consumer aware of Angus beef. A lot of the feeder cattle are coming out of Canada to supply their program, so we are benefiting in a roundabout way.

We are part of the largest beef breed association in Canada and it continues to grow. Our national board is working hard to keep us in the forefront.

In 1999, we hope to get a Junior program working in the province. A member is now considered a junior until 21 so that will reinstate some people. I would also like to see our regional clubs sponsoring field days and perhaps sales in the future. Our province is so vast that it would be simpler to have the local clubs do more events with the provincial association sanctioning them.

From the reports I have had, the summer and fall shows had good Angus representation. I'm sure the show at the IPE was the greatest Angus show we have ever had in the province.

I would like to thank all the provincial directors for their contributions to the Association throughout the year. Because of their hard work, we have had a very good year in the Angus Association. I believe a special thanks goes to Ian McConnell who has managed to get our newsletter out this past year. Also thanks to Marj Savage who is always willing to take on one more job. And a special thanks to all the people who have been buying Angus cattle in the past as that is what all this is about.

Canadian Red Angus Promotion Society
Lynne Scheideman, Secretary

The mandate of the Canadian Red Angus Promotion Society remains to promote Canadian Red Angus cattle together with our members.

Established in 1972 - 27 years strong

1998 President - Rod Lorenz

1999 President - Kirk Wildman

Key advertising once again remains in Cattlemen magazine as it is focused on the commercial and purebred cattlemen and covers all of Canada. We continue to use the CAA logo on our ads and access their \$2000.00 ad grant. We received approximately 100 requests for information from cattlemen stretching from Newfoundland to BC. Our September ad was dedicated to promoting Red Angus influence sales. Only southern Alberta and Saskatchewan members took advantage of this ad and we hope in 1999 we can continue this ad, but have members across Canada use it as a form of marketing.

We send out numerous promotion packages. We include our breeders' directory, CAA advertising sheets, information on the CAA, our newsletter and a promo item. We work with the CAA office on these, as we receive requests for Spanish and French information which they provide for us as well.

An excellent herd tour was held the August long weekend in the northeastern part of Alberta.

Farmfair International was sanctioned by the CAA as the National show. Entry numbers stayed over the 200. Sponsorship was over \$30,000. Other show sponsorship included the Eastern Beef - Nova Scotia Show.

Youth sponsorship included Bashaw and Calgary Stampede, along with 300 4-H packages being distributed.

The 26th Annual Red Roundup was held in October in Red Deer along with Club Red, Bull Futurity, Donation Heifer & Semen Auction. Buyers at Red Roundup came from BC, Alberta, Saskatchewan, Manitoba, Ontario and the US. Fundraising was strong once more.

Our promotion booth was updated with many new items added for resale and promotion.

As for 1999, we are attempting to establish a satellite commercial sale this fall as well as continuing with our annual projects. Our annual tour will be in Saskatchewan, held in conjunction with the Saskatchewan Field Day. Our annual meeting will be January 8, 2000, in Medicine Hat. Lynne will be on maternity leave, which will be covered off by Shelly Dodgson. The promotion booth will be split out from the secretary and will be covered by Shelly Andrews. We hope this allows our booth to go further and more often this year.

Official Publication Report

Dave Callaway, *Aberdeen Angus World* Publisher

At the risk of sounding like a broken record I am going to start this report with the same thoughts that I started last year's report. 1998 was a record year in the Angus business with registrations and memberships increasing to an all-time high, a trend that shows signs that it will continue for some time. The fact that the Angus breed is currently experiencing dramatic growth and a continuing acceptance by commercial cattlemen is no news to you as an Angus breeder. It is however something that we should not forget while making our culling decisions. I do not want to dwell on the fact, however let us bear in mind that we must be vigilant to maintain the same breeding and culling practices to keep our position in beef industry as we utilized to gain that position.

The 1999 Angus spring bull sales were very strong. I feel that this can be credited as much to the quality of bulls on offer as it can be to the desire of the commercial cattlemen to increase the amount of Angus influence in their herd. I would like to congratulate our breeders for the overall quality of the bulls on offer this spring.

Again to reiterate points from last year's report, we continue to enjoy a good working relationship with your CEO Doug Fee and his staff. This cohesive relationship makes it easy and pleasurable to work on issues that benefit the breed as a whole.

In the beginning of 1999 we enlisted the expertise of Rhonda Henderson of Cowboy Oriented Web Sites to design and manage our web site. We know by the traffic to our site that the interest in Angus cattle is not confined to Canada. Our site has been visited by interested parties from United Kingdom, Argentina, Ireland, Switzerland, Australia, Germany, Belgium, New Zealand, Portugal, Uruguay, & Chile.

It has been a pleasure working with you all this past year!

Canadian Angus Foundation

Donna Ross, Chairman

The Canadian Angus Foundation is a charitable organization with three main areas of effort recognized in its founding documents:

- Education, primarily young Canadians
- Research related to the Angus breed
- Maintenance of an archives related to the history of the Angus breed in Canada

In 1998, the Foundation organized a committee of active members to promote the Canadian Angus Foundation. We had a good meeting at the annual general meeting of the Canadian Angus Association in Saskatoon in June.

Work was done on setting goals and deciding what the main immediate objectives of the Canadian Angus Foundation would be. It was decided that working to promote young people in the cattle industry would be the main focus. Some things that were discussed were the idea of a Junior Cattle Conference. A donation heifer program was also contemplated.

In the spring, the Canadian Angus Association sent a description of the Canadian Angus Foundation to all members, and this mailout resulted in some personal contributions to the Foundation. Thank you to those members who made contributions, some of which were made in memoriam.

With the large nature of our country, we have had trouble keeping in touch with the members that indicated interest in the Foundation. We hope to pull this together for the upcoming year and work more closely with the Angus Association working with their new Junior Program.



Financial Statements of

CANADIAN ANGUS FOUNDATION INC.

Year ended December 31, 1998



KPMG LLP
Chartered Accountants
1200 205 - 5th Avenue SW
Calgary AB T2P 4B9

Telephone (403) 691-8000
Telefax (403) 691-8008
www.kpmg.ca

AUDITORS' REPORT TO THE MEMBERS

We have audited the balance sheet of the Canadian Angus Foundation Inc. as at December 31, 1998 and the statement of operations and changes in net assets for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as explained in the following paragraph, we conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In common with many charitable organizations, the Foundation derives revenue from donations the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the accounts of the Foundation and we were not able to determine whether any adjustments might be necessary to donations revenue, excess of revenue over expenses, assets and equity.

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of the donations referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 1998 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles.

KPMG LLP

Chartered Accountants

Calgary, Canada
February 3, 1999



CANADIAN ANGUS FOUNDATION INC.

Balance Sheet

December 31, 1998, with comparative figures for 1997

	1998	1997
Assets		
Current assets:		
Cash	\$ 14,131	\$ 3,801
Net Assets		
Net assets:		
Unrestricted	\$ 14,131	\$ 3,801

See accompanying notes to financial statements.

On behalf of the Board:

 Director

 Director

CANADIAN ANGUS FOUNDATION INC.

Statement of Operations and Changes in Net Assets

Year ended December 31, 1998, with comparative figures for 1997

	1998	1997
Donations revenue	\$ 10,330	\$ 1,210
Scholarship	—	100
Excess of revenue over expenses	10,330	1,110
Net assets, beginning of year	3,801	2,891
Net assets, end of year	\$ 14,131	\$ 3,801

See accompanying notes to financial statements.

CANADIAN ANGUS FOUNDATION INC.

Notes to Financial Statements

Year ended December 31, 1998

1. General:

The Foundation is incorporated, as a corporation without share capital, under the Canada Corporations Act. It operates, as a registered charity, to receive donations for purposes of funding (a) scholarships and (b) the preservation of the archives of the Canadian Aberdeen Angus Association. The Foundation is controlled by the Association by virtue of the Association's ability to appoint a majority of the voting members of the Board of Directors.

2. Statement of changes in financial position:

A statement of changes in financial position has not been provided as it would not provide meaningful additional information.

3. Uncertainty due to the Year 2000 Issue:

The Year 2000 Issue arises because many computerized systems use two digits rather than four to identify a year. Date-sensitive systems may recognize the year 2000 as 1900 or some other date, resulting in errors when information using year 2000 dates is processed. In addition, similar problems may arise in some systems which use certain dates in 1999 to represent something other than a date.

The effects of the Year 2000 Issue may be experienced before, on or after January 1, 2000 and, if not addressed, the impact on operations and financial reporting may range from minor errors to significant system failure which could affect an entity's ability to conduct normal business operations. It is not possible to be certain that all aspects of the Year 2000 Issue affecting the entity, including those related to the efforts of customers, suppliers or other third parties, will be fully resolved.

PLANNING FOR 1999 PROGRAMS 1999 Gold Shows

British Columbia

Nechako Valley Show
August 20 - 22 Vanderhoof

Interior Provincial Exhibition
September 4 - 6 Armstrong

Alberta

Calgary Exhibition & Stampede
July 12 Calgary

Farm Fair International
November 12 & 13 Edmonton

Saskatchewan

Summer Gold Show and Junior Show
August 13 Lloydminster

Canadian Western Agribition
November 25 Regina

Manitoba

"NATIONAL ANGUS SHOW"
Brandon Fall Fair
November 5 Brandon

Ontario

Ontario Preview Show
September 19 Brampton

Royal Winter Fair
November 9 Toronto

Maritimes

Provincial Exhibition and Old Home Week
August 11 - 14 Charlottetown

PLANNING FOR 1999 PROGRAMS
Budget

CANADIAN ANGUS ASSOCIATION
CONSOLIDATED 1999 BUDGET

REVENUE	1999 Budget	1998 Actual
Registrations	\$1,353,550	\$1,223,046
DNA Testing	130,000	125,449
Licensing	75,000	37,855
Secretariat	55,000	-
Breed Development	27,500	-
Grants (AIMS)	20,000	24,478
Interest & other income	48,500	37,688
TOTAL REVENUE	\$1,709,550	\$1,448,516
EXPENDITURES		
Advertising	97,000	59,122
Promotion	73,500	60,271
Guest Relations	84,500	10,507
Printing	89,000	69,409
Bank & Interest Charges	12,000	9,483
Registry Processing & Herd Magic	33,500	25,726
DNA & Parentage Testing	106,000	98,859
Genetic Evaluation	30,000	18,644
Breed Development Programs	15,000	-
Depreciation	45,000	39,041
Director's and Committees	80,000	83,936
Field Service	53,000	61,783
Office Expense	211,000	160,792
Professional Fees	58,000	43,652
Provincial Grants	131,500	95,719
Foundation and Juniors	26,475	19,716
Subscriptions & Memberships	86,000	78,455
Travel	67,500	48,645
Salary & Wages	360,000	313,183
TOTAL EXPENDITURES	\$1,658,975	\$1,297,943
Surplus before reserve	\$50,575	\$150,573
Reserve (3% revenue less grants)	\$48,812	\$42,721
TOTAL SURPLUS	\$1,763	\$107,852

Budget Notes

Mabel Hamilton, Finance Chairman

In every organization, budget planning is an interesting exercise. Again this year, it has been made somewhat easier given the healthy revenue we enjoy.

REVENUE: Why the Increase?

1. Our history has us concluding that registry revenue will increase by 10% of the 1998 revenue.
2. The Canadian Angus Association requires all walking sires to have a DNA or blood type on file. Revenue from DNA testing will increase as business increases.
3. Licensing revenue refers to the license paid by companies to participate in Canadian Angus Beef. This shows a rather large growth of 75%, but all indications are that this increase is achievable.
4. The Secretariat line is a one-time item this year, as we will be hosting the Secretariat meetings in July in Calgary. This also has an offsetting line on the expense side under guest relations.
5. As you are aware, we have a couple of new Breed Development programs: the certification (CACP) and carcass evaluation (ACE) programs and the itemized revenue for these programs arises from the sale of tags and bull nomination fees. The offsetting expenses to be incurred for these initiatives are also reflected on the expense side.

EXPENSES: Why the Increase?

1. Parentage testing and DNA testing expenses increase as a direct result of success.
2. Due to the ongoing developments with the American Angus Association regarding genetic evaluations, this item has been increased to accommodate any expenses.
3. Following a recommendation from the 1998 CANPROV meeting, the annual meeting grant has been increased. This provides support to the regions enabling them to send two representatives to the annual meeting.
4. As you may be aware, the Board organized several junior members to meet and form the Canadian Junior Angus Association (CJAA). Provision has been made in the budget to provide initial funding for the CJAA. Further deliberations will result in a feasible long-term funding structure for the CJAA.
5. Currently, the total surplus less the 3% reserve stands at \$1,763 for 1999, presenting a balanced budget for 1999.

Please remember budgets are guidelines and are reviewed and adjusted by the Board regularly.

1998 GOLD SHOW BULL OF THE YEAR

Young Dale Monarch 6H

R. BARRY YOUNG AND MARJ YOUNG
Carievale, SK

1998 GOLD SHOW FEMALE OF THE YEAR

Red JCC Gypsy 34G

JACKSON CATTLE CO.
Sedley, SK
&
TRI-RIDGE RED ANGUS
Blumenort, MB

1999 Honourary Presidents

**Bill Quadros
of British Columbia**

**Orrin Hart
of Alberta**

**David Lafond
of Saskatchewan**

**Alan & Barbara Jackson
of Manitoba**

**James J. Cooper
of Ontario**

**Earl Moffitt
of New Brunswick**

Bill Quadros – British Columbia

Bill Quadros is one of the pioneer Red Angus breeders in B.C. He purchased his first red bull in 1969 to use on Hereford cows. The offspring so impressed him that he decided to get into the purebred business. After much searching, he found a group of cows in Oregon that he purchased and moved to his ranch west of Smithers in the Bulkley Valley. More cows were added later, purchased from the prairies and the USA.

By the summer of 1975, he was on the show road with offspring from his original purchases. Having had a successful summer season at the shows in B.C. he decided to take two yearlings to Agribition. These were some of the first Red Angus to show there and they were shown with the blacks. A trip from Smithers to Regina is approximately 2000 km. While at Agribition, his bull placed fifth in class and was purchased by the Wildman family of Alberta.

Bill is one of the greatest promoters of Angus cattle and sold many bulls into many commercial herds throughout the Interior of B.C. and the Chilcotin. He was one of the founding members of the Central Interior Angus Association. In the 1980s and early 90s the CIA held ten consecutive female sales in Vanderhoof B.C. which saw the influence of Babine Red Angus scattered throughout the province. By 1992 Bill was down to very few cows as he was retiring. Bill had health problems in late 1992 that forced the sale of the ranch in 1993 and his daughter Carolyn purchased the last of his cows and now continues to register cattle under Babine Red Angus in Pincher Creek, Alberta. The influence of Babine Red Angus is still seen in B.C. today as a number of the entries in Bullarama 1999 still showed Red Babine in the pedigree.

Bill is still living in Smithers and though he isn't raising cattle, he still is very interested in the Angus breed and will be seen at many shows and rodeos.

Orrin Hart - Alberta

Orrin Hart was born on a ranch at Claresholm in November 1923. He was a charter member of the first Willow Creek 4-H Club. In 1943, he had the champion steer with a crossbred Angus. Shown in June, it weighed 660 lbs. and sold for \$.13 per pound.

Mr. Hart graduated from Olds School of Agriculture in 1946 winning a small scholarship. He was active in the Junior Farmers Union of Alberta and subsequently served as President.

In 1951, Mr. Hart won a Nuffield Scholarship to study agriculture in the British Isles for six months. It was on this trip that he met his future wife, Margaret Miller, who came to Canada two years later to check up on his stories, and culminated a most successful partnership. Margaret has been a very important link in the management chain of Willabar Ranch ever since.

For 25 years, Mr. Hart was an Associate Director of the Calgary Exhibition and Stampede. He was a charter member and first President of the Southern Alberta Angus Club about 1952. He has served as Director and subsequent President of the Alberta Cattle Breeders, the Southern Alberta Cattle Breeders, the Alberta Angus Association, the Canadian Angus Association, and the Alberta Beef Cattle Performance Association. He was a charter member and subsequent President of the Waldron Grazing Co-op Ltd. He also served as President of the Willow Creek Agricultural Society, Willow Creek Historical Society as well as the Claresholm Riding Club.

Mr. Hart has always been interested in renewable energy and environmental issues. As a result, he became President of the Small Power Producers of Alberta. The Harts have a wind generator and sell power to the utility company.

They pump water using solar pumps and wind pumps from dugouts and a water-powered pump from streams. They live in a solar heated house. Sons John and Andy have taken over the management of late years. They are now calving about 350 purebred cows each year.

David J. Lafond - Saskatchewan

David J. Lafond (Dave) was born April 6, 1928 on the Muskeg Lake Indian Reserve located one hundred kilometers north of the City of Saskatoon. He started farming with his grandfather in 1947, which consisted of a half section of land, two cows and two horses. In October of 1950 he married Eva Marle Verne and raised a family of seven children: Lester, Joyce, K. Patrick, Elvis, Janet, Melody and Lois.

Dave registered with the Aberdeen Angus Association in 1958 as Ferry Creek Farm. In the years to follow he established a herd of 40 to 50 purebred cows and an additional 40 cows. He has shown cattle throughout Saskatchewan and in 1976 had the Grand Champion bull in the North Battleford Bull Show. He has taken the opportunity to attend cattle shows across Canada and the U.S.A.

Dave is semi-retired, running 40 cows which includes 12 purebred Angus.

Alan and Barbara Jackson - Manitoba

One of Alan's favourite sayings is "I've lived around black cattle all my life" so he has first-hand knowledge of the Angus breed.

At a very young age he participated in what was then called the "Boys and Girls Beef Competition", showing Angus steers with his sister and brother at the Brandon Winter Fair.

In 1955 Alan and Barbara married. They have four children and ten grandchildren. Their first registered Aberdeen Angus bull, Revdezvous Mere 6th, was purchased from Laurent Magnet of St. Rose, Manitoba in 1956. The following year four purebred cows arrived on the scene from the C. Murray Partridge's Prairie Lea Farm dispersal sale - thus began the Ridge Lane Farm.

Ridge Lane has always been an ardent promoter of Angus cattle. Summers were spent traveling the show circuit with a string of "Blacks" when the small town fairs were popular. Their cattle have been to the Toronto Royal Show. Alan can usually be found at the major shows and is also a supporter of many Angus sales throughout the province.

Cross-breeding was in their calving program for a few years. Different breeds were tried but always the "old basic black cows" were kept. The latest venture is a female sale with Brookmore Angus of Brookdale, Manitoba and other guest consignors later in this fall.

Earl Moffitt - New Brunswick

Earl Moffitt started out with a Jersey farm but in 1979 the family got involved in Angus. The family took in many different shows and as they had sheep for a number of years, they attended many shows involving sheep as well. However, Mr. Moffitt gave up sheep when he retired.

The Moffitt family has been instrumental in the 4-H program, offering their cattle to 4-H members in the area and helping them develop. They hosted a New Brunswick Field Day a number of years back. The Moffitts are always an asset at anything they attend, and are so well thought of that some of us call them Ma & Pa Moffitt.

MEMBERS WITH 50-PLUS YEARS OF DEDICATION TO ANGUS

In 1998, the Canadian Aberdeen Angus Association instituted a Long-Term Recognition Award to recognize those individuals and families who have demonstrated a long-time commitment to the Angus breed in Canada by maintaining a continuous membership in our Association for at least 50 years. This year, we are pleased to recognize the following dedicated Angus breeders:

Alberta

Minburn Angus
Southern Angus Farms
George M. Young - Park Court Angus

Saskatchewan

Batschol Farm
Bell Angus
Early Sunset Ranch
Parkwood Farm
Post Office Ranch
The Swanstrom Family
Kenosee Park (presented 1998)

Manitoba

Hodson Family - Rosebank Farms
Gordon and Russell Hutchison (presented 1998)

Ontario

Burthlene Farms
Heritage Angus Farm (presented 1998)

Tributes and Recognition of Members' Achievements 1998-99 President

At the Convention and Annual General Meeting of the Canadian Aberdeen Angus Association, it is customary to present the outgoing president with a pin to recognize his service to Angus members. At the 1999 Annual General Meeting in Quebec City, we will honour:

ROBERT McHAFFIE

From Shipbuilding to Ranching! Sounds like the title of an interesting book. The title however, reflects the life of Robert C. McHaffie. He has led a most interesting and diversified career life. Bob's first career started as a naval architect in Scotland. After serving his apprenticeship in Scotland, Bob was called to duty with the Scottish army. After completing six months of training, he was stationed for one year in Hong Kong, followed by six months in Korea. Upon his return home to Scotland, he was successful in securing employment with the Yarrow's shipyards located in Victoria, B.C. And so, in 1957, he set off for greener pastures (on a ship, of course) relocating wife Margaret and at that time two children, Ann and Jim, halfway across the world to the West Coast of Vancouver Island. Bob and Margaret's third child, Moira, was born in Victoria. From Yarrow's Shipyards, he branched out on his own to establish a very successful naval architect and marine surveyor business. The next time you ride one of the B.C. Ferries, take a look for plaques located on each ship naming the designer and builder, you'll be sure to find Bob's name on several.

So, where did the Angus cattle come from? Well, they did not arrive by ship! Bob and Margaret purchased a picture-perfect hobby farm named Robin Hill just outside of the city of Victoria. Son Jim soon took an interest in cattle when he joined the local 4-H club. Naturally given his heritage, the 4-H project could be none other than Aberdeen Angus. A new chapter in Bob's life was unfolding as from here, the small herd which started at Robin Hill Farm later became White Lake Ranch Ltd. located in the Okanagan Valley of British Columbia. Bob had taken an early retirement from shipbuilding just around the time Jim graduated from college, married Lisa, and decided to pursue a career in ranching. Bob also had a keen interest in the cattle and so, shortly after Jim married, father and son took the plunge and partnered together when they purchased White Lake Ranch and seriously pursued the cattle business. Bob and Jim successfully worked with a commercial herd of 150 head and 100 head of purebred Angus cows. Hard work and determination set the stage for the Summer Harvest Female Sale, soon followed by the White Lake Ranch Annual Spring Bull Sale. Time is precious! Though we all know operating a ranch requires a commitment to work seven days a week, Bob, deeply committed to promoting the Angus breed, took his turn serving as secretary-treasurer and later president of the B.C. Angus Association. The members of the B.C. Angus Association positively affirmed their confidence in Bob when they elected him as their Director representing British Columbia at the national level. The Directors of the Canadian Angus Association showed the same confidence when they elected Bob as president for 1998.

The highlight of his term as president of the Canadian Angus Association was to return to his homeland and the origin of our great breed of cattle. Tea with the Queen Mother - truly an honour both in the capacity as president of the Canadian Angus Association and his family heritage.